TIFFAN Y $\underset{\text { P.A. }}{ }$ BOSCO
MEGAN E. LEES (SBN 277805)
mel@tblaw.com
MICHAEL A. WRAPP (SBN 304002)
maw@tblaw.com
EVAN P. SCHUBE (Pro Hac Vice AZ SBN 028849)
eps@tblaw.com
1455 Frazee Road, Suite 820
San Diego, CA 92108
Tel. (619) 501-3503
Attorneys for Defendant/Cross-Complainant Darryl Cotton

LARRY GERACI, an individual,
Plaintiff,
vs.

DARRYL COTTON, an individual; and DOES 110, inclusive,

Defendants.

DARRYL COTTON, an individual,
Cross-Complainant,
Cross-Complainant,
vs.
LARRY GERACI, an individual, REBECCA BERRY, an individual, and DOES 1 THROUGH 10, INCLUSIVE,

Cross-Defendants.

ELECTRONICALLY FILED
Superior Court of California,
County of San Diego
09/16/2019 at 03:19:00 AM
Clerk of the Superior Court By E-Filing, Deputy Clerk

## IN THE SUPERIOR COURT OF THE STATE OF CALIFORNIA FOR THE COUNTY OF SAN DIEGO, CENTRAL DIVISION

Case No. 37-2017-00010073-CU-BC-CTL
Judge: $\quad$ The Honorable Joel R. Wohlfeil Dept.: C-73

NOTICE OF ERRATA TO MEMORANDM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION FOR NEW TRIAL

Hearing Date:
Time:
Dept:
Judge:
October 25, 2019
9:00 a.m.
C-73
The Hon. Joel R. Wohlfeil

$$
\begin{array}{ll}
\text { Action Filed: } & \text { March 21, } 2017 \\
\text { Trial Date: } & \text { June 28, } 2019
\end{array}
$$

## TO THE COURT, AND TO ALL PARTIES AND THEIR RESPECTIVE COUNSEL:

PLEASE TAKE NOTICE that Defendant/Cross-Complainant Darryl Cotton hereby respectfully submits this Notice of ERRATA to his Memorandum of Points and Authorities in Support of Motion or New Trial.

Due to a clerical error, an incomplete draft of the Memorandum of Points and Authorities in Support of Motion for New Trial was uploaded for electronic filing and service instead of the true final copy and, as such, the Table of Authorities in the draft was incomplete, the document was not executed and the exhibits referenced therein were not attached.

Attached hereto and incorporated therein by this reference are true and correct copies of the following which shall constitute in and of themselves the ERRATA to the Memorandum of Points and Authorities in Support of Motion and Motion for New Trial:

Exhibit A - The Table of Authorities;
Exhibit B - The execution page bearing Attorney Schube's signature; and Exhibit C - Exhibits A through M, inclusive.

DATED: September 14, 2019 TIFFANY \& BOSCO, P.A.


EVAN P. SCHUBE
Attorney for Defendant/Cross-Complainant DARRYL COTTON

## EXHIBIT A

## TABLE OF AUTHORITIES

## CASES

A\&M Records, Inc. v. Heilman (1977) 75 Cal.App.3d 554 ..... 5, 14
Alexander v. Codemasters Group Limited (2002) 104 Cal.App. $4^{\text {th }} 129$ ..... 13
Bovard v. American Horse Enterprises, Inc. (1988) 201 Cal.App.3d 832 ..... 11
Bustamante v. Intuit, Inc. (2009) 141 Cal.App. $4^{\text {th }} 199$ ..... 13
Gray v. Robinson (1939) 33 Cal.App.2d 177 ..... 5, 14
Homami v. Iranzadi (1989) 211 Cal.App.3d 1104 ..... 11
Kashani v. Tsann Kuen China Enterprise Co. (2004) 118 Cal. App. 4th 531 ..... 11
Lewis \& Queen v. N.M. Ball Sons (1957) 48 Cal.2d 141 .....  5
May v. Herron, (1954) 127 Cal.App.2d 707 ..... 11-12
Pacific Wharf \& Storage Co. v. Standard American Dredging Co. (1920) 184 Cal. 21 ..... 5
People v. Shelton (2006) 37 Cal. $4^{\text {th }} 759$, 767 ..... 13
Reid v. Google, Inc. (2010) 50 Cal.4th 512 ..... 13
Ryan v. Crown Castle NG Networks Inc. (2016) 6 Cal.App.5th 775 ..... 5
Webber v. Webber (1948) 33 Cal.2d 153 ..... 5
Yoo v. Jho (2007) 147 Cal.App. $4^{\text {th }} 1249$ ..... 11
STATUTES
Business \& Professions Code
Section 19323(a) ..... 6
Section 19323(b)(8) ..... 6-7
Section 19324 ..... 7
Section 26001(a) ..... 7
Civil Code
Section 1550 ..... 11
Section 1550 ..... 11
Section 1667(1)(3) ..... 11
Section 1668 ..... 11
Code of Civil Procedure
Section 664.6 ..... 6
Section 657(6) ..... 5
Section 657(7) ..... 5
$\qquad$
Senate Bills
Sen Bill \#420, 2003-2004 Reg. Sess., Medical Marijuana Program Act ..... 6
Sen. Bill \#643, 2015-2016 Reg. Sess., Medical Marijuana Public Safety Environmental Act ..... $.4,6,7$
State Initiatives
2016 Cal. Legis. Serv. Prop. 64, Control, Regulate and Tax Use of Marijuana Act ..... 7, 12-13
San Diego Municipal Ordinances \& Code
Ordinance No. 20356 ..... 7
Ordinance No. 20793 ..... 7, 12
Section 27.3501 ..... 8
Section 27.3503 .....  8
Section 27.3510 ..... 8
Section 27.3561 ..... 8
Section 27.3562 ..... 8
Section 27.3563 ..... 8
Section 42.1502 .....  8
Section 42.1507 ..... 8
Section 112.0501 ..... 7
Section 112.0102(b) ..... 7,12
Section 112.0102(c) ..... 7-8, 12
Section 126.0303 ..... 7
Section 126.0303(a) ..... 7
Section 141.0614 ..... 7

## EXHIBIT B

asserted privilege in discovery). Mr. Geraci has previously admitted that failure to disclose constitutes "substantial prejudice." Plaintiff Larry Geraci's Memorandum of Points and Authorities in Opposition to Defendant Darryl Cotton's Motion to Expunge Lis Pendens dated April 10, 2018 (ROA 179) at 4:78. (Mr. Geraci claimed that Cotton's "refusal to participate in discovery has substantially prejudiced Geraci and Berry in preparation of this case.").

Mr. Cotton propounded discovery seeking, among other things, documents and communications by and between Mr. Geraci and Ms. Austin related to the purchase of the Property. (See Exhibit I (Discovery Responses) at 13:1-13, 14:8-23.) No documents or communications were produced in connection with the request based upon attorney-client privilege. Then, at trial, Mr. Geraci waived privilege and he and Ms. Austin testified as to the very communications Mr. Cotton previously sought.

Mr. Geraci's use of the privilege as a shield and a sword violated Mr. Cotton's right to a fair and impartial trial. One of the central arguments Mr. Cotton presented was that the parties agreed to draft a final agreement. While Mr. Geraci's conduct was consistent with this argument, he and Ms. Austin testified at trial that Mr. Geraci's request for draft agreements was purportedly the result of extortion. The failure to disclose those documents constitutes, as Mr. Geraci previously admitted, substantial prejudicial to Mr. Cotton because it prevented Mr. Cotton from cross-examining Mr. Geraci and Ms. Austin on their inflammatory and prejudicial extortion allegations, as well as proving that the alleged November 2, 2016 agreement was an agreement to agree. Mr. Geraci cannot be permitted to "blow hot and cold."

## CONCLUSION

For the reasons set forth herein, Mr. Cotton requests that the Court (i) find that the alleged November 2, 2016 agreement is illegal and void; or (ii) order a new trial and enable Mr. Cotton to conduct discovery related to the communications between Messrs. Geraci and Cotton.

DATED this 15th day of September, 2019.
TIFFANY \& BOSCO, P.A.

By
EVAN P. SCHUBE
Attorneys for Defendant/Cross-Complainant Darryl Cotton

EXHIBIT C

## EXHIBIT A



## APPEARANCES

FOR PLAINTIFF AND CROSS-DEFENDANT LARRY GERACI AND CROSS-DEFENDANT REBECCA BERRY:

FERRIS \& BRITTON
BY: MICHAEL R. WEINSTEIN, ESQUIRE
BY: SCOTT H. TOOTHACRE, ESQUIRE
BY: ELYSSA K. KULAS, ESQUIRE
501 West Broadway, Suite 1450
San Diego, California 92101
mweinstein@ferrisbritton.com
stoothacre@ferrisbritton.com
ekulas@ferrisbritton.com

FOR DEFENDANT AND CROSS-COMPLAINANT DARRYL COTTON: ATTORNEY AT LAW

BY: JACOB P. AUSTIN, ESQUIRE
1455 Frazee Road, Suite 500
San Diego, California 92108
619.357 .6850
jpa@jacobaustinesq.com


# OPENING STATEMENT BY MICHAEL R. WEINSTEIN ON BEHALF OF PLAINTIFF/CROSS-DEFENDANT LARRY GERACI <br> (RT 14:26-16:24, 56:25-57:11) 

witnesses. And the lawyers are working hard to have as many witnesses lined up. Some of them will take a little longer, like the parties. But you'll be seeing a steady stream of witnesses through and including Plaintiff and the defendant's case in chief.

So I'll keep you up to date on where we are in the estimate, but as mentioned before, we will get you the case at or before the close of business Thursday, July 18th.

So it's now time for counsel to give an opening statement. I mentioned to you yesterday that nothing the lawyers say during the trial is evidence. The only thing you're going to base your decision on ultimately is the evidence and, of course, the law that I give to you. But what they say in their opening statement will give you an idea of what they expect the evidence to consist of, at least from their perspective.

So with that in mind, Counsel, whenever you're ready, please give your opening statement.

MR. WEINSTEIN: Thank you, your Honor. (Opening statement on behalf of Plaintiff/Cross-Defendant Larry Geraci)

MR. WEINSTEIN: Good morning, Mr. Dunbar, and the rest of the jurors. Thank you for your patience through jury selection yesterday. As your Honor has just reminded you, nothing I say is evidence. It's what I believe the evidence will show. So if I make a statement and I don't preface it by saying the testimony
will show, it's really in front of every sentence because I'm not a witness.

Now, it's my opportunity, as you were pre-instructed yesterday, to present an opening statement. It's really an outline, a road map of what I expect the evidence will show, and it's going to allow you to keep an overview of the case in mind during the later presentation of evidence.

Evidence comes in out of order. These facts are going -- the facts you'll hear are going to be new to you for the first time. We've known them for a long time. And as a result, it will take you a while to put them all together. But when it's said and done, hopefully, the overview I've presented to you will help you understand the case as it's presented.

Now, as I mentioned in the mini opening yesterday, this case involves a dispute between Larry Geraci and Darryl Cotton concerning an agreement from the purchase and sale of Mr. Cotton's property at 6176 Federal Boulevard.

Now, Mr. Geraci and Mr. Cotton dispute the terms of the agreement. During my opening, I'll refer to and show you some of the documents. These are some of the exhibits that $I$ anticipate you will see during the evidence portion of the case. It will help me with my overview and help you.

But before I jump into the story -- before I do that, the setup is with the screen over here. And we
have jurors all the way extending to almost even with me. If anybody at any time has trouble seeing the screen, just give us a heads-up, and we'll make an adjustment and move the attorneys back and forth to make it clear.

So, anyway, before $I$ jump into the story, I need to introduce you briefly to some of the persons whose names will come up in the testimony and who may give testimony in the case. And there's eight people in particular. I just want to identify it from the outset.

Of course, there's Darryl Cotton, who is the defendant and cross-complainant. He was the seller of the property. Mr. Cotton has developed hydroponic systems for the growing of cannabis. He's very active in the community regarding cannabis issues. You'll learn more about that later.

Mr. Geraci, sitting in front of me next to the bench, is the buyer. He owns a tax and financial accounting business called The Tax and Financial Center. He's been doing tax preparation work for about 40 years. So that's basically been his profession his whole career. He's licensed as an enrolled agent. This means he has a federal license that allows him to represent clients before the IRS.

And that will become an issue that you will hear about later in the case.

Rebecca Berry, who sits to my left, because we don't have room for everybody, who is sitting in the

| 2 | And are you currently employed? |
| :---: | :---: |
| A | Yes. |
| $Q$ | Before I get there, did you -- did you graduate |
| from high school? |  |
| A | Yes. |
| $Q$ | Where? |
| A | University High School. |
| Q | When? |
| A | 1979. |
| Q | Okay. And did you attend college at all? |
| A | Yes. |
| $Q$ | What college did you attend? |
| A | Grossmont and San Diego City. |
| Q | Did you receive a degree from either of those |
| institutions? |  |
| A | No, I didn't. |
| Q | Okay. Now, are you currently employed? |
| A | Yes. |
| $Q$ | And by whom? By whom? |
| A | Tax and Financial Center. |
| $Q$ | And what type of business is Tax and Financial |
| Center? |  |
| A | We prepare tax returns and bookkeeping services |
| and payroll services. |  |
| Q | And who owns that business? |
| A | I do. |
| 2 | And how long have you owned that business? |
| A | I've owned that business since 2001. |


| A | Yes. |
| :---: | :---: |
| $Q$ | And what license do you hold? |
| A | Enrolled agent. |
| 2 | What is an enrolled agent? |
| A | We are licensed by the Internal Revenue Service |
| to represent clients when they get audited by the IRS. |  |
| $Q$ | And is that a federal, or state license? |
| A | That's a federal license. |
| $Q$ | And how long have you been licensed by -- as an |
| enrolled agent? |  |
| A | Since 1999. |
| $\mathrm{Q}$ | Now, have -- do you have a real estate license |
| currently? |  |
| A | Yes. No. No. |
| $Q$ | Have you had a real estate license? |
| A | Yes. |
| 2 | What kind of a real estate license? |
| A | Salesperson. |
| Q | And when did you hold that license? |
| A | From 1993 to 2017. |
| $Q$ | Okay. And during that period of time, what |
| types of -- or how many transactions have you engaged in where you were acting as a real estate agent? |  |
|  |  |
| A | Probably under 10 since 1993. |
| Q | And of those 10, are those residential, or |
| commercial transactions, or both? |  |
| A | Both. |
| Q | Now, have you, for your personal investment, |

## DIRECT EXAMINATION OF LARRY GERACI BY MICHAEL R. WEINSTEIN (RT 58:18-19)

MR. WEINSTEIN: The plaintiffs call Larry
Geraci.
THE COURT: All right. Good morning,
Mr. Geraci.
Larry Geraci,
being called on behalf of the plaintiff, having been first duly sworn, testified as follows:

THE CLERK: Please state your full name and spell your first and last name for the record.

THE WITNESS: Larry Geraci. L-a-r-r-y G-e-r-a-c-i.

THE COURT: All right. Thank you very much.
Counsel, whenever you're ready, please begin your examination.

MR. WEINSTEIN: Thank you.
(Direct examination of Larry Geraci)
BY MR. WEINSTEIN:
Q Good morning, Mr. Geraci.
A Good morning.
Q How old are you?
A Fifty-eight.
Q And are you married?
A Widowed.
Q Do you have any children?
A Five.
Q What are their ages?
A 33, 28. I have 25, 19 and 12.
bought and sold real property?
A Yes, I have.
Q Have you served as your own real estate agent in connection with any of those transactions?

A No.
Q Okay. Do you know Rebecca Berry?
A Yes.
Q And you see her in this courtroom?
A Yes.
Q And who is Rebecca Berry?
A She's my administrator.
Q And how long has she worked for you?
A Fourteen years.
Q And you said she was an administrator. What's her role as an administrator?

A She's the front desk booking -- booking clients' appointments, administering the bills when they come in to the payables department. She's like the gatekeeper of everything that comes into the office.

Q Have you ever owned a medical marijuana dispensary?

A No, I haven't.
Q Have you ever operated or managed a medical marijuana dispensary?

A No, I haven't.
Q Have you ever told Darryl Cotton that you owned or managed a marijuana dispensary?

A No.

| Q In connection with -- we'll get to it. But in connection with the transaction, the sale of -- the purchase and sale of his property, in connection with any communications with Mr . Cotton, did you indicate to him that you operated or owned multiple dispensaries? <br> A No, I didn't. <br> Q Did you talk to him about anybody within your team that managed or operated dispensaries? <br> A No, I didn't. <br> Q Okay. Now, when did you first have any communication with Darryl Cotton? <br> A About mid July. <br> $Q$ And why did you contact -- first of all, what year? <br> A $\quad 2016$. <br> Q Why did you contact Mr. Cotton or have communication with him in July of $2016 ?$ <br> A The team had identified a property on Federal <br> Boulevard that may qualify for a dispensary. <br> Q Okay. And you mentioned the team. What was the team? <br> A Jim Bartell, Abhay Schweitzer, and Gina Austin. <br> Q And when did you form -- for what purposes was that team formed? <br> A They were going to facilitate to proceed to get the CUP on Mr. Cotton's property. <br> Q When did you first hire Mr. Bartell? <br> A In October of 2015. |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

A No, I didn't.
Q So why did you -- well, first of all, can you tell the jury who Mr. Bartell is, to your understanding.

A Mr. Bartell is a liaison lobbyist between myself and the City.

MR. WEINSTEIN: Okay. I'm going to show the witness a stipulated exhibit, Exhibit 1.

THE COURT: Any objection if Exhibit 20 is admitted, Counsel?

MR. AUSTIN: No.
MR. WEINSTEIN: Exhibit 1. It's Exhibit 1.
THE COURT: Exhibit 1?
MR. WEINSTEIN: Yes.
THE COURT: Oh, I'm sorry. Any objection to the admission of Exhibit 1?

MR. AUSTIN: No, your Honor.
THE COURT: Exhibit 1 will be admitted.
(Premarked Joint Exhibit 1, Letter of Agreement with Bartell \& Associates dated 10/29/15, was admitted into evidence.)

BY MR. WEINSTEIN:
Q Mr. Geraci, there are books up there. If it's easier for you, there are books up there.

THE COURT: Counsel, they may have been moved. Do you want to approach?

MR. WEINSTEIN: If you need to look at the

## DIRECT EXAMINATION OF LARRY GERACI BY MICHAEL R. WEINSTEIN <br> (RT 129:22-28)

## decide to embark upon once you got that demand on February 7th?

A After -- after the conversation I had with --
Q Yes. How did you decide to proceed?
A I started calling people around to find out about, first of all, how this is going to work out because I couldn't see how it could -- it was very difficult to get past that 10,000. I -- I called an operator that $I$ knew, and they were saying that is very, very tough. We tried to figure out how we could get that to work. And then I -- I called my attorney, Gina Austin.

Q And what discussion did you have with -- when did you call her in relation to your phone call with Mr. Cotton?

A I think it was within a few days. This is in the middle of tax season. So it's -- I have appointments every hour. So I'm working 18 hours a day. So I think I waited a couple days. Or maybe -- I can't recall exactly. But it was within a few days, I called Gina Austin.

Q And what did you discuss with Ms. Austin in that phone call?

A I said that -- on the project we're working on, I said Mr. Cotton is now demanding $\$ 10,000$ a month, and I am not sure we can even do that. And I said it feels like Mr. Cotton is extorting me at this point because we just got this zoning approved.

## DIRECT EXAMINATION OF LARRY GERACI BY MICHAEL R. WEINSTEIN (RT 193:19-194:5)

MR. WEINSTEIN: Thank you.
(Direct examination of Rebecca Berry)

BY MR. WEINSTEIN:
Q Ms. Berry, are you -- first of all, let's talk about your education. Have you graduated from high school?

A Yes.
Q And when?
A 1967 .
Q From where?
A Granite Hills High School.
Q And did you take college after that?
A Some college.
Q Where at?
A Grossmont College.
Q And when was that?
A 1968 and then 10 years later, I took classes probably in -- no. Fifteen years later. So --

Q Okay. And did you get a degree from Grossmont?
A No.
Q Okay. Other than attending Grossmont, have you attended any -- any schooling since you graduated from high school?

A Real estate and as the real estate broker ministerial training.

Q Okay. And let's take the latter first. Would you -- did you say ministerial training?

A Yes.
or broker with respect to the sale of -- the agreement
to sell property that's the subject of this lawsuit?
A No.
Q Okay. Were you involved at all in the
negotiation of -- of that agreement?
A No.
Q Do you know Darryl Cotton?
A No.
Q Have you -- when is the first time you ever saw
him?
A Yesterday in the courtroom.
Q Okay. Have you ever spoken to him on the
phone?

A No.
Q Have you ever seen him in the office?
A No.
Q Okay. Now, are you currently employed?
A Yes.
Q And by whom?
A Tax and Financial as the real estate broker and through my church as a teacher and counselor.

Q Okay. Let's focus on Tax and Financial.
How long have you worked at Tax and Financial
Center?
A Almost 15 years.
Q And what's your current job position at Tax and Financial Center?

A I'm an assistant to Larry Geraci, and I manage

## the office.

Q And how long have you been in that position?
A Almost 15 years.
Q So the entire time you've been there?
A Yes.
Q Now, in -- as you know, this case -- do you know -- do you understand this case involves an attempt to obtain a CUP conditional use permit to operate a dispensary at a property that Mr. Geraci was attempting to purchase?

A Yes.
Q Okay. Were you the applicant on that CUP application?

A Yes.
Q Okay. And as -- as the applicant -- as the applicant, did you understand that you were acting at all times as the agent for and on behalf of Mr . Geraci?

A Yes.
Q Why -- what was your understanding as to why you were the applicant on that CUP application?

A Mr. Geraci has a federal license, and we were afraid that it might affect it at some point.

Q What lines -- what federal license is that?
A He's an enrolled agent.
Q And did you have a discussion with him about the fact that there was a possibility or it was unknown whether him being an applicant on the property would affect his enrolled agent license?

I, Margaret A. Smith, a Certified Shorthand Reporter, No. 9733, State of California, RPR, CRR, do hereby certify:

That I reported stenographically the proceedings held in the above-entitled cause; that my notes were thereafter transcribed with Computer-Aided Transcription; and the foregoing transcript, consisting of pages number from 1 to 215, inclusive, is a full, true and correct transcription of my shorthand notes taken during the proceeding had on July 3, 2019.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of July 2019.


## EXHIBIT B

$\square$


CITY OF SAN DIEGO, a municipal corporation,

> Plaintiff,
v.

THE TREE CLUB COOPERATIVE, INC., a California corporation;
JONAH McCLANAHAN, an individual; JOHN C. RAMISTELLA, an individual; JL 6th AVENUE PROPERTY, LLC, a California limited liability company, LAWRENCE E. GERACI, also known as LARRY GERACI, an individual; JEFFREY KACHA, an individual; and DOES 1 through 50, inclusive,

Defendants.

OCT 272014
㧱: Dijeusompepuis

## SUPERIOR COURT OF CALIFORNIA

 COUNTY OF SAN DIEGO


1. This Stipulation for Entry of Final Judgment (Stipulation) is executed between and among Plaintiff City of San Diego, a municipal corporation, and Defendants JL 6th AVENUE PROPERTY, LLC; LAWRENCE E. GERACI, aka LARRY GERACI; and JEFFREY KACHA only, who are named parties in the above-entitled action (collectively, "Defendants").
2. The parties to this Stipulation are parties to a civil suit pending in the Superior Court of the State of California for the County of San Diego, entitled City of San Diego, a mumicipal corporation v., The Tree Club Cooperative, Inc., a California corporation; Jonah McClanahan, an individual; John C. Ramistella, an individual; JL 6th Avenue Property, LLC, a California limited liability company; Lawrence E. Geraci, also known as Larry Geraci, an individual; Jeffrey Kacha, an individual; and DOES 1 through 50, inclusive, Case No. 37-2014-00020897-CU-MC-CTL. This Stipulation does not affect City of San Diego v. Tycel Cooperative, Inc., et al., San Diego Superior Court case No. 37-2014-00025378-CU-MC-CTL, which is a separate case to be considered separately.
3. The parties wish to avoid the burden and expense of further litigation and accordingly have determined to compromise and settle their differences in accordance with the provisions of this Stipulation. Neither this Stipulation nor any of the statements or provisions contained herein shall be deemed to constitute an adrnission or an adjudication of any of the allegations of the Complaint. The parties to this Stipulation agree to resolve this action in its entirety as to them and only them by mutually consenting to the entry of this Stipulation in its Entirety and Permanent Injunction by the Superior Court.
4. The address where the tenant Defendants were maintaining a marijuana dispensary business is 1033 Sixth Avenue, San Diego, California, 92101, also identified as Assessor's Parcel Number 534-186-04-00 (PROPERTY).
5. The PROPERTY is owned by JL 6th AVENUE PROPERTY, LLC (JL), according to San Diego County Recorder's Grant Deed, Document No. 2012-0184893, recorded March 29, 2012. Defendants GERACI and KACHA are members of JL and hereby certify they have authority to sign for and bind JL herein.

## 6. The legal description of the PROPERTY is: <br> THE NORTH HALF OF LOT D IN BLOCK 34 OF HORTON'S ADDITION, IN THE CITY OF SAN DIEGO, COUNTY OF SAN DIEGO, STATE OF CALIFORNIA, MADE BY L.L. LOCKLING FILED JUNE 21, 1871 IN BOOK 13, PAGE 522 OF DEEDS, IN THE OFFICE OF THE COUNTY OF SAN DIEGO COUNTY.

7. This action is brought under California law and this Court has jurisdiction over the subject matter, the PROPERTY, and each of the parties to this Stipulation.

## INJUNCTION

8. The provisions of this Stipulation are applicable to Defendants, their successors and assigns, agents, officers, employees, representatives, and tenants, and all persons, corporations or other entities acting by, through, under or on behalf of Defendants, and all persons acting in concert with or participating with Defendants with actual or constructive knowledge of this Stipulation and Injunction. Effective immediately upon the date of entry of this Stipulation, Defendants and all persons mentioned above are hereby enjoined and restrained pursuant to San Diego Municipal Code (SDMC) sections 12.0202 and 121.0311, California Code of Civil Procedure section 526, and under the Court's inherent equity powers, from engaging in or performing, directly or indirectly, any of the following acts:
a. Keeping, maintaining, operating, or allowing the operation of an unpermitted marijuana dispensary, collective or cooperative at the PROPERTY, including but not limited to, a marijuana dispensary, collective, or cooperative in violation of the San Diego Municipal Code.
b. Defendants shall not be barred in the future from any legal and permitted use of the PROPERTY.

## COMPLIANCE MEASURES

## DEFENDANTS agree to do the following at the PROPERTY:

9. Within $\mathbf{2 4}$ hours from the date of signing this Stipulation, cease maintaining, operating, or allowing at the PROPERTY any commercial, retail, collective, cooperative, or group establishment for the growth, storage, sale, or distribution of marijuana, including but not limited to any marijuana dispensary, collective, or cooperative organized pursuant to the California Health and Safety Code.
10. The Parties acknowledge that where local zoning ordinances allow the operation of a marijuana dispensary, collective or cooperative as a permitted use in the City of San Diego, then Defendants will be allowed to operate or maintain a marijuana dispensary, collective or cooperative in the City of San Diego as authorized under the law after Defendants provide the following to Plaintiff in writing:
a. Proof that the business location is in compliance with the ordinance; and
b. Proof that any required permits or licenses to operate a marijuana dispensary, collective or cooperative have been obtained from the City of San Diego as required by the SDMC.
11. If the marijuana dispensary that is operating at the PROPERTY, including but not limited to, The Tree Club Cooperative, Inc., Jonah McClanahan and John C. Ramistella, does not agree to immediately voluntarily vacate the premises, then within 24 hours from the date of signing this Stipulation, DEFENDANTS shall in good faith use all legal remedies available to evict the marijuana dispensary business known as The Tree Club Cooperative, Inc., Jonah McClanahan and John C. Ramistella or the appropriate party responsible for the leasehold and operation of the marijuana dispensary, including but not limited to, prosecuting an unlawful detainer action.
12. Within 24 hours from the date of signing this Stipulation, remove all signage from the exterior of the premises advertising a marijuana dispensary, including but not limited to, signage advertising The Tree Club Cooperative.
13. Within $\mathbf{2 4}$ hours from the date of signing this Stipulation, post a sign for a minimum of 60 calendar days, conspicuously visible from the exterior of the PROPERTY stating in large bold font and capital letters that can be seen from the public right way, that "The Tree Club Cooperative" is permanently closed and that there is no dispensary operating at this address.
14. Allow personnel from the City of San Diego access to the PROPERTY to inspect for compliance upon 24-hour verbal or written notice. Inspections shall occur between the hours of 8:00 a.m. and 5:00 p.m.
15. When this Stipulation has been filed with the Court, Jeffrey Kacha will personally pick up a conformed copy of the Stipulation and Order from the Office of the City Attorney. He or his attorney will contact the City's investigator, Connie Johnson, at 619-533-5699 within 15 days of the filing of this Stipulation to set a time for Mr. Kacha to pick up the conformed copy.

## MONETARY RELIEF

16. Within 15 calendar days from the date of signing this Stipulation, Defendants shall pay Plaintiff City of San Diego, for Development Services Department, Code Enforcement Section's investigative costs, the amount of $\$ 281.93$. Payment shall be in the form of a certified check, payable to the "City of San Diego," and shall be in full satisfaction of all costs associated with the City's investigation of this action to date. The check shall be mailed or personally delivered to the Office of the City Attorney, 1200 Third Avenue, Suite 700, San Diego, CA 92101, Attention: Marsha B. Kerr.
17. Commencing within 30 days of signing this Stipulation, Defendants shall pay to Plaintiff City of San Diego civil penalties in the amount of $\$ 25,000$, pursuant to SDMC section 12.0202(b) in full satisfaction of all claims against Defendants arising from any of the past violations alleged by Plaintiff in this action. $\mathbf{\$ 1 9 , 0 0 0}$ of these penalties is immediately suspended. These suspended penalties shall only be imposed if Defendants fail to comply with the terms of this Stipulation. Plaintiff City of San Diego agrees to notify Defendants in writing if imposition of the penalties will be sought by Plaintiff and on what basis. Civil penalties in the amount of $\$ 6,000$ shall be paid in 15 monthly installments of $\$ 400.00$ each, at 30 -day intervals following the date of the first payment as specified above, in the form of a certified check, payable to the "City of San Diego," and delivered to the Office of the City Attorney, Code Enforcement Unit, 1200 Third Avenue, Suite 700, San Diego, California 92101, Attention: Marsha B. Kerr.

## ENFORCEMENT OF JUDGMENT

18. In the event of default by Defendants as to any amount due under this Stipulation, the entire amount due shall be deemed immediately due and payable as penalties to the City of San Diego, and Plaintiff shall be entitled to pursue any and all remedies provided by law for the
enforcement of this Stipulation. Further, any amount in default shall bear interest at the prevailing legal rate from the date of default until paid in full.
19. Nothing in this Stipulation shall prevent any party from pursuing any remedies as provided by law to subsequently enforce this Stipulation or the provisions of the SDMC, including criminal prosecution and civil penalties that may be authorized by the court according to the SDMC at a cumulative rate of up to $\$ 2,500$ per day per violation.
20. Defendants agree that any act, intentional or negligent, or any omission or failure by their contractors, successors, assigns, partners, members, agents, employees or representatives to comply with the requirements set forth in Paragraphs 8-17 above will be deemed to be the act, omission, or failure of Defendants and shall not constitute a defense to a failure to comply with any part of this Stipulation. Further, should any dispute arise between any contractor, successor, assign, partner, member, agent, employee or representative of Defendants for any reason, Defendants agree that such dispute shall not constitute a defense to any failure to comply with any part of this Stipulation, nor justify a delay in executing its requirements.

## RETENTION OF JURISDICTION

21. The Court will retain jurisdiction for the purpose of enabling any of the parties to this Stipulation to apply to this Court at any time for such order or directions that may be necessary or appropriate for the construction, operation or modification of the Stipulation, or for the enforcement or compliance therewith, pursuant to Code of Civil Procedure 664.6.

## RECORDATION OF JUDGMENT

22. A certified copy of this Judgment shall be recorded in the Office of the San Diego County Recorder pursuant to the legal description of the PROPERTY.

## KNOWLEDGE AND ENTRY OF JUDGMENT

23. By signing this Stipulation, Defendants admit personal knowledge of the terms set forth herein. Service by mail shall constitute sufficient notice for all purposes.
 appearing therefor, IT IS SO ORDERED, ADJUDGED AND DECREED.

Dated: $10 / 27 / 14$
Upon the stipulation of the parties hereto and upon their agreement to entry of this Stipulation without trial or adjudication of any issue of fact or law herein, and good cause


RONALD S. PRAGER

EXHIBIT C
1

1

CITY OF SAN DIEGO, a municipal corporation,

Plaintiff,
v.

CCSQUARED WELLNESS COOPERATIVE,
a California corporation;
BRENT MESNICK, an individual;
JL INDIA STREET, LP, formerly known as JL INDIA STREET, LLC;
JEFFREY KACHA, an individual; and DOES 1 through 50, inclusive,

Defendants.

Case No. 37-2015-00004430-CU-MC-CTL
STIPULATION FOR ENTRY OF FINAL JUDGMENT AND PERMANENT INJUNCTION; JUDGMENT THEREON [CCP § 664.6]

IMAGED FILE

1. Plaintiff, City of San Diego, a municipal corporation, appearing by and through its attorneys, Jan I. Goldsmith, City Attorney, and Marsha Kerr, Deputy City Attorney; and Defendants, JL INDIA STREET, LP, formerly known as JL INDIA STREET, LLC; JEFFREY KACHA; and LAWRENCE E. GERACI, aka LARRY GERACI (Doe 1) (collectively, "Defendants"), appearing by and through their attorney, Joseph Carmellino, Esq., enter into the following Stipulation for Entry of Final Judgment (Stipulation) in full and final settlement of the above-captioned case without trial or adjudication of any issue of fact or law, and agree that a final judgment may be so entered.
2. The parties to this Stipulation are parties in two civil actions pending in the Superior Court of the State of California for the County of San Diego. It is the intention of the parties that the terms of this Stipulation constitute a global settlement of the following cases:
a. City of San Diego v. CCSquared Wellness Cooperative, et al., Case No. 37-2015-00004430-CU-MC-CTL.
b. City of San Diego v. LMJ 35th Street Property LP, et al., Case No. 37-2015000000972.
3. The parties wish to avoid the burden and expense of further litigation and accordingly have determined to compromise and settle their differences in accordance with the provisions of this Stipulation. Neither this Stipulation nor any of the statements or provisions contained herein shall be deemed to constitute an admission or an adjudication of any of the allegations of the Complaint. The parties to this Stipulation agree to resolve this action in its entirety as to them and only them by mutually consenting to the entry of this Stipulation in its Entirety and Permanent Injunction by the Superior Court.
4. The address where the Defendants were maintaining a marijuana dispensary business at all times relevant to this action is 3505 Fifth Avenue, San Diego, also identified as Assessor's Parcel Number 452-407-17-00 (PROPERTY). The PROPERTY is currently owned by JL INDIA STREET, LP, formerly known as JL INDIA STREET, LLC.
5. The legal description of the PROPERTY is:

Lot 3 in block 45 of loma grande, in the city of San Diego, County of San Diego, State of California, according to Map thereof No. 692, filed in the Office of the County Recorder of San Diego County, November 23, 1891.
6. This action is brought under California law and this Court has jurisdiction over the subject matter, the PROPERTY, and each of the parties to this Stipulation.

## INJUNCTION

7. The provisions of this Stipulation are applicable to Defendants, their successors and assigns, agents, officers, employees, representatives, and tenants, and all persons, corporations or other entities acting by, through, under or on behalf of Defendants, and all persons acting in concert with or participating with Defendants with actual or constructive knowledge of this

Stipulation and Injunction. Effective immediately upon the date of entry of this Stipulation, Defendants and all persons mentioned above are hereby enjoined and restrained pursuant to San Diego Municipal Code (SDMC) sections 12.0202 and 121.0311, California Code of Civil Procedure section 526, and under the Court's inherent equity powers, from engaging in or performing, directly or indirectly, any of the following acts:

Keeping, maintaining, operating or allowing any commercial, retail, collective, cooperative or group establishment for the growth, storage, sale or distribution of marijuana, including, but not limited to, any marijuana dispensary, collective or cooperative organized anywhere in the City of San Diego without first obtaining a Conditional Use Permit pursuant to the San Diego Municipal Code.

## COMPLIANCE MEASURES

## DEFENDANTS agree to do the following at the PROPERTY:

8. Immediately cease maintaining, operating, or allowing any commercial, retail, collective, cooperative, or group establishment for the growth, storage, sale, or distribution of marijuana, including but not limited to any marijuana dispensary, collective, or cooperative organized pursuant to the California Health and Safety Code.
9. The Parties acknowledge that where local zoning ordinances allow the operation of a marijuana dispensary, collective or cooperative as a permitted use in the City of San Diego, then Defendants will be allowed to operate or maintain a marijuana dispensary, collective or cooperative in the City of San Diego as authorized under the law after Defendants provide the following to Plaintiff in writing:
a. Proof that the business location is in compliance with the ordinance; and
b. Proof that any required permits or licenses to operate a marijuana dispensary, collective or cooperative have been obtained from the City of San Diego as required by the SDMC.
10. Within 24 hours from the date of signing this Stipulation, remove all signage from the exterior of the premises advertising a marijuana dispensary, including but not limited to, signage advertising CCSquared Wellness Cooperative or CCSquared Storefront.
11. No later than $\mathbf{4 8}$ hours from signing this Stipulation cease advertising on the internet, magazines or through any other medium the existence of CCSquared Wellness Cooperative or CCSquared Storefront at the PROPERTY.
12. No later than 48 hours from signing this Stipulation remove all fixtures, items and property associated with a marijuana dispensary business from the PROPERTY.
13. Within one week of signing this Stipulation, Defendant will contact City zoning investigator Leslie Sennett at 619-236-6880 to schedule an inspection of the PROPERTY.

## MONETARY RELIEF

14. Defendants, jointly and severally, shall pay Plaintiff City of San Diego, for Development Services Department, Code Enforcement Section's investigative costs, the amount of $\$ 2,438.03$. All other attorney fees and costs expended by the parties in the above-captioned case are waived by the parties. The parties agree that payment in full of the monetary amount referenced as investigative costs is applicable to and satisfies payment of investigative costs for both cases referenced in paragraph 2 above.
15. Defendants shall jointly and severally pay to Plaintiff City of San Diego civil penalties in the amount of $\$ 75,000$, pursuant to SDMC section $12.0202(b)$ in full satisfaction of all claims against Defendants arising from any of the past violations alleged by Plaintiff in this action. $\$ 37,500$ of these penalties is immediately suspended. Payment in the amount of $\$ 37,500$ in civil penalties plus $\$ 2438.03$ in investigative costs referenced in paragraph 14, totaling $\$ 39,938.03$, shall be made in 24 monthly installments of $\$ 1,664.09$ each beginning on or before June 5,2015 , and continuing on the fifth of each successive month until paid in full. Receipt of Defendants' initial monthly payment of $\$ 1,664.09$ on June 4, 2015 is acknowledged. The parties agree that payment in full of the monetary amounts referenced as civil penalties is applicable to and satisfies payment of civil penalties for both of the cases referenced in paragraph 2 above. All payments shall be made in the form of a certified check payable to the "City of San Diego," and shall be mailed or personally delivered to the Office of the City Attorney, 1200 Third Avenue, Suite 700, San Diego, CA 92101, Attention: Marsha B. Kerr.
16. The suspended penalties shall only be imposed if Defendants fail to comply with the terms of this Stipulation. Plaintiff City of San Diego agrees to notify Defendants in writing if imposition of the penalties will be sought by Plaintiff and on what basis.

## ENFORCEMENT OF JUDGMENT

17. In the event of default by Defendants as to any amount due under this Stipulation, the entire amount due shall be deemed immediately due and payable as penalties to the City of San Diego, and Plaintiff shall be entitled to pursue any and all remedies provided by law for the enforcement of this Stipulation. Further, any amount in default shall bear interest at the prevailing legal rate from the date of default until paid in full. Service by mail shall constitute sufficient notice for all purposes.
18. Nothing in this Stipulation shall prevent any party from pursuing any remedies as provided by law to subsequently enforce this Stipulation or the provisions of the SDMC, including criminal prosecution and civil penalties that may be authorized by the court according to the SDMC at a cumulative rate of up to $\$ 2,500$ per day per violation occurring after the execution of this Stipulation.
19. Defendants agree that any act, intentional act, omission or failure by their contractors, successors, assigns, partners, members, agents, employees or representatives on behalf of Defendants to comply with the requirements set forth in Paragraphs 7-15 above will be deemed to be the act, omission, or failure of Defendants and shall not constitute a defense to a failure to comply with any part of this Stipulation. Further, should any dispute arise between any contractor, successor, assign, partner, member, agent, employee or representative of Defendants for any reason, Defendants agree that such dispute shall not constitute a defense to any failure to comply with any part of this Stipulation, nor justify a delay in executing its requirements.

## RETENTION OF JURISDICTION

20. The Court will retain jurisdiction for the purpose of enabling any of the parties to this Stipulation to apply to this Court at any time for such order or directions that may be necessary or appropriate for the construction, operation or modification of the Stipulation, or for the enforcement or compliance therewith, pursuant to Code of Civil Procedure 664.6.

## RECORDATION OF JUDGMENT

21. This Stipulation shall not be recorded unless there is an uncured breach of the terms herein, in which instance a certified copy of this Stipulation and Judgment may be recorded in the Office of the San Diego County Recorder pursuant to the legal description of the PROPERTY.

KNOWLEDGE AND ENTRY OF JUDGMENT
22. By signing this Stipulation, Defendants admit personal knowledge of the terms set forth herein. Service by regular mail shall constitute sufficient notice for all purposes.
23. The clerk is ordered to immediately enter this Stipulation.

IT IS SO STIPULATED.

Dated:


JAN I. GOLDSMITH, City Attorney

Dated: $6-10$ , 2015

Dated: $\qquad$ 2015

Dated:
 2015


JL INDIA STREET, LP, formefly known as JL INDIA STREET, LLC


Dated:
 2015
By
 Attorney for Defendants Jeffrey Kasha and IL India Street LP, formerly known as JL India Street, LLC

## JUDGMENT

Upon the stipulation of the parties hereto and upon their agreement to entry of this Stipulation without trial or adjudication of any issue of fact or law herein, and good cause appearing therefor, IT IS SO ORDERED, ADJUDGED AND DECREED.


## EXHIBIT D



## Ownership Disclosure

 Statement

Printed on recycled paper. Visit our web site at www,sandiego.govidevelopmenl-services
Upon request, this information is available in alternative formats for persons with disabilities.

## EXHIBIT E



## APPEARANCES

FOR PLAINTIFF AND CROSS-DEFENDANT LARRY GERACI AND CROSS-DEFENDANT REBECCA BERRY:

FERRIS \& BRITTON
BY: MICHAEL R. WEINSTEIN, ESQUIRE
BY: SCOTT H. TOOTHACRE, ESQUIRE
BY: ELYSSA K. KULAS, ESQUIRE
501 West Broadway, Suite 1450
San Diego, California 92101
mweinstein@ferrisbritton.com
stoothacre@ferrisbritton.com
ekulas@ferrisbritton.com

FOR DEFENDANT AND CROSS-COMPLAINANT DARRYL COTTON: ATTORNEY AT LAW

BY: JACOB P. AUSTIN, ESQUIRE
1455 Frazee Road, Suite 500
San Diego, California 92108
619.357 .6850
jpa@jacobaustinesq.com


## DIRECT EXAMINATION OF GINA M. AUSTIN BY MICHAEL R. WEINSTEIN <br> (RT 11:28-13:23)

week, which is Thursday at noon -- we may be approaching the beginning of the defendant's case in chief.

In any event, plaintiff's case in chief,
Counsel, your next witness will be?
MR. WEINSTEIN: Gina Austin.
THE COURT: She's out in the hallway?
MR. WEINSTEIN: I believe so.
THE COURT: Madam Deputy, could you retrieve Ms. Austin, please.

Good morning, Ms. Austin. If you could follow the directions of my deputy and my clerk, please.

Gina Austin,
being called on behalf of the Plaintiff/Cross-Defendant, having been first duly sworn, testified as follows:

THE CLERK: Please state your full name and spell your first and last name for the record.

THE WITNESS: Gina Austin, G-i-n-a A-u-s-t-i-n.
THE COURT: All right. Whenever you're ready, Counsel.

MR. WEINSTEIN: Thank you, your Honor.
(Direct examination of Gina Austin)
BY MR. WEINSTEIN:
Q Good morning, Ms. Austin.
A Good morning.
Q We will be showing you some documents on the screen, but there are books in front of you with tabs if
you look at them more closely where you're sitting.
What's your profession?
A I'm an attorney.
Q How long have you been a lawyer?
A Thirteen years.
Q And are you currently employed?
A Yes.
Q By whom?
A Austin Legal Group.
Q And who owns the Austin Legal Group?
A I do.
Q And are you the sole owner?
A Yes.
Q Now, currently how many lawyers do you have working for you at the law firm?

A Five.
Q And how many were there back in 2016, let's say, October of 2016?

A Three or four others.
Q Okay. So -- and when you said a moment ago five, five including yourself?

A Yes.
Q All right. And what areas of law does your firm generally practice?

A We work corporate mergers and acquisitions, land use entitlements, cannabis entitlement, and litigation.

Q And yourself personally, what areas do you
focus your practice on?
A Currently, almost exclusively in cannabis law.
Q And would you explain generally what the area of cannabis law covers.

A It covers land use entitlements. So getting a dispensary or a manufacturing facility permitted in a jurisdiction of San Diego. Every city is different. It includes compliance for those companies so that they're compliant with the state law as well as the local jurisdiction law. It has a lot of mergers and acquisitions since there's been a lot of roll-up in the industry in the last year.

Q And you practice in jurisdictions outside California?

A Yeah. Twenty-five different local jurisdictions in California and then four other states.

Q Okay. Now, have you represented persons or businesses in connection with regulatory compliance for getting conditional use permits in the City of San Diego?

A Yes.
Q On how many occasions?
A At least 50.
Q And that includes pending applications?
A That includes pending ones, correct.
Q And how many of your clients within the City of San Diego have obtained a CUP license?

A I have to count that.


## DIRECT EXAMINATION OF GINA M. AUSTIN BY MICHAEL R. WEINSTEIN (RT 33:10-34:01)

for everything.
Q And who was the applicant on this form?
A I believe it's Rebecca Berry. Let me check.
Q And was she acting as Mr. Geraci's agent, to your knowledge, in connection with the CUP application?

A That's my understanding.
Q Was there any -- is there any problem from your perspective and given your experience with having an agent be the applicant on a CUP?

A No. Because a conditional on it, obviously makes a difference, I think, of why I said that. The conditional use permit runs with the land.

Q Explain to the jury what that means.
A What that means is it doesn't matter who the applicant is. Ultimately, it's tied to the dirt. So if the dirt has an entitlement to build a marijuana dispensary, then it stays there, regardless of whether or not I decide to do it, you decide to do it, someone else decides to run it. It's kind of like owning a home, and if $I$ lease it out to somebody else, it's still -- I still own it.

Q Okay. Would you look at the next form, which is an Affidavit for Medical Marijuana Consumer Cooperative Form DS-190.

Do you see that?
A Yes.
Q And what's the purpose of that form?
A Let me just make sure. This one is the City
wants the applicant to make the representation that they know that there is no sensitive use or residential use within 1,000 feet or 100 feet, depending on which, from the property.

Q And in this case, there was one within 100 feet or less, and there was an offer of dedication. Is that your --

A That's correct.
Q And you see that Rebecca -- it looks like Rebecca signed it at the bottom --

A That's correct.
Q -- as the business owner?
Any problem, from your perspective, in your experience, with her signing as a CUP applicant, this form?

A No. The City is only interested in that somebody made that representation. So there are only two boxes, owner and agent. And so we just pick one kind of intermittently -- or indiscriminately, owner of the business, agent of the business, because the City is not using this for anything other than the verification of the 1,000 feet and 100 feet.

Q And they're going to get plans as well that will verify that?

A That's correct.
Q All right. Let's look at the third form.
A Yes.
Q Okay. That's called a Deposit Account
Financially Responsible Party Form, DS-3242. And we seeRebecca Berry has signed that form?

A That's correct.
Q What's the purpose of that form?
A This form is who's going to be paying, because you don't have to own the property to make a application. You just have to have authorization to do that. But somebody has to be responsible for paying, and the City wants to know who that is.

Q From your perspective, any problem with Mr. Geraci being the financially responsible party signing these forms?

A No.
Q Go to the next form, please.
This is the ownership disclosure statement.
A Yes.
Q Do you see that?
A Yes.
Q Have you seen -- first of all, tell the jury what is the purpose of this form?

A The purpose of this form, from the City's perspective, is to determine -- so that council members and planning commission members can have -- determine whether or not they have a conflict when they're voting on a matter. So because these are forms -- or these are projects that will go before a hearing body, the ownership is relevant because a council member can't vote on a project if they are involved in it. And the
same with planning commissioners.
Q Do you see in the middle -- can you pull it up for me, please.

Above Rebecca Berry's signature, there are three boxes. One says owner. One says tenant/lessee. And one says redevelopment agent.

Do you see that on the form?
A Yes.
Q And I apologize, your Honor, for not blowing it up on the screen.

Are there any other boxes on the form above Rebecca Berry's name?

A No.
Q It's a preprinted form?
A It is a preprinted form.
Q And the box checked says tenant/lessee.
Do you see that?
A Yes.
Q And you're aware that Rebecca Berry was not a tenant on the property?

A That's correct.
Q Is there a problem from your perspective with that box being checked on this form?

A No.
Q Why not?
A Again, the City's forms are limited. They have two boxes, sometimes only three boxes. Also, the redevelopment agency also doesn't make a whole lot of
sense for any applicant that would be applying or using this form. And so the City's main concern -- this has come out in the planning commission over the last several months and council as well -- their main concern is to know whether or not the person who is involved in the project that's before them is somebody that they have a business relationship with and have taken more than $\$ 500$ from in the last year.

## Q Okay. And this form represents -- or

## identifies Rebecca Berry as that person?

A That's correct.
Q And also identifies Cherlyn Cac, as you see on the left-hand side of the form?

A That's correct.
MR. WEINSTEIN: Your Honor, I'd offer Exhibit 45.

MR. AUSTIN: No objection.
THE COURT: Any objection?
MR. AUSTIN: No objection.
THE COURT: Exhibit 45 will be admitted.
(Premarked Joint Exhibit 45, Email to Jim
Bartell from Abhay Schweitzer re Federal Blvd.
MMCC - Completeness Review, dated 11/14/16, was admitted into evidence.)

MR. TOOTHACRE: I think it already was.
MR. WEINSTEIN: She's going to reboot.
THE WITNESS: Okay.

# CROSS-EXAMINATION OF GINA M. AUSTIN 

BY JACOB P. AUSTIN
(RT 41:10-26)



## agreement?

A Our office did.
Q And it was an attorney in your office?
A That's correct.
Q Okay. And were you the person that communicated with that attorney and that was the liaison with the client?

A That's correct.
Q All right. Did Mr. Cotton -- Geraci tell you what terms he wanted in that new agreement?

A He did. But I do not recall what they were.
Q Okay. What did you do when you heard those terms from him?

A I gave them to an attorney in the office, Arden Anderson, and said this is what we need done. We need a new agreement. Please draft.

Q Okay. Would you put up Exhibit 59, previously been admitted.

So let me know when you have gotten to Exhibit 59.

A I'm here.
Q Okay. So Exhibit 59, that's a cover email. But I would like to look at the attachment behind the email.

A Yes.
Q Okay. On the third page, there's the beginning of an attachment.

A Yeah.

## CROSS-EXAMINATION OF GINA M. AUSTIN <br> BY JACOB P. AUSTIN <br> (RT 54:10-55:11)

(Cross-examination of Gina Austin)

BY MR. AUSTIN:
Q Good morning.
A Good morning.
Q Mrs. Austin, you mentioned in direct that you're an attorney in the field of cannabis regulation. Correct?

A That's correct.
Q And you would consider yourself an expert in that field?

A That's correct.
Q Have you ever testified as a cannabis expert?
A No. Let me take that back. Not -- I have been -- I've had trials where I -- where our office is representing a cannabis client and I am there as the expert to provide background information to the Court but not testifying.

Q Okay. So -- all right. You haven't been an expert in trials for background --

A Not as a designated expert, no.
Q Oh. Not expert. All right.
How long have you worked in the area of cannabis regulation?

A A little over six years.
Q As an expert cannabis attorney, do you have clients that seek out your services to assist them in obtaining permits to get licenses to operate medical outlet -- or marijuana outlets?
owner and a financially interested party. But we didn't get to that point.

Q Okay. So as the main attorney on the CUP application, you were involved in pretty much all important conversations?

MR. WEINSTEIN: Object. Vague and ambiguous as phrased.

THE COURT: Do you -- do you understand the question, Ms. Austin?

THE WITNESS: I think he's asking me if I was involved in every conversation.

THE COURT: All right. The objection is overruled.

Please answer.
THE WITNESS: I wasn't involved in every conversation. BY MR. AUSTIN:

Q Just the most important ones that would have an effect on the outcome?

A I would hope so.
Q All right. And you're familiar with Abhay Schweitzer?

A Abhay Schweitzer, yes.
Q Did you ever have an email conversation with Mr. Schweitzer asking that Mr. Geraci's name not be included in any of the applications?

A Maybe. I worked with Abhay on dozens of projects. And this is several years ago. But maybe.

Q And Exhibit 36, which I believe has already been admitted into evidence --

THE COURT: Thirty-six has not yet been admitted.

MR. AUSTIN: Oh.
THE COURT: Are you offering it?
MR. AUSTIN: Yes, if we could, your Honor.
THE COURT: Any objection to the admission of
Exhibit 36?
MR. WEINSTEIN: No, your Honor.
THE COURT: Exhibit 36 will be admitted.
(Premarked Joint Exhibit 36, Email to Rebecca Berry from Abhay Schweitzer Re: Federal Blvd Site Plan and Floor Plan, dated $10 / 31 / 16$, was admitted into evidence.)

THE WITNESS: Okay.
BY MR. AUSTIN:
Q Okay. On the first page, towards the bottom, the email dated October 28th, do you recognize this?

A Yeah.
Q So it purports to be an email you sent to Mr. Schweitzer.

A Yes.
Q So Item 1, as you have them numbered, can you read that.

A "I would like to" -- I think I meant file or fill. I don't know. It's misspelled -- "in the tenant and not the owner on Item No. 3. Cotton has legal
issues with the City, and I don't want to see his name on the application unless necessary."

Q And what legal issues were those?
A My understanding is that he had multiple enforcement actions for illegal cultivation on site.

Q Was it multiple, or just one? Do you recall?
A I was told multiple.
Q Okay. Is that a similar reason why
Mr. Geraci's name was kept off that form?
A No. Like I said, I didn't know anything about that.

Q Okay. Are you familiar with the California Business and Professions Code 26057?

A Probably. It sounds like it's part of the cannabis regulations.

Q Yes. I don't -- I don't know if you would like to read the first paragraph of this to refresh your recollection or if $I$ can read this section in.

THE COURT: What's the exhibit number, Counsel?
MR. AUSTIN: What would be the exhibit number on this?

THE COURT: Has that been marked previously as an exhibit?

MR. AUSTIN: It has not. Could we get judicial notice of the California business code and professions -- or Business and Professions Code.

THE COURT: Well, have you shown opposing counsel that document? Why don't you do so.

I, Margaret A. Smith, a Certified Shorthand Reporter, No. 9733, State of California, RPR, CRR, do hereby certify:

That I reported stenographically the proceedings held in the above-entitled cause; that my notes were thereafter transcribed with Computer-Aided Transcription; and the foregoing transcript, consisting of pages number from 1 to 236, inclusive, is a full, true and correct transcription of my shorthand notes taken during the proceeding had on July 8, 2019.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of July 2019.


Margaret A. Smith, CSR No. 9733, RPR, CRR

EXHIBIT F

```
                    SUPERIOR COURT OF CALIFORNIA
            COUNTY OF SAN DIEGO, CENTRAL DIVISION
Department 73
                                    Hon. Joel R. Wohlfeil
LARRY GERACI, an individual, )
                        Plaintiff, )
    VS .
                                    ) 37-2017-00010073-CU-BC-CTL
DARRYL COTTON, an individual; )
and DOES 1 through 10, )
inclusive, )
    Defendants. )
```

$\qquad$

```
AND RELATED CROSS-ACTION. )
Reporter's Transcript of Proceedings JULY 9, 2019
Reported By:
Margaret A. Smith CSR 9733, RPR, CRR Certified Shorthand Reporter Job No. 10057775
```

APPEARANCES
FOR PLAINTIFF AND CROSS-DEFENDANT LARRY GERACI AND
CROSS-DEFENDANT REBECCA BERRY:
FERRIS \& BRITTON
BY: MICHAEL R. WEINSTEIN, ESQUIRE
BY: SCOTT H. TOOTHACRE, ESQUIRE
BY: ELYSSA K. KULAS, ESQUIRE
501 West Broadway, Suite 1450
San Diego, California 92101
mweinstein@ferrisbritton.com
stoothacre@ferrisbritton.com
ekulas@ferrisbritton.com

FOR DEFENDANT AND CROSS-COMPLAINANT DARRYL COTTON:
ATTORNEY AT LAW
BY: JACOB P. AUSTIN, ESQUIRE
1455 Frazee Road, Suite 500
San Diego, California 92108
619.357 .6850
jpa@jacobaustinesq.com

FOR FIROUZEH TIRANDAZI:
OFFICE OF THE SAN DIEGO CITY ATTORNEY
BY: M. TRAVIS PHELPS
1200 Third Avenue, Suite 100
San Diego, California 92101
619.533 .5800
mphelps@sandiego.gov


received.
Q On Mr. Geraci's project?
A On Mr. Geraci's project, correct.
Q So the total Mr. Geraci paid TECHNE for all their efforts in this project is $\$ 86,631.75$ ?

A I believe that's correct.
Q Do you believe that without Mr. Geraci's (sic) interference, you would have beat 6222 to the finish line?

A I think you mean Mr. Cotton.
Q I'm sorry. I knew I was going to do it once. I do mean Mr. Cotton.

A I think our chances would have been significantly better, and I think it would be very likely that we would have got that approved first.

MR. TOOTHACRE: Thank you, Mr. Schweitzer.
Nothing further, your Honor.
THE COURT: Cross-examination.
MR. AUSTIN: Yes, your Honor.
MR. WEINSTEIN: Your Honor, before we proceed to cross-examination, could I just have the bailiff -the next witness is probably in the hall and probably needs to be updated.

THE COURT: You can go out there and talk to him or her. Thank you very much.

Cross-examination.

## CROSS-EXAMINATION OF FIROUZEH TIRANDAZI BY JACOB P. AUSTIN <br> (RT 113:18-114:03)

> sounds -- it sounds like everyone needs to be listed, when you say even an LLC will include attachments with all names of all people.

A I guess I don't understand what you mean by "everyone." This is information that is provided to the City by the applicant. So by submitting this and signing it, they're letting the City know that these are the people of -- the property owner and the permittee.

Q Thank you.
So I assume you're very familiar with San Diego Municipal Code and ordinances. Correct?

A To some extent, I'm familiar.
Q To some extent.
Well, as they relate to marijuana law and processing of CUPs specifically.

A I do. But I still do refer to the Municipal Code.

Q Yes. I mean, they are very lengthy. So that only makes sense.

Are you familiar with a change to the City -the San Diego City Ordinance 20990 -- or 200797? It was passed in -- it was amended and passed in February 22nd, 2017.

A Is that the -- what -- do you have a title for that ordinance? Is the one that established the marijuana outlet use?

Q That's precisely what it is.
A Okay.


BY MR. AUSTIN:
Q Is that because his name does not appear anywhere in any of the applications for the 6176 property?

A That -- that is correct.
Q Did you ever have any email communications directly with Mr. Geraci?

A I don't recall.
Q Do you recall any phone conversations with Mr. Geraci or sit-down meetings?

A I don't -- I don't recall phone conversations or sit-down meetings.

Q Looking at Mr. Geraci now, do you -- do you believe you've ever met this man?

A I don't believe so.
Q If he were attempting to acquire a CUP using his secretary as a proxy without ever disclosing his name, does that seem like it would be a violation of San Diego law and California state law?

MR. TOOTHACRE: Argumentative, your Honor.
THE COURT: Sustained.
BY MR. AUSTIN:
Q Essentially, anyone with an ownership or financial interest in a marijuana outlet is supposed to be disclosed to the City. Correct?

A You know, looking at the ownership disclosure statement, it's the property owner and then also a tenant/lessee would have to be identified.

need to be completed, specific City of San Diego police forms that need to be completed. And it's processed by the San Diego Police Department.

Q How many CUPs are allowed in the City of San Diego?

A CUPs for --
Q Marijuana outlets.
A Four per council district.
Q And how many council districts are there?
A There's nine. So 36 total.
Q So 36 total.
Would it be fair to say that these are competitively sought after?

A Due to the limit, yes.
Q Yes. Do you know how many CUPs have been granted for marijuana outlets in San Diego?

A Total count, not off the top of my head. I couldn't say.

Q Approximately would you say 20 , 25 , maybe 30 ?
A Maybe 20.
Q Maybe 20. So perhaps 16 are still available?
A Yeah. Again, I -- I have that data. Just that data isn't with me.

Q No problem.
Are you aware of how many CUPs are being processed right now for marijuana outlets in the DS -in your -- your department?

A Maybe about two or three.


I, Margaret A. Smith, a Certified Shorthand Reporter, No. 9733, State of California, RPR, CRR, do hereby certify:

That I reported stenographically the proceedings held in the above-entitled cause; that my notes were thereafter transcribed with Computer-Aided Transcription; and the foregoing transcript, consisting of pages number from 1 to 166, inclusive, is a full, true and correct transcription of my shorthand notes taken during the proceeding had on July 9, 2019.

IN WITNESS WHEREOF, I have hereunto set my hand this 24 th day of July 2019.


Margaret A. Smith, CSR No. 9733, RPR, CRR

EXHIBIT G

To: Becky Berry[Becky@tfcsd.net]
Cc: Larry Geraci[Larry@tfcsd.net]; Jim Bartell[jim@bartellassociates.com]; Austin, Gina[gaustin@austinlegalgroup.com]
From: Abhay Schweitzer
Sent: Mon 10/31/2016 4:18:12 PM
Importance: Normal
Subject: Re: Federal Blvd - Site Plan and Floor Plan
Received: $\quad$ Mon 10/31/2016 4:18:19 PM
Good afternoon Becky,

Court's Ex 036
Case \# ${ }^{37-2017-00010073-C U-B C-C T L}$
Rec'd
Dept. C-73 Clk.

We successfully submitted the Federal Blvd project for the first step in the Conditional Use Permit process which is called completeness review.

The City of San Diego PTS number is: 520606
During this process the City staff is reviewing the submitted information in order to determine if it is complete enough for the full submittal. Typically this process takes approximately 2 weeks.

We will have the chance to make adjustments to the plans during this period, but it has to remain substantially as submitted. Interior changes are acceptable.

The City changed their total fee amount from $\$ 8,800$ to $\$ 8,555$ but they accepted your check anyways and just added extra credit to the deposit account. You can see the invoice at the following
link: http://opendsd.sandiego.gov/web/Invoices/Details/734406
I'll get the actual paper copy of the paid invoice by tomorrow morning showing the full $\$ 8,800$ and will email that to you.

Please let me know if you have any questions.
Thank you

```
ABHAY SCHWEITZER
Assoc. AIA- Principal
3 9 5 6 ~ 3 0 t h ~ S t r e e t . ~ S a n ~ D i e g o , ~ C A ~ 9 2 1 0 4 ~
techne-us.com sustainablearchitect.org
o 619-940-5814 m 313-595-5814
On Fri, Oct 28, 2016 at 12:50 PM, Austin, Gina <gaustin@austinlegalgroup.com> wrote:
```

All,

## Here are my comments:

DS3032

1. I would like to fille in the tenant and not the owner on Item \#3. Cotton has legal issues with the City and I don't want to see his name on application unless necessary.
2. The bottom of the form should be signed by Rebecca unless you have given Abhay written authorization to file. Genereally better to have signed by applicant if possible.

Are we waiting on the completeness check before we submit the noticing package?

Gina

From: Abhay Schweitzer [mailto:abhay@techne-us.com]
Sent: Thursday, October 27, 2016 5:31 PM
To: Austin, Gina
Cc: Larry Geraci; Becky Berry; Jim Bartell
Subject: Re: Federal Blvd - Site Plan and Floor Plan

Good afternoon Gina,

Attached you will find the drawings we have completed so far. We are still working on 4 sheets which we will complete tomorrow morning. They are related to accessibility, security and stormwater management. I expect we will have them complete by 10:00am tomorrow.

The package with the separation maps, adjacent uses and so forth is ready and I'll likely have it in my hands tomorrow morning some time.

I'm attaching the forms we have partially completed so far for you to review as well in case you need to see them.

Please let me know if you need anything else meanwhile.
Thank you

## ABHAY SCHWEITZER

## Assoc. AIA- Principal

3956 30th Street. San Diego, CA 92104
techne-us.com sustainablearchitect.org - 619-940-5814 m 313-595-5814

On Thu, Oct 27, 2016 at 12:41 PM, Abhay Schweitzer [abhay@techne-us.com](mailto:abhay@techne-us.com) wrote:
Hi Gina,

Yes thats me. I'm working to complete everything today and I'll email today once its done.

Thank you

ABHAY SCHWEITZER<br>Assoc. AIA- Principal<br>3956 30th Street. San Diego, CA 92104<br>techne-us.com sustainablearchitect.org o 619-940-5814 m 313-595-5814

On Thu, Oct 27, 2016 at 11:29 AM, Austin, Gina [gaustin@austinlegalgroup.com](mailto:gaustin@austinlegalgroup.com) wrote:
Thanks Abhay. Are you the person completing the submission package? I am under the impression it is getting submitted on Friday. I would like to review all the docs prior to submittal. PDF is fine.

Gina

From: Abhay Schweitzer [mailto:abhay@techne-us.com]
Sent: Wednesday, October 26, 2016 4:57 PM
To: Larry Geraci; Becky Berry
Cc: Austin, Gina; Jim Bartell
Subject: Federal Blvd - Site Plan and Floor Plan

Good afternoon,

Attached you will find the proposed site plan and floor plan. I added the language that Gina mentioned for the irrevocable offer of dedication. I also made a separate sheet showing the separation after this dedication, which can in around $100^{\prime}-1^{\prime \prime}$ just so that we can a bit of a buffer.

We are on track to submit on Friday for the first step which is the Submitted Completeness Review.

We don't have time to make any changes to the floor plan or site at this stage, but we can make changes after we submit to the City.

With the proposed plan, you would be able to easily accommodate 12-15 clients at one time.

You will notice a storage room at the top left corner of the floor plan. There is a corridor which leads to this room. The room is large enough so that we can add circulation elements for a future second floor addition.

Thank you

ABHAY SCHWEITZER Assoc. AIA- Principal<br>3956 30th Street. San Diego, CA 92104 techne-us.com sustainablearchitect.org - 619-940-5814 m 313-595-5814

EXHIBIT H


## City of San Diego

 Development Services 1222 First Ave., MS-302 San Diego, CA 92101 (619) 446-5000 General

FORM DS-3032

1. Approval Type: Separate electrical, plumbing and for mechanical permits are required for projects other than single-family residences or duplexes $\square$ Electrical/Plumbing/Mechanical $\square$ Sign $\square$ Structure $\square$ Grading $\square$ Public Right-of-Way; $\square$ Subdivision $\square$ Demolition/Removal $\square$ Development Approval $\square$ Vesting Tentative Map $\square$ Tentative Map $\square$ Map Waiver $\boldsymbol{\square}$ Other: CUP

2. Permit Holder Name - This is the property owner, person, or entity that is granted authority by the property owner to be responsible for scheduling inspections, receiving notices of failed inspections, permit expirations or revocation hearings, and who has the right to cancel the approval (in addition to the property owner). SDMC Section 113.0103.
Name:
Telephone:
Fax:

Rebecca Berry

6. Historical Resources/Lead Hazard Prevention and Control (not required for roof mounted electric-photovoltaic permits,
deferred fire approvals, or completion of expired permit approvals). deferred fire approvals, or completion of expired permit approvals) -
a. Year constructed for all structures on project site: 1951
b. HRB Site \# and/or historic district if property is designated or in a historic district (if none write N/A): N/A
c. Does the project include any permanent or temporary alterations or impacts to the exterior (cutting-patching-access-repair, roof repair or replacement, windows added-removed-repaired-replaced, etc)?
d. Does the project include any foundation repair, digging, trenching or other site work?


I certify that the information above is correct and accurate to the best of my knowledge. I understand that the project will be distributed/reviewed based on the information provided.

7. Notice of Violation - If you have received a Notice of Violation, Civil Penalty Notice and Order, or Stipulated Judgment, a copy must be provided at the time of project submittal. Is there an active code enforcement violation case on this site? $\square$ No Yes, copy attached 8. Applicant Name: Check one $\square$ Property Owner $\square$ Authorized Agent of Property Owner Other Person per M.C. Section 112.0102 Telephone:

Fax:
Rebecca Berry

| Address: | City: | State: | Zip Code: | E-mail Address: |
| :--- | :---: | ---: | ---: | ---: |
| 5982 Gullstrand Street | San Diego | CA | 92122 | becky@tfcsd.net |

[^0]

Date:


Printed on recycled paper. Visit our web site at www.sandiego.gov/development-services.
Upon request, this information is available in alternative formats for persons with disabilities.
DS-3032 (08-13)


# Affidavit for Medical Marijuana Consumer Cooperatives for Conditional Use Permit (CUP) 

FORM

The purpose of this affidavit is for the property owner, authorized agent, or business owner of the Medical Marijuana Consumer Cooperative (MMCC) to affirm that all uses within 1,000 feet from the subject property line have been identified, including residential zones within 100 feet, as defined in San Dicgo Municipal Code (SDMC), Sections 113.0103 and 141.0614.

The proposed MMCC location must be 100 feet from any residential zone and not within 1,000 feet of the property line of the following:

1. Public park
2. Minor-oriented facility
3. Church
4. Other medical marijuana consumer cooperatives
5. Child care center
6. Residential care facility
7. Playground
8. City library
9. Schools



Printed on recycled paper. Visit our web site at www.sandiego.gov/development-services.
Upon request, this information is available in alternative formats for persons with disabilities.
DS-190 (03-14)


# Deposit Account/Financially Responsible Party 




Financially Responsible Party Declaration: I understand that City expenses may exceed the estimated advance deposit and, when requested by the City of San Diego, will provide additional funds to maintain a positive balance. Further, the sale or other disposition of the property does not relieve the individual or Company/Corporation of their obligation to maintain a positive balance in the trust account, unless the City of San Diego approves a Change of Responsible Party and transfer of funds. Should the account go into deficit, all City work may stop until the requested advance deposit is received.This is a continuation of existing Project No: $\qquad$ Internal Order No.: $\qquad$
NOTE: Using an existing opened account may be allowed when:

1. Same location for both projects;
2. Same Financially Responsible Party;
3. Same decision process (Ministerial and discretionary projects may not be combined);
4. Same project manager is managing both projects; and
5. Preliminary Review results in a project application.

Please be advised Billing statements cannot distinguish charges between two different projects.
Please Print Legibly.

*The name of the individual and the person
The name of the individual and the person who signs this declaration must be the same. If a corporation is listed, a corporate officer must sign the declaration (President, Vice-President, Chairman, Secretary or Treasurer).


Printed an reayoled paper, Visit our web site at wo. atodiego govfdevelopment-servioes. Upon request, this information is available in alternative formats for persons with disabilities.

## Ownership Disclosure

San Diego, CA 92101


## Part I - To be completed when property is held by Individual(s)

By signing the Ownership Disclosure Statement, the owner(s) acknowledge that an apolication for a permit, map or other matter, as identified above, will be filed with the City of San Diego on the subject property, with the intent to record an encurnbrance against the property. Please list below the owner(s) and tenant(s) (if applicable) of the above referenced property. The list must include the names and addresses of all persons who have an interest in the property, recorded or otherwise, and state the type of property interest (e.g., tenants who will benefit from the permit, all individuals who own the property). A signature is recuired of at least one of the property owners. Attach additional pages if needed. A signature from the Assistant Executive Director of the San Diego Redevelopment Agency shall be required for all project parcels for which a Disposition and Development Agreement (DDA) has been approved / executed by the City Council. Note: The applicant is responsible for notifying the Project Manager of any changes in ownership during the time the application is being processed or considered. Changes in ownership are to be given to the Project Manager at least thirty days prior to any public hearing on the subject property. Fallure to provide accurate and current ownership information could result in a delay in the hearing process.

| Additional pages attached $\Gamma$ Yes No |  |
| :---: | :---: |
| Name of Tindividual (type or print): Darryl Cotton | Name of Tndividual (fype or print): Rebecca Berry |
| 区 Owner $\Gamma$ Tenant/Lessee $\Gamma$ Redevelopment Agency | TOwner 区 Tenant/Lessee $\sqrt{\text { R }}$ Redevelopment Agency |
| Street Address: 6176 Federal Blvd | Street Address: 5982 Gullstrand St |
| $\begin{aligned} & \text { City/State/Zip: } \\ & \text { San Diego Ca } 92114 \end{aligned}$ | City/State/Zip: San Diego / Ca / 92122 |
| Phone No: Fax No: <br> ( 619  | Phone No:  <br> 8589996882 Fax No: |
| Signatur: $:$ Date:  <br> $-/$ 1/f $10-31-2016$ |  |
| Name of Individual (type or print): | Name of Individual (type or print): |
| $\Gamma$ Owner ГTenant/Lessee $\Gamma$ Redevelopment Agency | $\Gamma$ Owner $\Gamma$ Tenant/Lessee $\Gamma$ Redevelopment Agency |
| Street Address: | Street Address: |
| City/State/Zip: | $\overline{\text { City/State/Zip: }}$ |
| Phone No: Fax No: | Phone No: Fax No: |
| Signature: Date: | Signature: Date: |

## EXHIBIT I

FERRIS \& BRITTON
A Professional Corporation
Michael R. Weinstein (SBN 106464)
Scott H. Toothacre (SBN 146530)
501 West Broadway, Suite 1450
San Diego, California 92101
Telephone: (619) 233-3131
Fax: (619) 232-9316
mweinstein@ferrisbritton.com
stoothacre@ferrisbritton.com
Attorneys for Plaintiff/Cross-Defendant LARRY GERACI and Cross-Defendant REBECCA BERRY

## SUPERIOR COURT OF CALIFORNIA

## COUNTY OF SAN DIEGO, CENTRAL DIVISION

LARRY GERACI, an individual,
Plaintiff,
v.

DARRYL COTTON, an individual; and DOES 1 through 10 , inclusive,

Defendants.

DARRYL COTTON, an individual,
Cross-Complainant,
v.

LARRY GERACI, an individual, REBECCA BERRY, an individual, and DOES 1 through 10, inclusive,

Cross-Defendants.

Case No. 37-2017-00010073-CU-BC-CTL
Judge: Hon. Joel R. Wohlfeil
Dept. C-73

PLAINTIFF/CROSS-DEFENDANT LARRY GERACI'S ANSWERS TO SPECIAL INTERROGATORIES, SET TWO, PROPOUNDED BY
DEFENDANT/CROSS-COMPLAINANT DARRYL COTTON
[IMAGED FILE]
Complaint Filed: $\quad$ March 21, 2017
Trial Date: January 25, 2018

## PROPOUNDING PARTY: DEFENDANT/CROSS-COMPLAINANT DARRYL COTTON

## RESPONDING PARTY: PLAINTIFF/CROSS-DEFENDANT LARRY GERACI

 SETNO: TWOPlaintiff/Cross-Defendant LARRY GERACI (hereinafter "Responding Party") responds to the second set of Special Interrogatories propounded by Defendant/Cross-Complainant DARRYL COTTON, as follows:

## PRELIMINARY STATEMENT

These responses are made solely for the purpose of, and in relation to, this action. Each response is given subject to all appropriate objections (including but not limited to objections concerning competency, relevancy, materiality, propriety and admissibility) which would require the exclusion of any evidence contained herein if the evidence was offered in court. All such objections and grounds therefore are reserved and may be interposed at the time of trial.

The party on whose behalf the responses are given has not yet completed its investigation of the facts relating to this action, has not yet completed its discovery in this action, and has not yet completed its preparation for trial or hearing. Consequently, the following responses are given without prejudice to the answering party's right to produce, at the time of trial or hearing, subsequently discovered evidence relating to the proof of any material facts, and to produce all evidence, whenever discovered, relating to the proof of facts subsequently discovered to be material.

Except for facts explicitly admitted herein, no admissions of any nature whatsoever are to be implied or inferred. The fact that any interrogatory herein has been answered should not be taken as an admission, or a concession of the existence, of any facts set forth or assumed by such interrogatory, or that such answer constitutes evidence of any fact thus set forth or assumed. All responses must be construed as given on the basis of present recollection.

## DEFINITIONS

The terms used herein are defined as set follows:

1. The terms "YOU" and "YOUR" shall mean and refer to Plaintiff and Cross-Defendant

## LARRY GERACI.

2. The term "COTTON" shall mean and refer to Defendant and Cross-Complainant DARRYL COTTON.
3. The term "BERRY" shall mean and refer to Cross-Defendant REBECCA BERRY.
4. The term "PROPERTY" shall mean and refer to the real property located at 6176 Federal Boulevard, City and County of San Diego, California, 92114.
5. The terms "PERSON" or "PERSONS" shall mean and refer to any natural person, firm, association, organization, partnership, business, trust, limited liability company, corporation or public
entity.
6. The term "AGENTS" shall mean and refer to all PERSONS with whom YOU have any type of relationship - personal, professional, contractual or otherwise - including but not limited to friends, acquaintances, associates, affiliates, consultants, contractors or employees, attorneys, accountants, investigators, experts, insurance companies and their agents and employees, and anyone else acting on YOUR behalf or at you instruction in any capacity whatsoever, regardless of whether or not any such AGENTS received compensation for their services from YOU or any other PERSON.
7. The terms "DOCUMENT" and "DOCUMENTS" shall mean and refer to any and all writings as defined by Evidence Code $\S 250$ including but not limited to DOCUMENTS which are handwritten, typed, printed, photocopied, sent electronically such as by electronic mail messages, facsimiles, and every other means of recording any tangible thing and forms of communication and/or representation, including letters, words, pictures, sounds or symbols, or combinations thereof, as well as all ELECTRONICALLY STORED INFORMATION as defined below.
8. The term "ELECTRONICALLY STORED INFORMATION" shall mean and refer to all information and all metadata related thereto stored electronically on a computer hard drive, laptop, external hard drive, $\mathrm{CD}, \mathrm{DVD}$ or other similar device, server, in the cloud, on a cellular or other type of telephone or otherwise, regardless of whether such ELECTRONICALLY STORED INFORMATION also currently exists in non-electronic form, no matter how produced or maintained, in YOUR actual or constructive possession, in custody or control, or of which YOU have knowledge of its existence regardless whether it was prepared, published or released by YOU or by any third party. ELECTRONICALLY STORED INFORMATION also includes all content, profiles and related metadata posted on the platforms/websites of any social media or other providers or any mobile application, including but not limited to social media providers and/or websites such as Facebook, Twitter, Instagram, Snap Chat, Linkedin, Yelp, YouTube, Tumblr and Wordpress.
9. The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning a DOCUMENT or DOCUMENTS is a request that YOU provide:
a. A description of the DOCUMENT(S);
b. The date(s) of the DOCUMENT(S);
c. The identity of each PERSON who authored and/or signed the DOCUMENT(S);
d. The subject matter of the DOCUMENT(S);
e. The present location of the DOCUMENT(S); and
f. The identity of the custodian of the DOCUMENT(S).
10. The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning any oral statement, conversation, discussion or communication is a request that YOU provide:
a. The identity of each PERSON who participated in or witnessed the oral statement, conversation, discussion or communication;
b. The date when and place where the oral statement, conversation, discussion or communication occurred;
c. The substance of the oral statement, conversation, discussion or communication; and
d. The identity of any and all notes, memoranda or any other DOCUMENTS memorializing, referring or RELATING TO the subject matter of the oral statement, conversation, discussion or communication.
11. The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning any PERSON or PERSONS is a request that YOU provide:
a. The full name of each such PERSON;
b. The present or last known address residential and business addresses of each such PERSON; and
c. The employer, position and title of each such PERSON during the time period specified in YOUR response to the Special Interrogatory.
d. If the PERSON is an organization or entity other than a natural person, please provide:
(1) The full name and type of the entity or organization;
(2) The date of and state in which the entity or organization was formed;
(3) The address and telephone number of each principal place of business of the entity or organization;
(4) The nature of the business conducted by the entity or organization;
(5) A description of YOUR affiliation or other relationship with the entity or organization;
(6) The length of YOUR affiliation or other relationship with the entity or organization;
(7) The names, addresses and telephone numbers of each PERSON who is an employee, agent, representative or affiliate of the entity or organization with whom YOU have had contact; and
(8) A description of the nature of YOUR contact with each such PERSON.
12. The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning any action YOU took and/or any activity in which YOU engaged is a request that YOU provide:
a. The date(s) on which YOU took or engaged in each such action and/or in activity;
b. A description of each such action and/or activity;
c. The identity of each PERSON who participated in, witnessed and/or has knowledge of each such action and/or activity; and
d. The identity of any and all notes, memoranda or any other DOCUMENT(S) memorializing, referring or RELATING TO the subject matter of each such action and/or activity.
13. The term "RELATING TO" shall mean and refer to a reference regarding, pertaining to, describing, discussing, reflecting, mentioning, evidencing, containing, citing, summarizing, analyzing or bearing any logical or factual relevance to or connection with the subject matter of the Special Interrogatory.
14. The term "COMPLAINT" shall mean and refer to the DOCUMENT entitled "Plaintiffs Complaint For: 1. Breach of Contract; Breach of the Covenant of Good Faith and Fair Dealing; 3. Specific Performance; and 4. Declaratory Relief YOU filed in this action on March 21, 2017.
15. The term "CITY" shall mean and refer to The City of San Diego, and any and all public officials, employees and/or any other PERSONS or AGENTS representing the CITY in any capacity whatsoever.
16. The "NOVEMBER DOCUMENT" shall mean and refer to the DOCUMENT executed by COTTON on November 2, 2016 attached as Exhibit A to YOUR COMPLAINT.
17. The term "CONFIRMATION EMAIL" as used herein shall mean and refer to YOUR November 2, 2016 email sent at 9:13 p.m. in response to COTTON's $6: 55 \mathrm{p} . \mathrm{m}$. email in which YOU stated, "No no problem at all."
18. The term "DISAVOWMENT ALLEGATION" shall mean and refer to YOUR contention that on November 3, 2016 YOU called COTTON and told him YOU never agreed to give him and equity position in the business on the PROPERTY to which COTTON acquiesced that he did not have, was not entitled to, and/or agreed to forego any ownership interest in the business on the PROPERTY by responding to the effect of "well, YOU don't get what YOU don't ask for."
19. The term "CUP" shall mean and refer to the Conditional Use Permit for the PROPERTY to be used as a Medical Marijuana Cooperative Collective/Marijuana Outlet ("MO").
20. The term "6176 CUP APPLICATION" shall mean and refer to any and all DOCUMENTS submitted to the CITY on October 31, 2018 by YOU or YOUR AGENTS to initiate the application process to obtain CITY approval of the CUP.
21. The term "CUP APPROVAL PROCESS" shall mean and refer to any and all activities related in any way to the CITY's processing of the CUP following submission of the 6176 CUP APPLICATION.

## RESPONSES TO SPECIAL INTERROGATORIES

## SPECIAL INTERROGATORY NO. 1:

IDENTIFY all PERSONS YOU have retained or PERSONS who have acted on YOUR behalf in connection with YOUR "CUP efforts" as alleged in Paragraph 9 of YOUR COMPLAINT, including but not limited to the architects, engineers, surveyors, construction professionals, attorneys, lobbyists, consultants and any AGENTS of whatsoever nature, regardless of whether or not any such PERSONS were compensated for their services.

## RESPONSE TO SPECIAL INTERROGATORY NO. 1:

Abhay Schweitzer<br>TECHNE Design Development<br>3856 30 ${ }^{\text {th }}$ Street,<br>San Degio, California 92104<br>(619) 940-5814<br>Jim Bartell<br>Bartell and Associates<br>53333 Mission Center Road, No. 115<br>San Diego, California 92108<br>Gina M. Austin, Esq.<br>Austin Legal Group

[^1]```
3990 Old Town Avenue, Sutie A-112
San Diego, California }9211
(619) 923-9600
Lundstrom Engineering and Surveying, Inc.
533 Mission Cetner Road, No. }11
San Diego, California 92108
SWLA
4429 Morena Boulevard
San Diego, California }9211
(858) 270-8688
Title Pro Information Systems
13520 Scarsdale Way
San Diego, California 92128
(760) 295-3951
Doug Skinner, PG, CEG
Senior Geologist
SCST, Inc.
6280 Riverdale St, San Diego, CA }9212
(619) 280-4321
Other miscellaneous vendors
```


## SPECIAL INTERROGATORY NO. 2:

IDENTIFY all PERSONS of whom YOU are aware who have an established or alleged interest in the CUP or the PROPERTY.

RESPONSE TO SPECIAL INTERROGATORY NO. 2:
Objection: The interrogatory is vague and ambiguous as to what is meant by established or alleged interest in the CUP or the property. Additionally, the interrogatory is impermissibly compound. [CCP § 2030.060 (c) - (d).]

Subject to and without waiving these objections, Responding Party responds as follows: Larry Geraci; Rebecca Berry, Mr. Geraci's authorized agent for the CUP application; and Darryl Cotton.

## SPECIAL INTERROGATORY NO. 3:

For each PERSON IDENTIFIED in YOUR response to Special Interrogatory No. 2, describe with specificity when and how YOU first became aware of his or her alleged interest in the CUP or PROPERTY.

## RESPONSE TO SPECIAL INTERROGATORY NO. 3:

Objection: The interrogatory is vague and ambiguous as to what is meant by established or alleged interest in the CUP or the property. Additionally, the interrogatory is impermissibly compound. [CCP § 2030.060 (c) - (d).] The interrogatory is also objectionable in that it contains impermissible subparts under the definition of IDENTIFY. [CCP § 2030.060(f).]

Subject to and without waiving these objections, Responding Party responds as follows: Larry Geraci first became aware that Darryl Cotton had an ownership interest in the property in the months prior to entering into the agreement to purchase the property on November 2, 2016, referred to in the definitions as the NOVEMBER DOCUMENT. Mr. Geraci became aware that he had a contractual interest in the property on November 2, 2016, when Mr. Cotton and I signed the NOVEMBER DOCUMENT. Larry Geraci was aware that he had an interest in the CUP application at the time the CUP application was submitted by Applicant, Rebecca Berry, his authorized agent for the CUP application.

## SPECIAL INTERROGATORY NO. 4:

In addition to the PROPERTY, do YOU or any entity in which YOU have an interest hold an equitable or financial interest in any other real property subject to a pending application for or an approved Conditional Use Permit for marijuana sales or other marijuana-related activities?

## RESPONSE TO SPECIAL INTERROGATORY NO. 4:

Objection: The interrogatory is vague and ambiguous as to what is meant by "equitable or financial interest in any other real property...". Additionally, the interrogatory requests information which is not relevant to the pending matter and which is not likely to lead to the discovery of matters relevant to the instant proceeding. [CCP §§ 2017.010, 2030.010Ia); Kalabla v. Gray (2002) 95 Cal.App. $4^{\text {th }} 1416,1417$ (citing text).[ Additionally, the interrogatory is impermissibly compound. [CCP § 2030.060 (c) - (d).]

Subject to and without waiving these objections, Responding Party responds as follows: No.

## SPECIAL INTERROGATORY NO. 5:

If YOUR response to Special Interrogatory No. 4 is in the affirmative, please IDENTIFY
each such real property.
RESPONSE TO SPECIAL INTERROGATORY NO. 5:
Not applicable.

## SPECIAL INTERROGATORY NO. 6:

If YOUR response to Special Interrogatory No. 4 is in the affirmative, please describe with specificity YOUR ownership interest in each real property identified in YOUR response to Special Interrogatory No. 5.

## RESPONSE TO SPECIAL INTERROGATORY NO. 6:

Not applicable.

## SPECIAL INTERROGATORY NO. 7:

IDENTIFY each and every term and condition for the sale of the PROPERTY specified in the NOVEMBER DOCUMENT.

RESPONSE TO SPECIAL INTERROGATORY NO. 7:
Objection, the NOVEMBER DOCUMENT speaks for itself. The terms and conditions for the sale of the PROPERTY specified in the NOVEMBER DOCUMENT are as follows:

## 11/02/2016

## Agreement between Larry Geraci or assignee and Darryl Cotton:

Darryl Cotton has agreed to sell the property located at 6176 Federal Blvd., CA for a sum of $\$ 800,000$ to Larry Geraci or assignee on the approval of a Marijuana Dispensary. (CUP for a dispensary.)

Ten Thousand dollars (cash) has been given in good faith earnest money to be applied to the sales price of $\$ 800,000.00$ and to remain in effect until the license is approved. Darryl Cotton has agreed to not enter into any other contacts [sic] on this property.


$$
\overline{/ s /} \overline{\text { Darryl Cotton }}
$$

## SPECIAL INTERROGATORY NO. 8:

IDENTIFY each and every obligation YOU are required to perform as specified in the 9

PLAINTIFF/CROSS-DEFENDANT LARRY GERACI'S ANSWERS TO SPECIAL INTERROGATORIES, SET TWO, PROPOUNDED BY DEFENDANT/CROSS-

NOVEMBER DOCUMENT.

## RESPONSE TO SPECIAL INTERROGATORY NO. 8:

Objection, the NOVEMBER DOCUMENT speaks for itself.
Subject to and without waiving this objection, Responding Party responds as follows: The obligations Mr. Geraci is required to perform under the November 2, 2016 agreement are:

1) Pay a $\$ 10,000.00$ deposit.
2) Apply for and seek approval of a CUP for operation of a marijuana dispensary at the property (implicit is the obligation to make good faith efforts);
3) If a CUP is approved for the property, pay the $\$ 790,000.00$ balance of the purchase price to Darryl Cotton.

## SPECIAL INTERROGATORY NO. 9:

Please describe with specificity each and every "remaining obligation" YOU are required to perform as specified in the NOVEMBER DOCUMENT.

## RESPONSE TO SPECIAL INTERROGATORY NO. 9:

Objection, the NOVEMBER DOCUMENT speaks for itself.
Subject to and without waiving this objection, Responding Party responds as follows: The obligations Mr. Geraci is required to perform under the November 2, 2016 agreement are:

1) Continue to seek approval of a CUP for operation of a marijuana dispensary at the property (implicit is the obligation to make good faith efforts);
2) If a CUP is approved for the property, pay the $\$ 790,000.00$ balance of the purchase price to Darryl Cotton.

These obligations are continuing as of the present date.

## SPECIAL INTERROGATORY NO. 10:

Please describe with specificity each and every condition that still must be fulfilled to obtain the CITY approval of the 6176 CUP APPLICATION.

## RESPONSE TO SPECIAL INTERROGATORY NO. 10:

Objection: The interrogatory is ambiguous as phrased because the term "condition" has a specific meaning in the context of a CUP Application, namely, conditions that may be attached to any approved CUP.

Subject to and without waiving this objection, Responding Party responds as follows: The decision maker for City of San Diego Conditional Use Permits such as this one is the Hearing Officer. Prior to being scheduled for a hearing with the Hearing Officer, City of San Diego staff creates a draft version of the Conditional Use permit which incorporates all standard conditions and conditions related to each specific discipline. As of this date, Plaintiff (through Abhay Schweitzer of TECHNE) has not yet received such document from the City of San Diego. The conditions have timing associated with them which range from prior to construction, after construction or some other time. Some conditions must be satisfied continuously through the life of the permit, while some are single events. The City of San Diego is responsible for verifying that the conditions. The proposed conditions would only be satisfied in the event that the Conditional Use Permit is granted, therefore it is not possible to fulfill those conditions and then obtain approval of the Conditional Use Permit.

## SPECIAL INTERROGATORY NO. 11:

Please describe with specificity each and every issue that still must be resolved to obtain CITY approval of the 6176 CUP APPLICATION.

RESPONSE TO SPECIAL INTERROGATORY NO. 11:
Responding Party is unaware of each and every issue that still must be fulfilled to obtain the City approval of the CUP application as that changes over time and is at the discretion of the City of San Diego. Nevertheless, as of this date, the City of San Diego Development Services Department is actively reviewing the latest submittal for this Conditional Use Permit, which was done on October 31, 2018. The reviews are scheduled to be completed on or about November 30, 2018, according to the Development Services own schedules for these reviews. The latest submittal, mentioned above, was done in order to address the Cycle Issues which 11
were received from the Development Services Department as a result of their review of the previous submittal. Those Cycle Issues, which are set forth in the attached letter dated September 26, 2018, from the City of San Diego Development Services Department to Abhay Schweitzer of TECHNE, describe in detail every issue that must be resolved in order for the reviewing staff to recommend approval of the project to the Hearing Officer. Staff does not approve or deny a project such as this one (Process Three Conditional Use Permit).

## SPECIAL INTERROGATORY NO. 12:

Please state with specificity all reasons why YOU, as the potential purchaser of the PROPERTY, did not submit the 6176 CUP APPLICATION in YOUR own name.

RESPONSE TO SPECIAL INTERROGATORY NO. 12:
For two main reasons. First, I held a federal license and at the time of submittal of the CUP Application and the difference between federal and state/local enforcement of laws related to marijuana gave rise to uncertainty regarding the potential for adverse impact on my federal license. Second, for convenience of administration during the anticipated application process, I elected to have my assistant act as my agent in submitting the CUP Application.

## SPECIAL INTERROGATORY NO. 13:

IDENTIFY all DOCUMENTS RELATING TO the 6176 CUP APPLICATION submitted to the CITY which IDENTIFY YOU as a party having an interest in the PROPERTY. RESPONSE TO SPECIAL INTERROGATORY NO. 13:

Objection: This interrogatory is unduly burdensome as Responding Party, through his consultant, Abhay Schweitzer of TECHNE, has made multiple submissions in connection with the process of applying for and seeking approval of the 6176 CUP Application, nearly all of which were not reviewed by Responding Party. Notwithstanding and without waiving this objection, Responding Party will produce all documents provided to the City in connection with its successive resubmissions that have not been produced previously.

SPECIAL INTERROGATORY NO. 14:
IDENTIFY all DOCUMENTS RELATING TO the 6176 CUP APPLICATION reviewed by Gina Austin.

RESPONSE TO SPECIAL INTERROGATORY NO. 14:
Objection: This interrogatory invades the attorney-client privilege. [Cal. Evid. Code § 954.] Based on the foregoing objection, Responding Party will not reply to this interrogatory.

## SPECIAL INTERROGATORY NO. 15:

IDENTIFY all DOCUMENTS RELATING TO the 6176 CUP APPLICATION drafted or revised by Gina Austin.

RESPONSE TO SPECIAL INTERROGATORY NO. 15:
Objection: This interrogatory invades the attorney-client privilege. [Cal. Evid. Code § 954.] Based on the foregoing objection, Responding Party will not reply to this interrogatory.

## SPECIAL INTERROGATORY NO. 16:

IDENTIFY all DOCUMENTS RELATING TO the 6176 CUP APPLICATION reviewed by Jim Bartell. RESPONSE TO SPECIAL INTERROGATORY NO. 16:

Objection: Plaintiff does not have personal knowledge of all documents related to the CUP application reviewed by Jim Bartell over the course of the last 2 years. Mr. Bartell has that information and his deposition can be taken.

## SPECIAL INTERROGATORY NO. 17:

Please state with specificity all reasons why YOU emailed Abhay Schweitzer on October 5, 2016 requesting that he revise the TECHNE contract for design services for the PROPERTY dated October 4, 2016 entitled "Agreement Between Owner and Design Firm" to replace YOUR name as "Owner" under the contract with BERRY's name.

## RESPONSE TO SPECIAL INTERROGATORY NO. 17:

For two main reasons. First, I held a federal license and at the time of submittal of the CUP Application and the difference between federal and state/local enforcement of laws related to marijuana gave rise to uncertainty regarding the potential for adverse impact on my federal license. Second, for convenience of administration during the anticipated application process, I elected to have my assistant act as my agent in submitting the CUP Application.

## SPECIAL INTERROGATORY NO. 18:

IDENTIFY all DOCUMENTS RELATING TO the purchase of the PROPERTY reviewed by Gina Austin.

## RESPONSE TO SPECIAL INTERROGATORY NO. 18:

Objection: This interrogatory invades the attorney-client privilege. [Cal. Evid. Code § 954.] Based on the foregoing objection, Responding Party will not reply to this interrogatory.

## SPECIAL INTERROGATORY NO. 19:

IDENTIFY all DOCUMENTS RELATING TO the purchase of the PROPERTY drafted or revised by Gina Austin. RESPONSE TO SPECIAL INTERROGATORY NO. 19:

Objection: This interrogatory invades the attorney-client privilege. [Cal. Evid. Code § 954.]
Subject to and without waiving this objection, Responding Party responds as follows: Gina Austin did not draft the written agreement entered into on November 2, 2016, for the purchase and sale of the property (the NOVEMBER DOCUMENT). Responding Party has produced previously all responsive documents drafted by Ms. Austin or persons employed in her law firm.

## SPECIAL INTERROGATORY NO. 20:

Please describe with specificity all activities undertaken by YOU and YOUR AGENTS related to the CUP APPROVAL PROCESS for the period January 1, 2018 to April 30, 2018.

## RESPONSE TO SPECIAL INTERROGATORY NO. 20:

Objection: The interrogatory is over-broad and unduly burdensome given the definition of AGENTS in the Interrogatories as: "The term "AGENTS" shall mean and refer to all PERSONS with whom YOU have any type of relationship - personal, professional, contractual or otherwise - including but not limited to friends, acquaintances, associates, affiliates, consultants, contractors or employees, attorneys, accountants, investigators, experts, insurance companies and their agents and employees, and anyone else acting on YOUR behalf or at you instruction in any capacity whatsoever, regardless of whether or not any such AGENTS received compensation for their services from YOU or any other PERSON."

To the extent this interrogatory seeks information regarding the activities undertaken by Gina Austin, or Ferris \& Britton or its attorneys, it invades the attorney-client privilege [Cal. Evid. Code § 954] and attorney work-product doctrine. [ ] To the extent the interrogatory seeks information from Plaintiff's accountants it violates Plaintiff's right to privacy under Article 1, Section 1, of the California Constitution. To the extent it calls for opinions and descriptions of the activities of plaintiff's expert witnesses in this case, this is an improper discovery procedure for obtaining the opinions of experts. [CCP § 2034.010 et seq.; see Kalaba v. gray (2002) 95 Cal.App. $\left.4^{\text {th }} 1416,1419.\right]$

Additionally, the interrogatory is hopelessly compound given the definition of "Agents" as defined by Mr. Cotton herein. [Each interrogatory must be "separately set forth" and "full and complete in and of itself." [CCP § 2030.060(c)-(d).]

Notwithstanding and without waiving these objections, Responding Party responds as follows: During the specified period of January 1, 2018 to April 30, 2018, Techne, its employees and contractors lead by Abhay Schweitzer, worked approximately 55.30 hours on the approval of the referenced CUP. This work included specifically revising its drawings in order to address the previously received comments from the City of San Diego, coordinating with Geotechnical consultant, coordinating with Government Relations consultant along with calls and email with the City of San Diego Development Project Manager. A detailed record of this work is contained within its client records. Others with knowledge of this work would include persons employed or hired by the Geotechnical consultant and the Government Relations consultant to perform their work during this time period.

## SPECIAL INTERROGATORY NO. 21:

IDENTIFY all YOUR AGENTS who engaged in activities related to the CUP APPROVAL PROCESS for the period January 1, 2018 to April 30, 2018.

## RESPONSE TO SPECIAL INTERROGATORY NO. 21:

Objection: The interrogatory is over-broad and unduly burdensome given the definition of AGENTS in the Interrogatories as: "The term "AGENTS" shall mean and refer to all PERSONS with whom YOU have any type of relationship - personal, professional, contractual or otherwise - including but not limited to friends, acquaintances, associates, affiliates, consultants, contractors or employees, attorneys, accountants, investigators, experts, insurance companies and their agents and employees, and anyone else acting on YOUR behalf or at you instruction in any capacity whatsoever, regardless of whether or not any such AGENTS received compensation for their services from YOU or any other PERSON."

Objection: The interrogatory is over-broad and unduly burdensome given the definition of IDENTIFY in the Interrogatories as: The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning any action YOU took and/or any activity in which YOU engaged is a request that YOU provide:
a. The date(s) on which YOU took or engaged in each such action and/or in activity;
b. A description of each such action and/or activity;
c. The identity of each PERSON who participated in, witnessed and/or has knowledge of each such action and/or activity; and
d. The identity of any and all notes, memoranda or any other DOCUMENT(S) memorializing, referring or RELATING TO the subject matter of each such action and/or activity.

To the extent this interrogatory seeks information regarding the activities undertaken by Gina Austin, or Ferris \& Britton or its attorneys, it invades the attorney-client privilege [Cal. Evid. Code § 954] and attorney work-product doctrine. [CCP § 2018.030.] To the extent the interrogatory seeks information from Plaintiff's accountants it violates Plaintiff's right to privacy under Article 1, Section 1, of the California Constitution. To the extent it calls for opinions and descriptions of the activities of plaintiff's expert witnesses in this case, this is an improper discovery procedure for obtaining the opinions of experts. [CCP § 2034.010 et seq.; see Kalaba v. gray (2002) 95 Cal.App.4 ${ }^{\text {th }} 1416,1419$.]

Additionally, the interrogatory is hopelessly compound given the definition of "Agents" as defined by Mr. Cotton herein. [Each interrogatory must be "separately set forth" and "full and complete in and of itself." [CCP § 2030.060(c)-(d).]

Subject to and without waiving this objection, Responding Party responds as follows: The persons primarily responsible for activities related to the CUP APPROVAL PROCESS for the period January 1, 2018 to April 30, 2018, were: 1) TECHNE, led by Abhay Schweitzer, its employees and contractors; and 2) Bartell \& Associates, let by Jim Bartell, its employees and contractors, and 3) SCST, Inc., represented by Doug Skinner, its employees and contractors.

## SPECIAL INTERROGATORY NO. 22:

IDENTIFY all DOCUMENTS RELATING TO all activities undertaken by YOU and YOUR AGENTS related to the CUP APPROVAL PROCESS for the period January 1, 2018 to the April 30, 2018.

## RESPONSE TO SPECIAL INTERROGATORY NO. 22:

Objection: The interrogatory is over-broad and unduly burdensome given the definition of AGENTS in the Interrogatories as: "The term "AGENTS" shall mean and refer to all PERSONS with whom YOU have any type of relationship - personal, professional, contractual or otherwise - including but not limited to friends, acquaintances, associates, affiliates, consultants, contractors or employees, attorneys, accountants, investigators, experts, insurance companies and their agents and employees, and anyone else acting on YOUR behalf or at you instruction in any capacity whatsoever, regardless of whether or not any such AGENTS received compensation for their services from YOU or any other PERSON."

Objection: The interrogatory is over-broad and unduly burdensome given the definition of IDENTIFY in the Interrogatories as: The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning any action YOU took and/or any activity in which YOU engaged is a request that YOU provide:
a. The date(s) on which YOU took or engaged in each such action and/or in activity;
b. A description of each such action and/or activity;
c. The identity of each PERSON who participated in, witnessed and/or has knowledge of

PLAINTIFF/CROSS-DEFENDANT LARRY GERACI'S ANSWERS TO SPECIAL INTERROGATORIES, SET TWO, PROPOUNDED BY DEFENDANT/CROSSCOMPLAINANT DARRYL COTTON
each such action and/or activity; and
d. The identity of any and all notes, memoranda or any other DOCUMENT(S) memorializing, referring or RELATING TO the subject matter of each such action and/or activity.

To the extent this interrogatory seeks information regarding the activities undertaken by Gina Austin, or Ferris \& Britton or its attorneys, it invades the attorney-client privilege [Cal. Evid. Code § 954] and attorney work-product doctrine. [CCP § 2018.030.] To the extent the interrogatory seeks information from Plaintiff's accountants it violates Plaintiff's right to privacy under Article 1, Section 1, of the California Constitution. To the extent it calls for opinions and descriptions of the activities of plaintiff's expert witnesses in this case, this is an improper discovery procedure for obtaining the opinions of experts. [CCP § 2034.010 et seq.; see Kalaba v. gray (2002) 95 Cal.App. $4^{\text {th }} 1416,1419$.]

Additionally, the interrogatory is hopelessly compound given the definition of "Agents" as defined by Mr. Cotton herein. [Each interrogatory must be "separately set forth" and "full and complete in and of itself." [CCP § 2030.060(c)-(d).]

Subject to and without waiving this objection, Responding Party responds as follows:
During the specified period, TECHNE worked on the following drawings relating to activities undertaken related to the CUP approval process:

G001
G002
TOPOGRAPHIC SURVEY
A101
A102a
A102b
A103
A104
A105
A106
A107
A108

A109
A201
A202
A203
A301
A302
Each of these particular drawings are a combination of various files referenced into one final document or drawing. The references above are only to the final product by indicating the numbering of each drawing sheet only.

In addition, TECHNE is in possession of numerous emails and digital chats both internal and external to its organization that relate to its working on this CUP approval process. TECHNE is also in possession of Response letters to each reviewing discipline received from the Development Services Department

## SPECIAL INTERROGATORY NO. 23:

Please describe with specificity the current status of the 6176 CUP APPLICATION.

## RESPONSE TO SPECIAL INTERROGATORY NO. 23:

As of November 20, 2018, the City of San Diego is reviewing the latest submittal which was done on October 31, 2018. The following is a list of the due dates for each individual review, as published by the Development Services Department:

1. Planning - Due 11.27.2018-Completed 11.19.2018
2. Environmental - Due 11.30.2018
3. Landscape - Due 11.27.2018
4. Engineering - Due 11.27 .2018
5. Transportation - Due 11.27.2018
6. Community Planning Group - Due 11.27.2018

Per TECHNE's communications with the City of San Diego Development Services staff, it has received written confirmation that the only major issue, related to separation from an adjacent Residential Zoned property, has been cleared. The latest submittal addressed this issue along with
a host of other minor corrections (cycle issues) per the City's last review. It is anticipated that at the conclusion of the current review the issues will be cleared at which point the project's Environmental Reviewer will issue the appropriate environmental determination. Should there be no appeal filed related to the Environmental Determination, the project will then be scheduled for a hearing with the Hearing Officer.

## SPECIAL INTERROGATORY NO. 24:

IDENTIFY all conditions of approval yet to be completed and outstanding issues to be resolved by YOU and YOUR AGENTS before the CUP will be eligible for approval by the CITY. RESPONSE TO SPECIAL INTERROGATORY NO. 24:

Objection: The interrogatory is over-broad and unduly burdensome given the definition of AGENTS in the Interrogatories as: "The term "AGENTS" shall mean and refer to all PERSONS with whom YOU have any type of relationship - personal, professional, contractual or otherwise - including but not limited to friends, acquaintances, associates, affiliates, consultants, contractors or employees, attorneys, accountants, investigators, experts, insurance companies and their agents and employees, and anyone else acting on YOUR behalf or at you instruction in any capacity whatsoever, regardless of whether or not any such AGENTS received compensation for their services from YOU or any other PERSON."

Objection: The interrogatory is over-broad and unduly burdensome given the definition of IDENTIFY in the Interrogatories as: The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning any action YOU took and/or any activity in which YOU engaged is a request that YOU provide:
a. The date(s) on which YOU took or engaged in each such action and/or in activity;
b. A description of each such action and/or activity;
c. The identity of each PERSON who participated in, witnessed and/or has knowledge of each such action and/or activity; and
d. The identity of any and all notes, memoranda or any other DOCUMENT(S) memorializing, referring or RELATING TO the subject matter of each such action and/or activity.

To the extent this interrogatory seeks information regarding the activities undertaken by Gina Austin, or Ferris \& Britton or its attorneys, it invades the attorney-client privilege [Cal. Evid. Code § 954] and attorney work-product doctrine. [CCP § 2018.030.] To the extent the interrogatory seeks information from Plaintiff's accountants it violates Plaintiff's right to privacy under Article 1, Section 1, of the California Constitution. To the extent it calls for opinions and descriptions of the activities of plaintiff's expert witnesses in this case, this is an improper discovery procedure for obtaining the opinions of experts. [CCP $\S 2034.010$ et seq.; see Kalaba v. gray (2002) 95 Cal.App. $\left.4^{\text {th }} 1416,1419.\right]$

Additionally, the interrogatory is hopelessly compound given the definition of "Agents" as defined by Mr. Cotton herein. [Each interrogatory must be "separately set forth" and "full and complete in and of itself." [CCP § 2030.060(c)-(d).]

Subject to and without waving these objections, see the responses to SPECIAL INTERROGATORY NO. 10 and NO. 11 above. Besides what has been detailed, Responding Party's consultant is not aware of any other outstanding issues that need to be resolved. Responding Party is currently waiting on confirmation that the issues have been resolved.

## SPECIAL INTERROGATORY NO. 25:

IDENTIFY all actions YOU and YOUR AGENTS are taking to complete the outstanding conditions of approval and resolve the outstanding the issues IDENTIFIED in your response to Special Interrogatory No. 24.

## RESPONSE TO SPECIAL INTERROGATORY NO. 25:

Objection: The interrogatory is over-broad and unduly burdensome given the definition of AGENTS in the Interrogatories as: "The term "AGENTS" shall mean and refer to all PERSONS with whom YOU have any type of relationship - personal, professional, contractual or otherwise - including but not limited to friends, acquaintances, associates, affiliates, consultants, contractors or employees, attorneys, accountants, investigators, experts, insurance companies and their agents and employees, and anyone else acting on YOUR behalf or at you instruction in any capacity whatsoever, regardless of whether or not any such AGENTS received compensation for their services from YOU or any other PERSON."

Objection: The interrogatory is over-broad and unduly burdensome given the definition of

IDENTIFY in the Interrogatories as: The term "IDENTIFY" as used herein in any Special Interrogatory seeking information concerning any action YOU took and/or any activity in which YOU engaged is a request that YOU provide:
a. The date(s) on which YOU took or engaged in each such action and/or in activity;
b. A description of each such action and/or activity;
c. The identity of each PERSON who participated in, witnessed and/or has knowledge of each such action and/or activity; and
d. The identity of any and all notes, memoranda or any other DOCUMENT(S) memorializing, referring or RELATING TO the subject matter of each such action and/or activity.

To the extent this interrogatory seeks information regarding the activities undertaken by Gina Austin, or Ferris \& Britton or its attorneys, it invades the attorney-client privilege [Cal. Evid. Code § 954] and attorney work-product doctrine. [CCP § 2018.030.] To the extent the interrogatory seeks information from Plaintiff's accountants it violates Plaintiff's right to privacy under Article 1, Section 1, of the California Constitution. To the extent it calls for opinions and descriptions of the activities of plaintiff's expert witnesses in this case, this is an improper discovery procedure for obtaining the opinions of experts. [CCP § 2034.010 et seq.; see Kalaba v. gray (2002) 95 Cal.App. $4^{\text {th }} 1416,1419$.]

Additionally, the interrogatory is hopelessly compound given the definition of "Agents" as defined by Mr. Cotton herein. [Each interrogatory must be "separately set forth" and "full and complete in and of itself." [CCP § 2030.060(c)-(d).]

Subject to and without waiving these objections, Responding Party responds as follows: On October 31, 2018, TECHNE resubmitted the plans, documents and responses requested by the City of San Diego Development Services Department in relation to the previous submittal. Since that date, TECHNE's staff has monitored the review due dates to ensure receipt of a timely response from the reviewers and development project manager. It is anticipated that the latest submittal, which is under review, will result in all outstanding issues being cleared.

## SPECIAL INTERROGATORY NO. 26:

Please describe with specificity all reasons YOU ceased to have a valid real estate 22

PLAINTIFF/CROSS-DEFENDANT LARRY GERACI'S ANSWERS TO SPECIAL INTERROGATORIES, SET TWO, PROPOUNDED BY DEFENDANT/CROSSCOMPLAINANT DARRYL COTTON
salesperson license issued by the California Bureau of Real Estate.

## RESPONSE TO SPECIAL INTERROGATORY NO. 26:

Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence.

Subject to and without waiving this objection, Responding Party responds as follow: I let my license expire.

## SPECIAL INTERROGATORY NO. 27:

Please IDENTIFY all transactions for the purchase and sale of real property in which YOU have an interest (whether or not your interest is evidenced by a DOCUMENT filed or recorded by/with any governmental entity) for which BERRY acted as YOUR broker during YOUR licensure as a California real estate salesperson.

## RESPONSE TO SPECIAL INTERROGATORY NO. 27:

Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence. Based on the foregoing objection, Responding Party will not respond to this interrogatory.

## SPECIAL INTERROGATORY NO. 28:

Please IDENTIFY all real properties in which YOU have an interest for which you have received notice from law enforcement agencies and/or governmental entities that those properties are potentially associated with unlicensed marijuana sales.

RESPONSE TO SPECIAL INTERROGATORY NO. 28:
Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence. The interrogatory is also unlimited as to time.

Subject to and without waiving this objection, Responding Party responds as follow: None currently.

## SPECIAL INTERROGATORY NO. 29:

Please state the approximate number of transactions for the purchase and sale of residential real property in which YOU represented buyers and/or sellers during YOUR career as a licensed California real estate salesperson.

RESPONSE TO SPECIAL INTERROGATORY NO. 29:
Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence. Based on the foregoing objection, Responding Party will not respond to this interrogatory.

## SPECIAL INTERROGATORY NO. 30:

Please state the approximate number of transactions for the purchase and sale of commercial real PROPERTY in which YOU represented buyers and/or sellers during YOUR career as a licensed California real estate salesperson.

RESPONSE TO SPECIAL INTERROGATORY NO. 30:
Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence. Based on the foregoing objection, Responding Party will not respond to this interrogatory.

## SPECIAL INTERROGATORY NO. 31:

IDENTIFY all transactions for the purchase and sale of real property to which YOU were a party as a buyer, seller or agent that closed using a maximum of a one-page document containing a nonstandard real estate condition precedent (e.g., a condition precedent to obtain a Conditional Use Permit for the subject property to allow the operation of a business) as the complete, final integrated agreement for the sale of the subject real property in an arms-length transaction. RESPONSE TO SPECIAL INTERROGATORY NO. 31:

Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence. Based on the foregoing objection, Responding Party will not respond to this interrogatory.

## SPECIAL INTERROGATORY NO. 32:

IDENTIFY any state or local statute, ordinance or other law which would disqualify YOU and/or any entity in which YOU have an equitable or financial interest from obtaining a Conditional Use Permit to operate an MO in San Diego, California.

## RESPONSE TO SPECIAL INTERROGATORY NO. 32:

Objection: The interrogatory calls for a legal opinion or conclusion.
Subject to and without waiving this objection, Responding Party responds as follow: Larry Geraci is not aware of any state or local statute, ordinance or other law, which would disqualify him or any entity in which he has an equitable or financial interest from obtaining a CUP to operate an MO in San Diego, California.

## SPECIAL INTERROGATORY NO. 33:

Please describe with specificity the history of YOUR relationship with Shawn Miller.

## RESPONSE TO SPECIAL INTERROGATORY NO. 33:

Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence. Subject to and without waiving this objection, Responding Party responds as follow: Larry Geraci does not have any relationship with Shawn Miller.

## SPECIAL INTERROGATORY NO. 34:

Please describe with specificity the history of YOUR relationship with Aaron Magagna.

## RESPONSE TO SPECIAL INTERROGATORY NO. 34:

Objection: The interrogatory calls for information which is neither relevant, nor calculated to lead to the discovery of admissible evidence. Subject to and without waiving this objection, Responding Party responds as follow: Larry Geraci does not have any relationship with Aaron Magagna.

## SPECIAL INTERROGATORY NO. 35:

Have YOU or YOUR AGENTS requested that Shawn Miller contact Mr. Joe Hurtado regarding any matter related to this litigation?

RESPONSE TO SPECIAL INTERROGATORY NO. 35:
Not that I am aware. Moreover, I have never requested or authorized any person to do so.

## SPECIAL INTERROGATORY NO. 36:

Please explain with specificity all reasons why BERRY, as YOUR AGENT, executed Form DS-190 of the 6176 CUP APPLICATION as the "Owner" of the PROPERTY. RESPONSE TO SPECIAL INTERROGATORY NO. 36:

This answer assumes the interrogatory is referring to Form DS-290 signed by Rebecca Berry on October 31, 2016. On that form Rebecca Berry was identified as a business owner, not the property owner. On that same date Rebecca Berry also signed Form DS-3032 submitted to the CITY as part of the 6176 CUP APPLICATION, and in box 8 Rebecca Berry was identified as the Applicant who was an "Other Person per M.C. Section 112.0102."

## SPECIAL INTERROGATORY NO. 37:

Please explain with specificity all reasons why BERRY, as YOUR AGENT, executed Form DS-318 of the 6176 CUP APPLICATION as "Tenant/Lessee" of the PROPERTY. RESPONSE TO SPECIAL INTERROGATORY NO. 37:

Rebecca Berry understood at the time she signed Form DS-318 that she was the agent of Mr. Geraci who had an interest in the property and that it was proper for her to sign the form as it had been drafted for her to sign.

## SPECIAL INTERROGATORY NO. 38:

Please explain with specificity all reasons why YOU authorized the submission of the 6176 CUP APPLICATION notwithstanding the conflicting information in Forms DS-190, DS-318 and DS-3032 regarding BERRY's alleged interest in the PROPERTY.

## RESPONSE TO SPECIAL INTERROGATORY NO. 38:

Objection: The interrogatory assumes that Plaintiff authorized the submission of the 6176 CUP APPL.ICATION with "conflicting information' and with knowledge of the "conflicting information." Subject to and without waiving this objection, Responding Party responds as follow: The listed forms were submitted in the form provided by the consultants.

## SPECIAL INTERROGATORY NO. 39:

IDENTIFY each written communication between YOU and COTTON - including but not limited to emails, text messages or other DOCUMENTS - and the specific language therein that YOU allege are an attempt to renegotiate the terms of the NOVEMBER DOCUMENT.

RESPONSE TO SPECIAL INTERROGATORY NO. 39:
Responding Party has previously produced all documents evidencing an attempt to negotiate the NOVEMBER DOCUMENT, all of which were created during the time period of approximately November 3, 2016, through the filing of the complaint on or about March 21, 2017.

## SPECIAL INTERROGATORY NO. 40:

IDENTIFY each written communication between YOU and COTTON - including but not limited to emails, text messages or other DOCUMENTS - and the specific language therein that reflects YOU intended to provide for the employment of COTTON in any capacity at any point in time.

## RESPONSE TO SPECIAL INTERROGATORY NO. 40:

Responding Party has previously produced all documents that are written communications between Responding Party and Mr. Cotton regarding any and all matters. Responding Party never agreed to provide Mr . Cotton employment in any capacity at any point in time.

## SPECIAL INTERROGATORY NO. 41:

Please describe with specificity the "alternative consideration in lieu of Deposit" YOU allege YOU provided to COTTON as set forth in Paragraph 3a of the draft Purchase Agreement
(First Draft) YOU emailed to COTTON on February 27, 2017 at 8:49 a.m.
RESPONSE TO SPECIAL INTERROGATORY NO. 41:
Objection: Calls for a legal opinion or conclusion.
Subject to and without waiving this objection, Responding Party responds as follows: The First Draft was prepared by counsel and Responding Party does not know what counsel intended.

## SPECIAL INTERROGATORY NO. 42:

Please describe with specificity the date(s), time(s) and circumstance(s) under which COTTON agreed to accept the "alternative consideration in lieu of Deposit" set forth in Paragraph 3a of the Purchase Agreement (First Draft) YOU emailed to COTTON on February 27, 2017 at 8:49 a.m.

RESPONSE TO SPECIAL INTERROGATORY NO. 42:
Objection: Calls for a legal opinion or conclusion.
Subject to and without waiving this objection, Responding Party responds as follows: The First Draft was prepared by counsel and Responding Party does not know what counsel intended.

## SPECIAL INTERROGATORY NO. 43:

IDENTIFY all PERSONS who witnessed YOU provide COTTON the "alternative consideration in lieu of Deposit" as set forth in Paragraph 3 a of the Purchase Agreement (First Draft) YOU emailed to COTTON on February 27, 2017 at 8:49 a.m.

RESPONSE TO SPECIAL INTERROGATORY NO. 43:
Objection: Calls for a legal opinion or conclusion.
Subject to and without waiving this objection, Responding Party responds as follows: The First Draft was prepared by counsel and Responding Party does not know what counsel intended.

## SPECIAL INTERROGATORY NO. 44:

IDENTIFY all DOCUMENTS evidencing that YOU provided COTTON the "alternative consideration in lieu of Deposit" as set forth in Paragraph 3a of the Purchase Agreement (First

Draft) YOU emailed to COTTON on February 27,2017 at 8:49 a.m.
RESPONSE TO SPECIAL INTERROGATORY NO. 44:
Objection: Calls for a legal opinion or conclusion.
Subject to and without waiving this objection, Responding Party responds as follows: The First Draft was prepared by counsel and Responding Party does not know what counsel intended.

Dated: November 21, 2018

FERRIS \& BRITTON, A Professional Corporation


## VERIFICATION

I, Larry Geraci, declare:
I am the Plaintiff and a Cross-Defendant in the above-captioned lawsuit. I have read the foregoing document entitled PLAINTIFF/CROSS-DEFENDANT LARRY GERACI'S ANSWERS TO FORM INTERROGATORIES, SET TWO, PROPOUNDED BY DEFENDANT/CROSS-COMPLAINANT DARRYL COTTON. The matters stated in it are true to the best of my knowledge and belief.

I declare under penalty of perjury, under the laws of the State of California, that the foregoing is true and correct. Executed this $\qquad$ day of November, 2018, at San Diego, California.

## LARRY GERACI

## The City of <br> SAN DIEGO

Development Services Department
Land Development Review Division

September 26, 2018

Via Email: abhay@techne-us.com

Abhay Schweitzer
Techne
3956 30th Street
San Diego, CA 92104

Subject: Federal Blvd MMCC Fourth Assessment Letter; Project No. 520606; Internal Order No. 24007070; Encanto Neighborhoods.

Dear Mr. Schweitzer:

The Development Services Department has completed the third review of the project referenced above, and described as a Process Three, Conditional Use Permit to demolish an existing structure and the construction of a two-story, approximately 2,800-square-foot building, for the operation of a Marijuana Outlet on a site located at 6176 Federal Boulevard in the CO-2-1 Zone within the Encanto Neighborhoods Community Plan area.

Enclosed is a Cycle Issues Report (Enclosure 1), which contains review comments from staff representing various disciplines. The purpose of this assessment letter is to summarize the significant project issues and identify a course of action for the processing of your project.

If any additional requirements should arise during the subsequent review of your project, we will identify the issue and the reason for the additional requirement. To resolve any outstanding issues, please provide the information that is requested in the Cycle Issues Report. If you choose not to provide the requested additional information or make the requested revisions, processing may continue. However, the project may be recommended for denial if the remaining issues cannot be satisfactorily resolved and the appropriate findings for approval cannot be made.

The Development Services Department will generally formulate a formal recommendation for your project subsequent to completion of the following milestones: 1) After the City Council recognized Community Planning Group has provided a formal project recommendation; 2) After all City staff project-review comments have been adequately addressed; and 3) During the final stages of the environmental review process.

As your Development Project Manager, I will coordinate all correspondence, emails, phone calls, and meetings directly with the applicants assigned "Point of Contact." You have been designated as the Point of Contact for this project. Please notify me should the Point of Contact change while I am managing this project.
I. REQUIRED APPROVAL: Your project as currently proposed requires a Process Three, Conditional Use Permit (CUP) for the proposed Marijuana Outlet pursuant to San Diego Municipal Code (SDMC) Section 126.0303(a). The decision to approve, conditionally approve, or deny the project will be made by the Hearing Officer with appeal rights to the Planning Commission.
II. SIGNIFICANT PROJECT ISSUES: The significant project issues are listed below. Resolution of these issues could affect your project. Additional explanation is provided in the Cycle Issues Report. Please carefully review the City staff comments and respond accordingly. Please note the following key issues:

- Planning Review staff again notes the project site is within 100 feet of residential zoned properties, the RS-1-7 Zone. Per SDMC Section 141.0504(a) (2), Marijuana Outlets shall maintain a separation of 100 feet from a residential zone. Please clarify and respond to the appropriate measurement and indicate on the development plans as required. City staff would recommend denial of the permit if the project does not meet the separation requirement for Residential Zones within 100 feet.
III. STUDIES/REQUIRED REPORTS: A number of documents have been identified as necessary to the project's review. Reference the attached Submittal Requirements Report (Enclosure 2).
IV. PROJECT ACCOUNT STATUS: Our current accounting system does not provide for real-time information regarding account status and majority of the recent City staff charges have not been posted on the account; however, our latest data indicates you have deposit account deficit of approximately $\$ 1,400.00$. Please pay the invoice immediately (Enclosure 3 ).

During the processing of your project, your application's Financially Responsible Party will continue to receive monthly statements with the break-down of staff charges to your account. The minimum balance required for your application is $\$ 5,000.00$, https://www.sandiego.gov/sites/default/files/dsdib503.pdf. To avoid project delays due to insufficient account funds, please ensure that your deposit account maintains the minimum account balance at all times.

For your convenience, deposits can be made anytime online through Open DSD, http://www.sandiego.gov/development-services/opendsd/, and by entering your project number in the "Project ID" field, http://opendsd.sandiego.gov/web/approvals/. Also, any invoices can be paid online by searching for the invoice number,

Page 3
Abhay Schweitzer
September 26, 2018
http://opendsd.sandiego.gov/web/invoices/ or in person at the Cashier, located on the 3rd Floor of the Development Services Center.
V. TIMELINE: Upon your review of the attached Cycle Issues Report, you may wish to schedule a meeting with staff and your consultants prior to resubmitting the project. Please contact me if you wish to schedule a meeting with staff. During the meeting, we will also focus on key milestones that must be met in order to facilitate the review of your proposal and to project a potential timeline for a hearing date. Your next review cycle should take approximately 18 business days to process.

The SDMC Section 126.0114 requires that a development permit application be closed if the applicant fails to submit or resubmit requested materials, information, fees, or deposits within 90 calendar days. Once closed, the application, plans and other data submitted for review may be returned to the applicant or destroyed. To reapply, the applicant shall be required to submit a new development permit application with required submittal materials, and shall be subject to all applicable fees and regulations in effect on the date the new application is deemed complete.

If you wish to continue processing this project, please note that delays in resubmitting projects and/or responding to City staff's inquiries negatively impact this Department's ability to effectively manage workload, which can lead to both higher processing costs and longer timelines for your project.
VI. RESUBMITTALS/NEXT STEPS: Project re-submittals are done on a walk-in basis. Please check-in on the third floor of the Development Service Center (1222 First Avenue) to be placed on the list for the submittal counter. Project re-submittals directly to the Development Project Manager will not be accepted. Please be prepared to provide the following:
A. Plans and Reports: Provide the number of sets of plans and reports as shown on the attached Submittal Requirements Report. The plans should be folded to an approximate $81 / 2$ $\times 11$ inch size.
B. Response to Cycle Issues Report: Prepare a cover letter that specifically describes how you have addressed each of the issues identified in the Cycle Issues Report and any issues identified in this cover letter, if applicable. Or, you may choose to simply submit the Cycle Issues Report, identifying within the margins how you have addressed the issue. If the issue is addressed on one or more sheets of the plans or the reports, please reference the plan, sheet number, report or page number as appropriate. If it is not feasible to address a particular issue, please indicate the reason. Include a copy of this Assessment Letter, Cycle Issues Report and your response letter if applicable, with each set of plans.

Page 4
Abhay Schweitzer
September 26, 2018
C. Pay Invoice: Please pay enclosed invoice prior to your project re-submittal. The resubmittal cannot be distributed to City staff when an invoice is outstanding.
VII. COMMUNITY PLANNING GROUP: Staff provides the decision maker with the recommendation from your locally recognized community planning group. If you have not already done so, please contact Kenneth Malbrough, Chairperson of the Encanto Neighborhoods Community Planning Group, at (619) 843-6721 to schedule your project for a recommendation from the group. If you have already obtained a recommendation from the community planning group, in your resubmittal, if applicable, please indicate how your project incorporates any input suggested to you by the community planning group.

Information Bulletin 620, "Coordination of Project Management with Community Planning Committees" (available at http://www.sandiego.gov/development-services), provides some valuable information about the advisory role the Community Planning Group. Council Policy 600-24 provides standard operating procedures and responsibilities of recognized Community Planning Committees and is available at http://www.sandiego.gov/cityclerk/officialdocs/index.shtml.
VIII. STAFF REVIEW TEAM: Should you require clarification about specific comments from the staff reviewing team, please contact me, or feel free to contact the reviewer directly. The names and telephone numbers of each reviewer can be found on the enclosed Cycle Issues Report.
IX. PROJECT ISSUE RESOLUTION CONFERENCE: Project Issue Resolution (PIR) conferences provide customers an opportunity to have issues heard and considered by executive department management. A PIR will be considered if, after the issuance of the third Assessment Letter for discretionary projects, customers and staff have been unable to resolve project issues. The PIR would address issues such as disagreements between the applicant and staff on interpretations of codes or ordinances, requests for additional information or studies, or project-related processing requirements. Any determinations from a PIR are not binding on any City decision-making body, such as City Council, Planning Commission, or Hearing Officer. Qualifying PIR requests should be coordinated with your Development Project Manager.

In conclusion, please note that information forms and bulletins, project submittal requirements, and the Land Development Code may be accessed on line at http://www.sandiego.gov/developmentservices. Many land use plans for the various communities throughout the City of San Diego are now available on line at http://www.sandiego.gov/planning/community/profiles/index.shtml.

To view project details online, visit: http://www.sandiego.gov/development-services/opendsd/.

Page 5
Abhay Schweitzer
September 26, 2018

For modifications to the project scope, submittal requirements or questions regarding any of the above, please contact me prior to resubmittal. I may be reached by telephone at (619) 236-6327 or via e-mail at CCac@sandiego.gov.

Sincerely,

for

## Cherlyn Cac

Development Project Manager

## Enclosures:

1. Cycle Issues Report
2. Submittal Requirements Report
3. Invoice
cc: File
Kenneth Malbrough, Chairperson, Encanto Neighborhoods Community Planning Group Elizabeth Dickson, Planning Department
Reviewing Staff


| B Permits |  |
| :---: | :---: |
| Issue |  |
| Cleared？Num | Issue Text |
| 区 | CUP Findings：Reference SDMC $\$ 126.0305$（a）through（d）．An application for a Conditional Use Permit may be approved or conditionally approved only if the decision maker makes the findings for this permit．At the next submittal，provide project support by addressing how the Federal Blvd MMCC makes each CUP finding．（From Cycle 3） |
| ® MMCC Review |  |
| Issue |  |
| Cleared？Num | Issue Text |
| 区 14 | Residential Zone：Federal Blvd is the PROW between the subject site and the residential zone RS－1－7．Federal Blvd is not considered a barrier impeding direct physical access between MMCC and residential zone．The applicant submits Sheet A103，a Site Plan showing a proposed＂Irrevocable Offer of Dedication＂which Planning determines may satisfy the code requirement for a separation of $100^{\prime}$ if supported by LDR Engineering．Without the $10^{\prime}$ or greater dedication．Planning will not support this project．［Continued］（From Cycle 3） |
| 区 15 | Major Issue：LDR Engineering requires a ROW dedication to create a 10 ft curb to PL distance．＂Additional dedication by Transporiation may also be requested but has not yet been determined．In accordance with Section 113．0225（a）（2）a 100 ft separation distance from the RS－1－7 zone to the pre－dedication PL for Federal MMCC does not exist．Also，a ROW dedication＞than the $10^{\circ} \mathrm{C}$ to PL reqmt is shown（Ref．A102）．Planning defers to Engineering \＆Transportation for dedication requirements after which the separation distance can be determined．（From Cycle 3） |
| © CO－2－1 Dev Req Review |  |
| Issue |  |
| Cleared？Num | Issue Text |
| 冈 26 | Reference Table 131－05D Development Regulation Review for the CO Zones Front Setback： $10^{\prime}$ Minimum with a $25^{\prime}$ Maximum Front Setback．Two code sections apply which are provided as： <br> 1．［See Section $131.0543(\mathrm{a})$ ］； <br> 2．Footnote 2：See section 131．0543（a）（2）． |
|  | The front setback is incorrectly applied．See Diagram 131－05B which illustrates how this code section shall be applied．Revise your design to demonstrate the maximum setback applied to 70 percent of the street frontage with the remaining 30 percent not required to observe the maximum setback （From Cycle 3） |
| B General Plan and Community Pla |  |
| Issue |  |
| Cleared？Num | Issue Text |




## Cycle Issues

## Issue Text

G 96
The Owner/Permittee shall maintain the Marijuana Outlet, adjacent public sidewalks, and areas under the control of the Owner/Permittee, free of litter and graffiti at all times. (New Issue)G 97 The Owner/Permittee shall provide for daily removal of trash, litter, and debris. Graffiti shall be removed from the premises within 24 hours. (New Issue)G 98 The Owner/Permittee shall provide a sufficient odor absorbing ventilation and exhaust system capable of eliminating excessive or offensive odors causing discomfort or annoyance to any reasonable person of normal sensitivities standing outside of the structural envelope of this Marijuana Outlet facility in compliance with SDMC Section 142.0710. (New Issue)G 99 Medical marijuana, recreational marijuana, or marijuana products, in any form, shall not be consumed anywhere within the property. (New Issue)

L64A-003A
Review Information


B Project Issues
D LDR-Planning
Cleared? $\frac{\text { Issue }}{N}$

## Issue Text

EAS will coordinate with LDR-Planning regarding MMCC Ordinance issues and project community plan consistency. (From Cycle 3) ACKNOWLEDGED.

## B LDR-Landscape

Issue
Cleared? Num
Issue Text
Landscape staff has requested additional information regarding amount and type of landscaping. (From Cycle
3) ACKNOWLEDGED.

## B. Determination

Issue

## Cleared? Num Issue Text



Aisciplines have also requested plan revisions. Untll all requested information is submitted and all issues are cleared, EAS is unable to make an environmental determination. Please be aware that the environmental review may change in response to any project changes and/or new information. Additionally, the new information may lead to the requirement of new and/or additional technical studies. (From Cycle 3) ACKNOWLEDGED,
B October 2017 Review
B) Revised Project Scope

$\frac{\text { Cleared? }}{\text { Q }} \frac{\frac{\text { Issue }}{}}{\frac{\text { Num }}{10}} \frac{\text { Issue Text }}{\text { The project has a revised scope. The applicant now proposes a two-story } 2798.9 \text {-square-foot building instead }}$| of a 1,995 square foot building. (From Cycle 6 ) |
| :--- |

## $\square$ Revised Project Issues



Issue TextOutstanding issue remain with LDR-Landscape, Engineering, Geology, Transportation, and Planning reviewing disciplines. (From Cycle 6)
B July 2018 Review
E Project Issues


Cleared? Num Issue Text
CAP Checklist:
The checklist is not filled out correctly. Please change the description of the project to say Marijuana Outlet as indicated in the project scope.
All answers should either have "Yes" checked off if the project is implementing those design measures, or a "N/A" answer if it does not apply. Please see link below and resubmit.
https://www.sandiego.gov/sites/defaul/files/city_of_san_diego_cap_checklist.pdf (From Cycle 7)

- G 15 This project is subject to Tribal Consultation under AB 52 . EAS staff will distribute notification to the local Kumeyaay community for possible consultation on this project. Please note that a request for consultation must be submitted by the tribe within 30days of initial notification. This issue area will be evaluated further once a response from the local tribes has been received. (From Cycle 7) ACKNOWLEDGED.

For questions regarding the 'LDR-Environmental' review, please call Rachael Lindquist at (619) 446-5129. Project Nbr: $520606 /$ Cycle: 9

Cleared? Num Issue Text
EAS cannot make a determination on the project until all issues in the current review cycle, in previous cycles, and all issues with other reviewers are addressed. (From Cycle 7) ACKNOWLEDGED.

## E September 2018 Review

$\square$ Historical Resources

Cleared? | Issue |
| :---: |
| Num |
| Issue Text |

ख 17 Archaeological Resources - Staff delermined that due to the soil conditions and the low potential for archaeological resources to occur on or adjacent to the site, no further evaluation is required and impacts toG 18 Tribal Cultural Resources - With updated information, EAS can now distribute notification to local tribes to see if there is a request for AB 52 consultation on this project. EAS will update applicant with reponse in the next review. Please note that a request for consultation must be submitted by the tribe within 30days of initial notification. This issue area will be evaluated further once a response from the local tribes has been received. (New Issue) ACKNOWLEDGED.

## B Project Scope

Issue
Cleared? Num Issue Text
*Revised* The project proposes to demolish an existing one-story commercial building to construct a $3,012 \mathrm{sq} . \mathrm{ft}$. two-story building for a proposed Marijuana Outlet (MO). (New Issue) CORRECT
B CAP Checklist


Issue Text

| Cleared? |  |
| :---: | :--- |
| $\square \quad B \quad 21$ | $\frac{\text { Num }}{} \frac{\text { Issue Text }}{\text { LDR-Transportation has made comments regarding the CAP Checklist. Please refer to their review and address. }}$Please resubmit. (New Issue) |

$\frac{\text { Cleared? }}{\square \quad G} \frac{\frac{\text { Issue }}{}}{\text { Num }} 20 ~ \begin{aligned} & \text { Issue Text } \\ & \text { Please address all issues in the current review, previous review cycles, and in all other review disciplines before } \\ & \text { EAS can make a final environmental determination on the project. (New Issue) }\end{aligned}$
PLEASE SEE RESPONSES TO THE ABOVE CURRENT AND PREVIOUS CYCLE ISSUES

## Review Information

| Cycle Type： 9 Submitted（Multi－Discipline） | Submitted：08／22／2018 | Deemed Complete on 08／22／2018 |
| :---: | :---: | :---: |
| Reviewing Discipline：LDR－Engineering Review | Cycle Distributed：08／22／2018 |  |
| Reviewer：Schultz，Louis | Assigned：08／28／2018 |  |
| （619）557－7908 | Started：09／14／2018 |  |
| Lschultz＠sandiego．gav | Review Due：09／13／2018 |  |
| Hours of Review： 6.00 | Completed：09／14／2018 | COMPLETED LATE |
| Next Review Method：Submitted（Multi－Discipline） | Closed：09／19／2018 |  |
| The review due date was changed to 09／18／2018 from 09／18／2018 per agreement with customer． |  |  |
| We request a 5 th complete submittal for LDR－Engineering Review on this project as：Submitted（Multi－Discipline）． The reviewer has requested more documents be submitted． |  |  |
| Your project still has 11 outstanding review issues with LDR－Engineering Review（11 of which are new issues）． |  |  |
| ast month LDR－Engineering Review performed 130 rev | ． $0 \%$ were on－time，and $31.0 \%$ we | rojects at less than＜ 3 comple |

## ①st Review

| Cleared？${ }^{\text {Issue }}$ | Issue Text |
| :---: | :---: |
| 区 1 | The Engineering Review Section has reviewed the subject development and have the following comments that need to be addressed prior to a Public Hearing．Upon resubmittal，we will complete our review of the Conditional Use Permit． |
|  | （From Cycle 3） |
| B 2nd Review |  |
| Issue |  |
| Cleared？Num | Issue Text |
| 区 28 | In reference to previous issue 16：Revise Site Plan，Sheet A102．Revise the property line and the amount of dedication and irrevocable offer of dedication（IOD）．Accordingly，dedicate（not IOD）to provide 10 feet curb to property line distance along the entire site＇s frontage．Also，provide 4 feet of IOD along the site＇s entire frontage for future parkway distance requirements．Please correct plans and development summary to correctly show and state the above． |
|  | （From Cycle 6） |
| E 3rd Review |  |
| Issue |  |
| Cleared？Num | Issue Text |
| 区 32 | All previous unchecked comments must be addressed． |
|  | （From Cycle 7） |
| 区 33 | Revise Cover Sheet，Sheet G001．Remove all Storm Water Quality Notes except comment 7．This is an entitlement review and construction BMPs are not reviewed at this time． |
|  | （From Cycle 7） |
| 区 34 | Revise WPCP Plan，Sheel A103．Add a justification for all＂No＂answers， |
|  | （From Cycle 7） |
| 区 35 | Drainage－Why is site runoff being sent through adjacent property instead of Federal Boulevard Right－of－Way？ Drainage through adjacent properties requires a Private Drainage Easement and is not recommended． |
|  | （From Cycle 7） |
| 区 36 | Additional comments may be recommended pending further review or any redesign of this project．These comments are not exclusive．Should you have any questions or comments，please call Katie Franke at mfranke＠sandiego．gov． |
|  | （From Cycle 7） |
| E）4th Review |  |
| Issue |  |
| Cleared？Num | Issue Text |

[^2]$\square$ SON 37 Revise the Site Plan and Grading Plan C-1 - The visibility area triangles for the proposed driveway have been located within the proposed right of way. Per San Diego Municipal Code Diagram 113-02SS, the visibility triangles should be located at the property line.
(New Issue)G 38 Revise the Site Plan to show and dimension the proposed driveway 3 feet offset from the side property line as shown on the Grading Plan C-1. SHOW DIMENION ON PROPOSED SITE PLAN
(New Issue)G 39 Revise the Site Plan to show the driveway extending perpendicular from the street all the way to the proposed property line. The driveway cannot be angled in the proposed right of way. REVISE THE DRIVEWAY TO BE PERPENDICULAR (New Issue) FROM THE STREET.
Revise the Site Plan - Approximately 5 feet of the proposed 24 foot driveway does not lead to a drive isle and conflicts with the designated accessible path. Consider site modifications to realign the drive isle with the proposed driveway. TALKTOME TO DISCUSS
(New Issue)

## B) Draft Conditions

## Issue <br> Cleared? Num <br> -

Issue Text
PLEASE ADD THESE DRAFT CONDITIONS TO SHEET G002 WITH A NEW HEADING FOR
be exported to a legal disposal site in accordance with the Standard Specifications for Public Works
Construction (the "Green Book"), 2015 edition and Regional Supplement Amendments adopted by Regional Standards Committee.
(New Issue)
$\square \quad G$
42
The drainage system proposed for this development, as shown on the site plan, is private and subject to approval by the City Engineer.
(New Issue)
G 43 Prior to the issuance of any building permits, the Owner/Permittee shall assure, by permit and bond, the construction of a current City Standard 24 ft wide driveway, adjacent to the site on Federal Blvd., satisfactory to the City Engineer.

G 44 (New Issue)
G 44 Prior to the issuance of any building permits, the Owner/Permittee shall assure, by permit and bond, the reconstruction of the curb, gutter, and sidewalk, adjacent to the site on Federal Blvd., as shown on exhibit A. satisfactory to the City Engineer.
(New Issue)
$\square G$ 45 Prior to the issuance of any building permits, the Owner/Permittee shall dedicate and improve an additional 4.47 feet to 7,10 feet of right of way on Federal Boulevard to provide a 14 foot curb-to-property-line distance, satisfactory to the City Engineer.
(New Issue)
$\square \quad G 46$ Prior to the issuance of any construction permit, the Owner/Permittee shall incorporate any construction Best Management Practices necessary to comply with Chapter 14, Article 2, Division 1 (Grading Regulations) of the SDMC, into the construction plans or specifications.
(New issue)
$\square \quad G 47$ Prior to the issuance of any construction permit the Owner/Permittee shall submit a Water Pollution Control Plan (WPCP), The WPCP shall be prepared in accordance with the guidelines in Part 2 Construction BMP Standards Chapter 4 of the City's Storm Water Standards.
(New issue)

## Review Information

| Cycle Type： 9 Submitted（Multi－Discipline） | Submitted：08／22／2018 | Deemed Complete on 08／22／2018 |
| :---: | :---: | :---: |
| Reviewing Discipline：LDR－Transportation Dev | Cycle Distributed：08／22／2018 |  |
| Reviewer：Novoa，Carlos | Assigned：08／23／2018 |  |
| （619）446－5493 | Started：09／13／2018 |  |
| CNovoa＠sandiego gov | Review Due：09／13／2018 |  |
| Hours of Review： 6.00 | Completed：09／13／2018 | COMPLETED ON TIME |
| Next Review Method：Subinitted（Multi－Discipline） | Closed：09／19／2018 |  |
| The review due date was changed to 09／18／2018 from 09／18／2018 per agreement with customer． |  |  |
| We request a 5 th complete submittal for LDR－Transportation Dev on this project as；Submitted（Multi－Discipline）． The reviewer has requested more documents be submitted． |  |  |
| Your project still has 6 outstanding review issues with LD Last month LDR－Transporfation Dev performed 93 review | sportation $\operatorname{Dev}$（ 5 of which are new $0 \%$ were on－time，and $22.1 \%$ were | rojects |

## 10／17 Review：

Cleared？$\frac{\text { Issue }}{N}$

Issue Text
囚 9
PLANS／PARKING－The proposed accessible space would block the access to the refuse and recyclable area． Please revise your design to remove the conflict and allow access to both．（From Cycle 6）
区 10 FRONTAGE－Please see Engineering Review comments number 16 and 28 and revise the property line and the amount of dedication and irrevocable offer of dedication（IOD）．Accordingly，dedicate（not IOD）to provide 10 feet curb to property line distance along the entire site＇s frontage．Also，provide 4 feet of IOD along the sites entire frontage for future parkway distance requirements．Please correct plans and development summary to correctly show and state the above．（From Cycle 6）

## E0 7／11／18 Review：

Issue

## Cleared？Num Issue Text

囚 11 PROJECT：
The proposed project is a Conditional Use Permit（CUP）for a Marijuana Outlet（MO）at 6176 Federal Boulevard． Applicant is proposing to demolish the existing approximately $2,090 \mathrm{sq}$ ．ff．building and operate the proposed MO within a new approximately $2,800 \mathrm{sq}$ ．ft．building on an approximately 1.3 acres lot in $\mathrm{CO}-2-1$ zone within Encanto Community Plan Area based on the submitted plans．（From Cycle 7）
図
12 Trip Generation：The proposed 2800 square foot Marijuana Outlet is expected to generate approximately 700 average daily trips（ADT），at a rate of 250 trips per 1,000 square feet；with 64 AM peak hour trips（ 32 in， 32 out） and 112 PM peak hour trips（ 64 in， 64 out）．
An access analysis study will be required．Please contact LDR－Transportation to scope the study． （From Cycle 7）
ख 13 Access：
The proposed accessible path of travel is not acceptable．Revise the plans to include an accessible pedestrian path which does not encroach into the drive aisle or driveway．Revise plan submittal accordingly．
（From Cycle 7）
区 14 Turnaround：
The accessible parking aisle cannot be used as a turnaround space．Revise plan submittal accordingly． （From Cycle 7）
B 15 Please revise CAP to be consistent with the current scope and plan submittal（From Cycle 7）

## ［B）9／13／18 Review：

| Cleared？$\frac{\text { ISsue }}{}$ | Issue Text |
| :---: | :---: |
| $\square \quad G 16$ | PREVIOUS UNCLEARED ISSUES： <br> Please address all uncleared issues from previous cycles as well．These issues are still applicable to the project and have not been resolved．ACKNOWLEDGED． <br> （New Issue） |
| $\square \quad G \quad 17$ | CHANGE OF SCOPE： <br> Applicant is now proposing to demolish the existing approximately $2,090 \mathrm{sq}$ ．fl．building and operate the proposed MO within a new approximately $3,011 \mathrm{sq}$ ．tt．building ．CORRECT <br> （New Issue） |

[^3]$\square \mathrm{M} 18$ ACCESS ANALYSIS STUDY:
We have reviewed the Transportation Access Analysis Study for the 6176 Federal Boulevard Marijuana Outlet project prepared by Mizuta Traffic Consulting. Our comments were forwarded to the Development Project Manager, EAS, and the applicants Traffic Engineer on (9/13/2018). The applicant should address all comments prior to re-submittal.
(New Issue)
CAP CHECKLIST:
Per strategy 3, number 4, since the project is a not residential project, the project must provide more short- and long-term bicycle parking spaces than required per the City's Municipal Code. Revise The CAP and Plans accordingly
(New Issue)ADDITIONAL COMMENTS (INFORMATION ONLY, NO ACTION REQUIRED):
Pending a redesign and/or comments from other reviewing disciplines, LDR-Transportation slaff reserves the right to provide additional comments on subsequent review cycles.
(New Issue) ACKNOWLEDGED.

L64A－003A
Review Information

| Cycle Type： | 9 Submitted（Multi－Discipline） | Submitted： | $08 / 22 / 2018$ | Deemed Complete on 08／22／2018 |
| ---: | :--- | ---: | ---: | ---: |
| Reviewing Discipline： | LDR－Geology | Cycle Distributed： | $08 / 22 / 2018$ |  |
| Reviewer： | Mills，Kreg | Assigned： $08 / 23 / 2018$ |  |  |
|  | $(619) 446-5295$ | Started： | $09 / 11 / 2018$ |  |
|  | Kmills＠sandiego．gov | Review Due： $09 / 13 / 2018$ |  |  |
| Hours of Review： | 2.00 | Completed： $09 / 11 / 2018$ | COMPLETED ON TIME |  |
| Next Review Method：Conditions | Closed： $09 / 19 / 2018$ |  |  |  |

The review due date was changed to 09／18／2018 from 09／18／2018 per agreement with customer．
We request a 5 th complete submittal for LDR－Geology on this project as：Conditions，
The reviewer has requested more documents be submitted．
Your project still has 1 outstanding review issues with LDR－Geology（ 3 of which are new issues）．
Last month LDR－Geology performed 81 reviews， $87.7 \%$ were on－time，and $68.5 \%$ were on projects at less than＜ 3 complete submittals．

## 520606－3（4／6／2017）

DCOMMENTS：

Cleared？Num

区 3
ssue Text
The geotechnical investigation repori must contain a site－specific geologic／geotechnical map that shows the distribution of fill and geologic units，location of exploratory excavations，location of cross－sections，and proposed construction．Circumscribe the limits of anticipated remedial grading on the geologic／geotechnical map to delineate the proposed footprint of the project．
（From Cycle 3）
区 5 The project＇s geotechnical consultant should provide a conclusion regarding if the proposed development will destabilize or result in settlement of adjacent property or the right of way．

区
（From Cycle 3）
6 The project＇s geotechnical consultant should provide a statement as to whether or not the site is suitable for the intended use．
（From Cycle 3）
D 520606－7（7／2／2018）
B REVIEW COMMENTS：

issue
Cleared？Num Issue Text
区
14 The previous review comments that have not been cleared remain applicable．
（From Cycle 7）
B 520606－9（9／11／2018）
B INFORMATION：
Cleared？ $\begin{aligned} & \frac{\text { Issue }}{\text { Num }}\end{aligned}$
REFERENCES REVIEWED：
Responses to City Review Comments（Cycle 7），Two－Story Commercial Building， 6176 Federal Boulevard，San Diego，California，prepared by SCST，Inc．，dated August 20， 2018 （their project no．180126N）

Development Plans， 6176 Federal Boulevard，San Diego．California 92114，prepared by Techne，dated August 21， 2018 （their project no．1626）；Civil Plans prepared by Snipes－Dye Associates，dated August 20， 2018 （their job no，E0057X）

囚

## （New issue）

16 REVIEW COMMENTS：
The Geology Section has reviewed the referenced geotechnical documents．Based on that review，the project＇s geotechnical consultant has adequately addressed the geologic site conditions at this time for the purposes of environmental review of the proposed development．
（New Issue）

## Cycle Issues

Prior to the issuance of any construction permits (either grading or building permit), the Owner/Permittee shall submit a geotechnical investigation report prepared in accordance with the City's "Guidelines for Geotechnical Reports" that specifically addressed the proposed construction plans. The geotechnical investigation report shall be reviewed for adequacy by the Geology Section of Development Services prior to the issuance of any construction permit.
(New Issue)

THE CITY OF SAN DIEGO

## L64A－003A

Review Information
$\left.\begin{array}{rlrl}\hline \text { Cycle Type：} & \text { g Submitted（Multi－Discipline）} & \text { Submitted：} & 08 / 22 / 2018 \\ \text { Reviewing Discipline：} & \text { LDR－Landscaping } & \text { Cycle Distributed：} & 08 / 22 / 2018\end{array}\right]$
．The review due date was changed to 09／18／2018 from 09／18／2018 per agreement with customer．
．The reviewer has indicated they want to review this project again．Reason chosen by the reviewer：Partial Response to Cmnts／Regs，
－We request a 5 th complete submittal for LDR－Landscaping on this project as：Submitted（Multi－Discipline）．
－The reviewer has requested more documents be submitted
Your project still has 4 outstanding review issues with LDR－Landscaping（ 3 of which are new issues）．
．Last month LDR－Landscaping performed 59 reviews， $83.1 \%$ were on－time，and $40.0 \%$ were on projects at less than＜ 3 complete submittals．

## 2nd Review－9／29／2017

## Issue

## Gleared？Num issue Text

$\boxed{13}$ Site Design Change：Per applicant response to comments，the project has been completely redesigned from the previous submission．Staff has cleared all previous issues and provided new comments below to respond to the new landscape／site plan．

Street Trees［142，0409］：Tree species shall be selected from the Neighborhood Street Tree list as shown in the Encanto Community Plan．Acceptable species include：Platanus racemosa，Jacaranda mimosifolia，Callistemon citrinus，and Olea europaea＂Swan Hill＂．Applicant has selected Quercus agrifolia，which is not on the approved community plan list．Please provide a written response for selecting the Quercus．Staff will need to confer with Long Range Planning．
x 15 Street Yard Bioswale：Please clearly show the limit of the bioswale in the Street Yard．Staff needs to understand the location，and whether this is a fully lined bioswale，as this will affect tree placement．

ख 16 Remaining Yard：The remaining yard is the area between the Property Line and the 10 －ft．setback lines along the west and north property lines．Therefore，this area shall be correctly represented on the Landscape Area Calculation Diagram，and the correct square footage must be used to calculate the required Remaining Yard Planting Area and Points．
（From Cycle 6）
区
17 Remaining Yard－Required Planting Area：Note that per 142．0403，only those planting areas that measure $30-5 q$ ．ft or greater，with no dimension less than $3-\mathrm{ft}$ ，can be counted lowards required planting area．
（From Cycle 6）
囚 18 Parking Stall Dimensions：Please clearly mark the required 18 －ft parking stall dimension，and clearly show how much of the required depth is in the allowable landscape overhang area．
（From Cycle 6）
区 19 VUA Trees：As the depth of the parking staff is partially made up of the allowable landscape overhang area， please adjust the trees to line up with the parking stall striping，such that the trees are not directly in front of a parked vehicle．This will reduce the likelihood of damage as the tree will be between stalls．
（From Cycle 6）
ख 20 VUA／Planting Area Protection：Please show a raised 6－inch curb or wheel stops to demonstrate that the planting area is protected from vehicles．
（From Cycle 6）

L64A-003A
Issue

Cleared? $\frac{\frac{\text { Issue }}{\text { Num }}}{21} \frac{\text { Issue Text }}{\text { General Note \#2 (Sht. LDP-1): Please revise to read: }}$| "Maintenance: All required landscape areas shall be maintained by owner. Landscape and irrigation areas in the |
| :--- |
| public right-of-way shall be maintained by owner. The landscape areas shall be maintained free of debris and |
| litter, and all plant material shall be maintained in a healthy growing condition. Diseased or dead plant material |
| shall be satisfactorily treated or replaced per the conditions of the permit." |

(From Cycle 6)
区 22 General Note \#6 (Sht. LDP-1): Please revise to specify 3-inches of mulch, as required by 142.0413 (c), rather than 2 -inches.
(From Cycle 6)
B 3rd Review - 7/9/2018

## Cleared? Num Issue Text

Applicant resubmitted plans with an old landscape plan dated 10.28.16, before the site design changes. Staff is unable to complete review as no issues have been addressed.(From Cycle 7)
B 4th Review - 9/19/2018
Issue
Cleared? Num Issue TextSite Plan vs. Landscape Plan/Grading Plan (A102a, A102b, LDP-1): Site Plan does not match site layout in Landscape Plan or Grading Plan. Plans must match.
(New issue)SAM 25 Locations of Sewer Laterals (Sht. C-1, LDP-1): Locations of utilties does not correspond. Civil and Landscape trades must be coordinated. Note that placement of utilities may not preclude the placement of required trees. Therefore, the separation distances must be carefully identified on this discretionary permit. Any change to location of utilties during ministerial review will not be supported and will delay permit process.
(New Issue)SON 26 Legend (C-1): Symbols for Existing Sewer and Exisint Water are mixed up an do not correspond.
(New Issue)

## Project Information

Project Nbr: 520606
Title: Federal Blvd MMCC
Project Mgr: Cac, Cherlyn
(619) 236-6327
ccac@sandiego.gov

## Review Information

| Cycle Type: | 11 Community PlanningGroup(Sub) | Submitted: | Deemed Complete on 09/26/2018 |
| ---: | :--- | ---: | ---: |
| Reviewing Discipline: | Community Planning Group | Cycle Distributed: |  |
| Reviewer: | Daly, Tim | Assigned: | $09 / 26 / 2018$ |

. The reviewer has indicated they want to review this project again. Reason chosen by the reviewer: First Review Issues.
. We request a 5 th complete submittal for Community Planning Group on this project as: Submitted (Multi-Discipline).
Your project still has 2 outstanding review issues with Community Planning Group (all of which are new),
Last month Community Planning Group performed 84 reviews, $57.1 \%$ were on-time, and $36.1 \%$ were on projects at less than $<3$ complete submittals


## Project Information

| Project Nbr: 520606 Title: Federal Blvd MMCC <br> Project Mgr: Cac, Cherlyn (619)236-6327 | ccac@sandiego.gov |  |  |  | \||||||||||||||||||||||||||||||||||| |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Review Cycle Information |  |  |  |  |  |
| Review Cycle: 12 Submitted (Multi-Discipline) | Opened: <br> Due: | 09/26/2018 | 9:29 am | Submitted: Closed: |  |

Required Documents:

## Package Type

Development Plans
Climate Action Plan Consistency Checklist
Development Plans
Traffic Study

Pkg Qty Document Type
Qty Needed
7 Applicant Response to Issues
7
4 Climate Action Plan Consistency Checklist 4
7 Site Development Plans 7
3 Traffic Study 3

L64A-007
Invoice Number: 861532
Status: Invoiced
Issued: 09/26/2018 9:16 am Daly, Tim
Voided:
Customer: Berry, Rebecca

| Development: Project: | 327754 Devel Num 327754 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 520606 Federal Blvd MMCC | PM: Cac, Cherlyn | (619)236-6327 |  | \|||||||||||||||||||||||||||||||I||||||| |
| Project Fees: |  |  |  |  |  |
|  |  | Fee Description | Quantity | Units | Fee Amount |
|  |  | Deposit Account | 14,245.00 | Dollars | \$-14,245.00 |
|  |  | Deposit Account | 20,645,00 | Dollars | \$20,645,00 |
|  |  |  |  | Approval Total: | \$6,400,00 |
|  |  |  |  | Job Total: | \$6,400,00 |
|  |  |  |  | Project Total: | \$6,400.00 |
|  |  |  |  | Invoice Total: | \$6,400.00 |

EXHIBIT J

Agreement between Larry Geraci or assignee and Darryl Cotton:

Darryl Cotton has agreed to sell the property located at 6176 Federal Blvd, CA for a sum of $\$ 800,000.00$ to Larry Geraci or assignee on the approval of a Marijuana Dispensary. (CUP for a dispensary)

Ten Thousand dollars (cash) has been given in good faith earnest money to be applied to the sales price of $\$ 800,000.00$ and to remain in effect until license is approved. Darryl Cotton has agreed to not enter into any other contacts on this property.


ACKNOWLEDGMENT

> A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California


On $\qquad$ Noventere $\qquad$
(insert name and title of the officer)
personally appeared $\qquad$ Darryl cotton and Larry terai
who proved to me on the basis of satisfactory evidence to be the persons) whose name (s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signatures) on the instrument the persons), or the entity upon behalf of which the persons) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.


EXHIBIT K

## Agreement

## Larry Geraci [Larry@tfcsd.net](mailto:Larry@tfcsd.net)

To: Darryl Cotton [daryl@inda-gro.com](mailto:daryl@inda-gro.com)

Wed, Nov 2, 2016 at 9:13 PM


Hi Larry,
Thank you for meeting today. Since we executed the Purchase Agreement in your office for the sale price of the property I just noticed the $10 \%$ equity position in the dispensary was not language added into that document. I just want to make sure that we're not missing that language in any final agreement as it is a factored element in my decision to sell the property. I'll be fine if you would simply acknowledge that here in a reply.

Regards.

## Darryl Cotton, President


darryl@inda-gro.com
www.inda-gro.com
Ph: 877.452.2244
Cell: 619.954.4447
Skype: dc.dalbercia
6176 Federal Blvd.
San Diego, CA. 92114
USA
NOTICE: The information contained in the above message is confidential information solely for the use of the intended recipient. If the reader of this message is not the intended recipient, the reader is notified that any use, dissemination, distribution or copying of this communication is strictly prohibited. If you have received this communication in error, please notify Inda-Gro immediately by telephone, at 619.266 .4004.
[Quoted text hidden]

## EXHIBIT L

## Federal Blvd Property

Larry Geraci [Larry@tfcsd.net](mailto:Larry@tfcsd.net)
To: Darryl Cotton [darryl@inda-gro.com](mailto:darryl@inda-gro.com)
Hi Daryl,

Attached is the draft purchase of the property for 400 k . The additional contract for the 400 k should be in today and I will forward it to you as well.

Best Regards,

Larry E. Geraci, EA

Tax \& Financial Center, Inc
5402 Ruffin Rd, Ste 200
San Diego, Ca 92123

Web: Larrygeraci.com
Bus: 858.576.1040
Fax: 858.630.3900

IRS regulations require us to advise you that, unless otherwise specifically noted any federal tax advice in this communication (including any attachmente, enclosures, or cther accompanying materials) was not iniended or writen to be used, and it cannot be used. by any taxpayer for the purpose of avoiding penaities; futhermore, this communication was not intended or written to support the promotion or marketing of any of the transactions or matters it addresses. This email is considered a confidential communication and is intended for the person or firm identifed above. If you have received this in error, please contact us at (858)576-1040 and return this to us or destroy it immediately. If you are in possession of this confidential information, and you are not the intended recipient, you are hereby notified ihat any unsuthorized disclosure, copying, distribution or dissemination of the contents hereof is strictly prohibited. Please notify the sender of this facsimile immediately and arrange for the return or destruction of this facsimile and all attachments.

## 17-0226 Fed Blvd Comm Purchase v3 (First Draft).pdf 347K

## AGREEMENT OF PURCHASE AND SALE OF REAL PROPERTY

THIS AGREEMENT OF PURCHASE AND SALE OF REAL PROPERTY ("Agreement") is made and entered into this $\qquad$ day of $\qquad$ 2017, by and between DARRYL COTTON, an individual resident of San Diego, CA ("Seller"), and 6176 FEDERAL BLVD TRUST dated $\qquad$ 2017, or its assignee ("Buyer").

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, it is mutually covenanted and agreed by Seller and Buyer as follows:

1. DEFINITIONS. For the purposes of this Agreement the following terms will be defined as follows:
a. "Real Property": That certain real property commonly known as 6176 Federal Blvd., San Diego, California, as legally described in Exhibit " $A$ " attached hereto and made a part hereof.
b. "Date of Agreement": The latest date of execution of the Seller or the Buyer, as indicated on the signature page.
c. "Purchase Price": The Purchase Price for the Property (defined below) is Four Hundred Thousand Dollars ( $\$ 400,000.00$ ).
d. "Due Diligence Period": The period that expires at 5:00 p.m., California time, on the date the CUP (defined below) is issued to Buyer or its designated assign.
e. "Escrow Agent": The Escrow Agent is: [NAME]
f. "Title Company": The Title Company is: [NAME]
g. "Title Approval Date": The Title Approval Date shall be twenty (20) days following Buyer's receipt of a Preliminary Title Report and all underlying documents.
h. "Closing", "Closing Date" and "Close of Escrow": These terms are used interchangeably in this Agreement. The closing shall occur on or at 5:00 p.m., California time, on the date fifteen (15) days from the date Buyer or its designated assign is approved by the city of San Diego for a conditional use permit to distribute medical marijuana from the Real Property ("CUP"). Notwithstanding the foregoing, in no event shall Closing occur later than March 1, 2018, unless mutually agreed by the parties.
i. "Notices" will be sent as follows to:

Buyer: $\quad 6176$ Federal Blvd. Trust 6176 Federal Blvd.
1
6176 Federal Blvd. Purchase Agreement

|  | San Diego, California 92114 <br> Attn: <br> Fax No.: <br> Phone No.: |
| :---: | :---: |
| with a copy to: | Austin Legal Group, APC 3990 Old Town Ave, A-1 12 San Diego, CA 92110, |
| Seller: | Darryl Cotton Address: <br> City, State, Zip <br> Attn: <br> Fax No.: <br> Phone No.: |
| Escrow Agent: | [NAME] [ADDRESS] |

2. PURCHASE AND SALE. Subject to all of the terms and conditions of this Agreement and for the consideration set forth, upon Closing Seller shall convey to Buyer, and Buyer shall purchase from Seller, all of the following:
a. The Real Property and all of Seller's interest in all buildings, improvements, facilities, fixtures and paving thereon or associated therewith (collectively, the "Improvements"), together with all easements, hereditaments and appurtenances thereto, subject only to the Permitted Exceptions in accordance with Section 5.b;
b. All other right, title and interest of Seller constituting part and parcel of the Property (hereinafter defined), including, but not limited to, all lease rights, agreements, easements, licenses, permits, tract maps, subdivision/condominium filings and approvals, air rights, sewer agreements, water line agreements, utility agreements, water rights, oil, gas and mineral rights, all licenses and permits related to the Property, and all plans, drawings, engineering studies located within, used in connection with, or related to the Property, if any in Seller's possession (collectively, the "Intangibles"). (Reference herein to the "Property" shall include the Real Property, Improvements, and Intangibles).
3. PURCHASE PRICE AND PAYMENT: DEPOSIT. The Purchase Price will be paid as follows:
a. Deposit. There shall be no Deposit required. It is acknowledged and agreed that Buyer has provided Seller alternative consideration in lieu of the Deposit.
b. Cash Balance. Buyer shall deposit into Escrow the cash balance of the Purchase Price, plus or minus prorations and costs pursuant to Section 15, in the form of cash, bank
cashier's check or confirmed wire transfer of funds not less than one (1) business day prior to the Close of Escrow.

## 4. ESCROW.

a. Execution of Form Escrow Instructions. Seller shall deposit this Agreement with Escrow Agent upon full execution of same by Buyer and Seller, at which time escrow (the "Escrow") shall be deemed to be opened. Escrow Agent shall thereafter promptly execute the original of this Agreement, provide copies thereof to Buyer and Seller. Immediately upon receipt of such duly executed copy of this Agreement, Escrow Agent shall also notify Seller and Buyer of the opening of Escrow. This Agreement shall act as escrow instructions to Escrow Agent, and Escrow Agent shall hereby be authorized and instructed to deliver the documents and monies to be deposited into the Escrow pursuant to the terms of this Agreement. Escrow Agent shall prepare the Escrow Agent's standard-form escrow agreement (if such a form is required by Escrow Agent), which shall, to the extent that the same is consistent with the terms hereof and approved by Seller and Buyer and not exculpate Escrow Agent from acts of negligence and/or willful misconduct, inure to the benefit of Escrow Agent. Said standard form escrow instructions shall be executed by Buyer and Seller and returned to Escrow Agent within three (3) business days from the date same are received from Escrow Agent. To the extent that Escrow Agent's standard-form escrow agreement is inconsistent with the terms hereof, the terms of this Agreement shall control. Should either party fail to return the standard form escrow instructions to Escrow Agent in a timely manner, such failure shall not constitute a material breach of this Agreement.
b. Close of Escrow. Except as provided below, Escrow shall close no later than the date provided for in Section 1, above.
c. Failure to Receive CUP. Should Buyer be denied its application for the CUP or otherwise abandon its CUP application, it shall have the option to terminate this Agreement by written notice to Seller, and the parties shall have no further liability to one another, except for the "Buyer's Indemnity" (as detailed in Section 8 below).

## 5. TITLE MATTERS.

a. Preliminary Title Report/Review of Title. As soon as practicable, but in no event later than five (5) business days after the Date of Agreement, Escrow Agent shall have delivered or shall cause to be delivered to Buyer a Preliminary Title Report issued by Title Company covering the Property (the "Preliminary Title Report"), together with true copies of all documents evidencing matters of record shown as exceptions to title thereon. Buyer shall have the right to object to any exceptions contained in the Preliminary Title Report and thereby disapprove the condition of title by giving written notice to Seller on or before the Title Approval Date as defined in Section 1. Any such disapproval shall specify with particularity the defects Buyer disapproves. Buycr's failure to timely disapprove in writing shall be deemed an approval of all exceptions. If Buyer disapproves of any matter affecting title, Seller shall have the option to elect to (i) cure or remove any one or more of such exceptions by notifying Buyer within five (5) business days from Seller's receipt of Buyer's disapproval, or (ii) terminate this Agreement, in which event Buyer shall receive a refund of its Deposit and all accrued interest, and the parties shall have no
further liability to one another, except for the Buyer's Indemnity. Seller's failure to timely notify Buyer of its election, as provided above, shall conclusively be deemed to be Seller's election to terminate this Agreement. For three (3) business days following Seller's actual or deemed election to terminate this Agreement, Buyer shall have the right to waive, in writing, any one or more of such title defects that Seller has not elected to cure or remove and thereby rescind Seller's election to terminate and close Escrow, taking title to the Property subject to such title exceptions.
b. Permitted Exceptions. The following exceptions shown on the Preliminary Title Report (the "Permitted Exceptions") are approved by Buyer:
(1) Real property taxes not yet due and payable as of the Closing Date, which shall be apportioned as hereinafter provided in Section 15;
(2) Unpaid installments of assessments not due and payable on or before the Closing Date;
(3) Any matters affecting the Property that are created by, or with the written consent of, Buyer;
(4) The pre-printed exclusions and exceptions that appear in the Owner's Title Policy issued by the Title Company; and
(5) Any matter to which Buyer has not delivered a notice of a Title Objection in accordance with the terms of Section 5.a hereof.

Notwithstanding the foregoing or anything else to the contrary, Seller shall be obligated, regardless of whether Buyer objects to any such item or exception, to remove or cause to be removed on or before Closing, any and all mortgages, deeds of trust or similar liens securing the repayment of money affecting title to the Property, mechanic's liens, materialmen's liens, judgment liens, liens for delinquent taxes and/or any other liens or security interests ("Mandatory Cure Items").
c. Title Policy. The Title Policy shall be an ALTA Standard Owners Policy with liability in the amount of the Purchase Price, showing fee title to the Property as vested in Buyer, subject only to the Permitted Exceptions. At Buyer's election, the Title Policy to be delivered to Buyer shall be an ALTA Extended Owners Policy, provided that the issuance of said ALTA Policy does not delay the Close of Escrow. The issuance by Title Company of the standard Title Policy in favor of Buyer, insuring fee title to the Property to Buyer in the amount of the Purchase Price, subject only to the Permitted Exceptions, shall be conclusive evidence that Seller has complied with any obligation, express or implied, to convey good and marketable title to the Property to Buyer.
d. Title and Survey Costs. The cost of the standard portion of the premium for the Title Policy shall be paid by the Seller. Buyer shall pay for the survey, if necessary, and the premium for the ALTA portion of the Title Policy and all endorsements requested by Buyer.
6. SELLER'S DELIVERY OF SPECIFIED DOCUMENTS. Seller has provided to Buyer those necessary documents and materials respecting the Property identified on Exhibit "B", attached hereto and made a part hereof ("Property Information"). The Property Information shall include, inter alia, all disclosures from Seller regarding the Property required by California and federal law.
7. DUE DILIGENCE. Buyer shall have through the last day of the Due Diligence Period, as defined in Section 1, in which to examine, inspect, and investigate the Property Information, the Property and any other relating to the Property or its use and or Compliance with any applicable zoning ordinances, regulations, licensing or permitting affecting its use or Buyer's intention use and, in Buyers sole discretion) and, in Buyer's sole and absolute judgment and discretion, to determine whether the Property is acceptable to Buyer in its present condition and to obtain all necessary internal approvals. Notwithstanding anything to the contrary in this Agreement, Buyer may terminate this Agreement by giving notice of termination (a "Due Diligence Termination Notice") to Seller on or before the last day of the Due Diligence Period, in which event Buyer shall receive the immediate return of the Deposit and this Agreement shall terminate, except that Buyer's Indemnities set forth on Section 8, shall survive such termination.

## 8. PHYSICAL INSPECTION; BUYERS INDEMNITIES.

a. Buyer shall have the right, upon reasonable notice and during regular business hours, to physically inspect on a non-intrusive basis, and to the extent Buyer desires, to cause one or more representatives of Buyer to physically inspect on a non-intrusive basis, the Property without interfering with the occupants or operation of the Property Buyer shall make all inspections in good faith and with due diligence. All inspection fees, appraisal fees, engineering fees and other expenses of any kind incurred by Buyer relating to the inspection of the Property will be solely Buyer's expense. Seller shall cooperate with Buyer in all reasonable respects in making such inspections. To the extent that a Phase I environmental assessment acceptable to Seller justifies it, Buyer shall have the right to have an independent environmental consultant conduct an environmental inspection in excess of a Phase I assessment of the Property. Buyer shall notify Seller not less than one (1) business day in advance of making any inspections or interviews. In making any inspection or interviews hereunder, Buyer will treat, and will cause any representative of Buyer to treat, all information obtained by Buyer pursuant to the terms of this Agreement as strictly confidential except for such information which Buyer is required to disclose to its consultants, attorneys, lenders and transferees.
b. Buyer agrees to keep the Property free and clear of all mechanics' and materialmen's liens or other liens arising out of any of its activities or those of its representatives, agents or contractors. Buyer shall indemnify, defend (through legal counsel reasonably acceptable to Seller), and hold Seller, and the Property, harmless from all damage, loss or liability, including without limitation attorneys' fees and costs of court, mechanics' liens or claims, or claims or assertions thereof arising out of or in connection with the entry onto, or occupation of the Property by Buyer, its agents, employees and contractors and subcontractors. This indemnity shall survive the sale of the Property pursuant to the terms of this Agreement or, if such sale is not consummated, the termination of this Agreement. After each such inspection or investigation of the Property,

Buyer agrees to immediately restore the Property or cause the Property to be restored to its condition before each such inspection or investigation look place, at Buyer's sole expense.
9. COVENANTS OF SELLER. During the period from the Date of Agreement until the earlier of termination of the Agreement or the Close of Escrow, Seller agrees to the following:
a. Seller shall not permit or suffer to exist any new encumbrance, charge or lien or allow any easements affecting all or any portion of the Property to be placed or claimed upon the Property unless such encumbrance, charge, lien or easement has been approved in writing by Buyer or unless such monetary encumbrance, charge or lien will be removed by Seller prior to the Close of Escrow.
b. Seller shall not execute or amend, modify, renew, extend or terminate any contract without the prior written consent of Buyer, which consent shall not be unreasonably withheld. If Buyer fails to provide Seller with notice of its consent or refusal to consent, Buyer shall be deemed to have approved such contract or modification, except that no contract entered into by Seller shall be for a period longer than thirty (30) days and shall be terminable by the giving of a thirty (30) day notice.
c. Seller shall notify Buyer of any new matter that it obtains actual knowledge of affecting title in any manner, which was not previously disclosed to Buyer by the Title Report. Buyer shall notify Seller within five (5) business days of receipt of notice of its acceptance or rejection of such new matter. If Buyer rejects such matter, Seller shall notify Buyer within five (5) business days whether it will cure such matter. If Seller does not elect to cure such matter within such period, Buyer may terminate this Agreement or waive its prior disapproval within three (3) business days.

## 10. REPRESENTATIONS OF SELLER.

a. Seller represents and warrants to Buyer that:
(1) The execution and delivery by Seller of, and Seller's performance under, this Agreement are within Seller's powers and have been duly authorized by all requisite action.
(2) This Agreement constitutes the legal, valid and binding obligation of Seller, enforceable in accordance with its terms, subject to laws applicable generally to applicable bankruptcy, insolvency, reorganization, moratorium or similar laws or equitable principles affecting or limiting the right of contracting parties generally.
(3) Performance of this Agreement by Seller will not result in a breach of, or constitute any default under any agreement or instrument to which Seller is a party, which breach or default will adversely affect Seller's ability to perform its obligations under this Agreement.
(4) To Seller's knowledge, without duty of inquiry, the Property is not presently the subject of any condemnation or similar proceeding, and to Seller's knowledge, no such condemnation or similar proceeding is currently threatened or pending.
(5) To Seller's knowledge, there are no management, service, supply or maintenance contracts affecting the Property which shall affect the Property on or following the Close of Escrow except as set forth in Exhibit "C" attached hereto and made a part hereof.
(6) Seller is not a "foreign person" within the meaning of Section 1445 of the Internal Revenue Code of 1986 (i.e., Seller is not a non-resident alien, foreign corporation, foreign partnership, foreign trust or foreign estate as those terms are defined in the Code and regulations promulgated ).
(7) Seller (a) is not in receivership; (b) has not made any assignment related to the Property for the benefit of creditors; (c) has not admitted in writing its inability to pay its debts as they mature; (d) has not been adjudicated a bankrupt; (e) has not filed a petition in voluntary bankruptcy, a petition or answer seeking reorganization, or an arrangement with creditors under the Federal Bankruptcy Law or any other similar law or statute of the United States or any state, and (f) does not have any such petition described in Clause (e) hereof filed against Seller.
(8) Seller has not received written notice, nor to the best of its knowledge is it aware, of any actions, suits or proceedings pending or threatened against Seller which affect title to the Property, or which would question the validity or enforceability of this Agreement or of any action taken by Seller under this Agreement, in any court or before any governmental authority, domestic or foreign.
(9) Unless otherwise disclosed herein in Exhibit D, to Seller's knowledge without duty of inquiry, there does not exists any conditions or pending or threatening lawsuits which would materially affect the Property, including but not limited to, underground storage, tanks, soil and ground water.
(10) That Seller has delivered to Buyer all written information, records, and studies in Seller's possession concerning hazardous, toxic, or governmentally regulated materials that are or have been stored, handled, disposed of, or released on the Property.
b. If after the expiration of the Due Diligence Period but prior to the Closing, Buyer or any of Buyer's partners, members, trustees and any officers, directors, employees, agents, representatives and attorneys of Buyer, its partners, members or trustees (the "Buyer's Representatives") obtains knowledge that any of the representations or warranties made herein by Seller are untrue, inaccurate or incorrect in any material respect, Buyer shall give Seller written notice thereof within three (3) business days of obtaining such knowledge (but, in any event, prior to the Closing). If at or prior to the Closing, Seller obtains actual knowledge that any of the representations or warranties made herein by Seller are untrue, inaccurate or incorrect in any material respect, Seller shall give Buyer written notice thereof within three (3) business days of obtaining such knowledge (but, in any event, prior to the Closing). In such cases, Buyer, may elect either (a) to consummate the transaction, or (b) to terminate this Agreement by written notice given
to Seller on the Closing Date, in which event this Agreement shall be terminated, the Property Information returned to the Seller and, thereafter, neither party shall have any further rights or obligations hereunder except as provided in any section hereof that by its terms expressly provides that it survives the termination of this Agreement.
c. The representations of Seller set forth herein shall survive the Close of Escrow for a period of twelve (12) months.

## 11. REPRESENTATIONS AND WARRANTIES BY BUYER.

a. Buyer represents and warrants to Seller that:
(9) Buyer is duly organized and legally existing, the execution and delivery by Buyer of, and Buyer's performance under, this Agreement are within Buyer's organizational powers, and Buyer has the authority to execute and deliver this Agreement.
(10) This Agreement constitutes the legal, valid and binding obligation of Buyer enforceable in accordance with its terms, subject to laws applicable generally to applicable bankruptcy, insolvency, reorganization, moratorium or similar laws or equitable principles affecting or limiting the rights of contracting parties generally.
(11) Performance of this Agreement will not result in any breach of, or constitute any default under, any agreement or other instrument to which Buyer is a party, which breach or default will adversely affect Buyer's ability to perform its obligations under this Agreement.
(12) Buyer (a) is not in receivership or dissolution, (b) has not made any assignment for the benefit of creditors, (c) has not admitted in writing its inability to pay its debts as they mature, (d) has not been adjudicated a bankrupt, (e) has not filed a petition in voluntary bankruptcy, a petition or answer seeking reorganization, or an arrangement with creditors under the federal bankruptcy law, or any other similar law or statute of the United States or any state, or (f) does not have any such petition described in (e) filed against Buyer.
(5) Buyer hereby warrants and agrees that, prior to Closing, Buyer shall (i) conduct all examinations, inspections and investigations of each and every aspect of the Property, (ii) review all relevant documents and materials concerning the Property, and (iii) ask all questions related to the Property, which are or might be necessary, appropriate or desirable to enable Buyer to acquire full and complete knowledge concerning the condition and fitness of the Property, its suitability for any use and otherwise with respect to the Property.
12. DAMAGE. Risk of loss up to and including the Closing Date shall be borne by Seller. Seller shall immediately notify Buyer in writing of the extent of any damage to the Property. In the event of any material damage to or destruction of the Property or any portion thereof, Buyer
may, at its option, by notice to Seller given within ten (10) days after Buyer is notified of such damage or destruction (and if necessary the Closing Date shall be extended to give Buyer the full ten (10) day period to make such election): (i) terminate this Agreement and the Earnest Money shall be immediately returned to Buyer or (ii) proceed under this Agreement, receive any insurance proceeds (including any rent loss insurance applicable to any period on and after the Closing Date) due Seller as a result of such damage or destruction and assume responsibility for such repair, and Buyer shall receive a credit at Closing for any deductible, uninsured or coinsured amount under said insurance policies. If Buyer elects (ii) above, Seller will cooperate with Buyer after the Closing to assist Buyer in obtaining the insurance proceeds from Seller's insurers. If the Property is not materially damaged, then Buyer shall not have the right to terminate this Agreement, but Seller shall at its cost repair the damage before the Closing in a manner reasonably satisfactory to Buyer or if repairs cannot be completed before the Closing, credit Buyer at Closing for the reasonable cost to complete the repair. "Material damage" and "Materially damaged" means damage reasonably exceeding ten percent ( $10 \%$ ) of the Purchase Price to repair or that entitles a tenant to terminate its Lease.
13. CONDEMNATION. Seller shall immediately notify Buyer of any proceedings in eminent domain that are contemplated, threatened or instituted by anybody having the power of eminent domain over Property. Within ten (10) days after Buyer receives written notice from Seller of proceedings in eminent domain that are contemplated, threatened or instituted by anybody having the power of eminent domain, and if necessary the Closing Date shall be extended to give Buyer the full ten (10) day period to make such election, Buyer may: (i) terminate this Agreement and the Earnest Money shall be immediately returned to Buyer; or (ii) proceed under this Agreement, in which event Seller shall, at the Closing, assign to Buyer its entire right, title and interest in and to any condemnation award related to the Real Property, and Buyer shall have the sole right during the pendency of this Agreement to negotiate and otherwise deal with the condemning authority in respect of such matter. Buyer shall not have any right or claim to monies relating to Sellers loss of income prior to closing.

## 14. CLOSING

a. Closing Date. The consummation of the transaction contemplated herein ("Closing") shall occur on or before the Closing Date set forth in Section 1. Closing shall occur through Escrow with the Escrow Agent. Unless otherwise stated herein, all funds shall be deposited into and held by Escrow Agent. Upon satisfaction or completion of all closing conditions and deliveries, the parties shall direct the Escrow Agent to immediately record and deliver the closing documents to the appropriate parties and make disbursements according to the closing statement executed by Seller and Buyer. The Escrow Agent shall agree in writing with Buyer that (1) recordation of the Deed constitutes its representation that it is holding the closing documents, closing funds and closing statements and is prepared and irrevocably committed to disburse the closing funds in accordance with the closing statements and (2) release of funds to the Seller shall irrevocably commit it to issue the Title Policy in accordance with this Agreement.
b. Seller's Deliveries in Escrow. On or prior to the Closing Date, Seller shall deliver in escrow to the Escrow Agent the following:
(13) Deed. A Special Warranty Deed mutually satisfactory to the parties, executed and acknowledged by Seller, conveying to Buyer good, indefeasible and marketable fee simple title to the Property, subject only to the Permitted Exceptions (the "Deed").
(14) Assignment of Intangible Property. Such assignments and other documents and certificates as Buyer may reasonably require in order to fully and completely transfer and assign to Buyer all of Seller's right, title, and interest, in and to the Intangibles, all documents and contracts related thereto, Leases, and any other permits, rights applicable to the Property, and any other documents and/or materials applicable to the Property, if any. Such assignment or similar document shall include an indemnity by Buyer to Seller for all matters relating to the assigned rights, and benefits following the Closing Date.
(3) Assignment and Assumption of Contracts. An assignment and assumption of Leases from Seller to Buyer of landlord's interest in the Leases.
(4) FIRPTA. A non-foreign person affidavit that meets the requirements of Section 1445(b)(2) of the Internal Revenue Code, as amended.
(5) Additional Documents. Any additional documents that may be reasonably required for the consummation of the transaction contemplated by this Agreement.
c. Buyer's Deliveries in Escrow. On or prior to the Closing Date, Buyer shall deliver in escrow to the Escrow Agent the following:
(1) Purchase Price. The Purchase Price, less the Deposits, plus or minus applicable prorations, deposited by Buyer with the Escrow Agent in immediate funds wired or deposited for credit into the Escrow Agent's escrow account.
(2) Assumption of Intangible Property. A duly executed assumption of the Assignment referred to in Section 14.b(2).
(3) Authority. Evidence of existence, organization, and authority of Buyer and the authority of the person executing documents on behalf of Buyer reasonably required by the Title Company.
(4) Additional Documents. Any additional documents that may be reasonably required for the consummation of the transaction contemplated by this Agreement.
d. Closing Statements. Seller and Buyer shall each execute and deposit the closing statement, such transfer tax declarations and such other instruments as are reasonably required by the Title Company or otherwise required to close the Escrow and consummate the acquisition of the Property in accordance with the terms hereof. Seller and Buyer hereby designate Escrow Agent as the "Reporting Person" for the transaction pursuant to Section 6045(e) of the Code and the regulations promulgated thereunder and agree to execute such documentation as is reasonably necessary to effectuate such designation.
e. Title Policy. The Escrow Agent shall deliver to Buyer the Title Policy required hereby.
f. Possession. Seller shall deliver possession of the Property to Buyer at the Closing subject to the Permitted Exceptions, and shall deliver to Buyer all keys, security codes and other information necessary for Buyer to assume possession.
g. Transfer of Title. The acceptance of transfer of title to the Property by Buyer shall be deemed to be full performance and discharge of any and all obligations on the part of Seller to be performed pursuant to the provisions of this Agreement, except where such agreements and obligations are specifically stated to survive the transfer of title.

## 15. COSTS, EXPENSES AND PRORATIONS.

a. Seller Will Pay. At the Closing, Seller shall be charged the following:
(1) All premiums for an ALTA Standard Coverage Title Policy;
(2) One-half of all escrow fees and costs;
(3) Seller's share of prorations; and
(4) One-half of all transfer taxes.
b. Buyer Will Pay. At the Closing, Buyer shall pay:
(1) All document recording charges;
(2) One-half of all escrow fees and costs;
(3) Additional charge for an ALTA Extended Coverage Title Policy, and the endorsements required by Buyer;
(4) One-half of all transfer taxes; and
(5) Buyer's share of prorations.
c. Prorations.
(1) Taxes. All non-delinquent real estate taxes and assessments on the Property will be prorated as of the Closing Date based on the actual current tax bill. If the Closing Date takes place before the real estate taxes are fixed for the tax year in which the Closing Date occurs, the apportionment of real estate taxes will be made on the basis of the real estate taxes for the immediately preceding tax year applied to the latest assessed valuation. All delinquent taxes and all delinquent assessments, if any, on the Property will be paid at the Closing Date from funds accruing to Seller. All supplemental taxes billed after the Closing Date for periods prior to the

Closing Date will be paid promptly by Seller. Any tax refunds received by Buyer which are allocable to the period prior to Closing will be paid by Buyer to Seller.
(2) Utilities. Gas, water, electricity, heat, fuel, sewer and other utilities and the operating expenses relating to the Property shall be prorated as of the Close of Escrow. If the parties hereto are unable to obtain final meter readings as of the Close of Escrow, then such expenses shall be estimated as of the Close of Escrow based on the prior operating history of the Property.

## 16. CLOSING DELIVERIES.

a. Disbursements And Other Actions by Escrow Agent. At the Closing, Escrow Agent will promptly undertake all of the following:
(1) Funds. Disburse all funds deposited with Escrow Agent by Buyer in payment of the Purchase Price for the Property as follows:
(a) Deliver to Seller the Purchase Price, less the amount of all items, costs and prorations chargeable to the account of Seller; and
(b) Disburse the remaining balance, if any, of the funds deposited by Buyer to Buyer, less amounts chargeable to Buyer.
(2) Recording. Cause the Special Warranty Deed (with documentary transfer tax information to be affixed after recording) to be recorded with the San Diego County Recorder and obtain conformed copies thereof for distribution to Buyer and Seller.
(3) Title Policy. Direct the Title Company to issue the Title Policy to Buyer.
(4) Delivery of Documents to Buyer or Seller. Deliver to Buyer the any documents (or copies thereof) deposited into escrow by Seller. Deliver to Seller any other documents (or copies thereof) deposited into Escrow by Buyer.

## 17. DEFAULT AND REMEDIES

a. Seller's Default. If Seller fails to comply in any material respect with any of the provisions of this Agreement, subject to a right to cure, or breaches any of its representations or warranties set forth in this Agreement prior to the Closing, then Buyer may:
(1) Terminate this Agreement and neither party shall have any further rights or obligations hereunder, except for the obligations of the parties which are expressly intended to survive such termination; or
(2) Bring an action against Seller to seek specific performance of Seller's obligations hereunder.
b. Buyer's Default - Liquidated Damages. IF BUYER FAILS TO TIMELY COMPLETE THE PURCHASE OF THE PROPERTY AS PROVIDED IN THIS AGREEMENT DUE TO ITS DEFAULT, SELLER SHALL BE RELEASED FROM ITS OBLIGATION TO SELL THE PROPERTY TO BUYER. BUYER AND SELLER HEREBY ACKNOWLEDGE AND AGREE THAT IT WOULD BE IMPRACTICAL AND/OR EXTREMELY DIFFICULT TO FIX OR ESTABLISH THE ACTUAL DAMAGE SUSTAINED BY SELLER AS A RESULT OF SUCH DEFAULT BY BUYER, AND AGREE THAT THE DEPOSITS ARE A REASONABLE APPROXIMATION THEREOF. ACCORDINGLY, IN THE EVENT THAT BUYER FAILS TO COMPLETE THE PURCHASE OF THE PROPERTY AS PROVIDED IN THIS AGREEMENT DUE TO ITS DEFAULT, THE DEPOSIT SHALL CONSTITUTE AND BE DEEMED TO BE THE AGREED AND LIQUIDATED DAMAGES OF SELLER, AND SHALL BE SELLER'S SOLE AND EXCLUSIVE REMEDY. SELLER AGREES TO WAIVE ALL OTHER REMEDIES AGAINST BUYER WHICH SELLER MIGHT OTHERWISE HAVE AT LAW OR IN EQUITY BY REASON OF SUCH DEFAULT BY BUYER. THE LIQUIDATED DAMAGES ARE NOT INTENDED TO BE A FORFEITURE OR PENALTY, BUT ARE INTENDED TO CONSTITUTE LIQUIDATED DAMAGES TO SELLER.

## Seller's Initials Buyer's Initials

c. Escrow Cancellation Following a Termination Notice. If either party terminates this Agreement as permitted under any provision of this Agreement by delivering a termination notice to Escrow Agent and the other party, Escrow shall be promptly cancelled and, Escrow Agent shall return all documents and funds to the parties who deposited them, less applicable Escrow cancellation charges and expenses. Promptly upon presentation by Escrow Agent, the parties shall sign such instruction and other instruments as may be necessary to effect the foregoing Escrow cancellation.
d. Other Expenses. If this Agreement is terminated due to the default of a party, then the defaulting party shall pay any fees due to the Escrow Agent for holding the Deposits and any fees due to the Title Company in connection with issuance of the Preliminary Title report and other title matters (together, "Escrow Cancellation Charges"). If Escrow fails to close for any reason, other than a default under this Agreement, Buyer and Seller shall each pay one-half ( $1 / 2$ ) of any Escrow Cancellation Charges.

## 18. MISCELLANEOUS.

a. Entire Agreement. This Agreement, together with the Exhibits and schedules hereto, contains all representations, warranties and covenants made by Buyer and Seller and constitutes the entire understanding between the parties hereto with respect to the subject matter hereof. Any prior correspondence, memoranda or agreements are replaced in total by this Agreement together with the Exhibits and schedules hereto.
b. Time. Time is of the essence in the performance of each of the parties' respective obligations contained herein.
c. Attomeys' Fees. In the event of any action or proceeding brought by either party against the other under this Agreement, the prevailing party shall be entitled to recover all costs and expenses including its attorneys' fees in such action or proceeding in such amount as the court may adjudge reasonable. The prevailing party shall be determined by the court based upon an assessment of which party's major arguments made or positions taken in the proceedings could fairly be said to have prevailed over the other party's major arguments or positions on major disputed issues in the court's decision. If the party which shall have commenced or instituted the action, suit or proceeding shall dismiss or discontinue it without the concurrence of the other party, such other party shall be deemed the prevailing party.
d. Assignment. Buyer's rights and obligations hereunder shall be assignable without the prior consent of Seller.
e. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of California.
f. Confidentiality and Return of Documents. Buyer and Seller shall each maintain as confidential any and all material obtained about the other or, in the case of Buyer, about the Property or its operations, this Agreement or the transactions contemplated hereby, and shall not disclose such information to any third party. Except as may be required by law, Buyer will not divulge any such information to other persons or entities including, without limitation, appraisers, real estate brokers, or competitors of Seller. Notwithstanding the foregoing, Buyer shall have the right to disclose information with respect to the Property to its officers, directors, employees, attorneys, accountants, environmental auditors, engineers, potential lenders, and permitted assignees under this Agreement and other consultants to the extent necessary for Buyer to evaluate its acquisition of the Property provided that all such persons are told that such information is confidential and agree (in writing for any third party engineers, environmental auditors or other consultants) to keep such information confidential. If Buyer acquires the Property from Seller, either party shall have the right, subsequent to the Closing of such acquisition, to publicize the transaction (other than the parties to or the specific economics of the transaction) in whatever manner it deems appropriate; provided that any press release or other public disclosure regarding this Agreement or the transactions contemplated herein, and the wording of same, must be approved in advance by both parties, which approval shall not be unreasonably withheld. The provisions of this section shall survive the Closing or any termination of this Agreement. In the event the transaction contemplated by this Agreement does not close as provided herein, upon the request of Seller, Buyer shall promptly return to Seller all Property Information and all other documents, reports and records obtained by Buyer in connection with the investigation of the Property.
g. Interpretation of Agreement. The article, section and other headings of this Agreement are for convenience of reference only and shall not be construed to affect the meaning of any provision contained herein. Where the context so requires, the use of the singular shall include the plural and vice versa and the use of the masculine shall include the feminine and the neuter. The term "person" shall include any individual, partnership, joint venture, corporation, trust, unincorporated association, any other entity and any government or any department or agency thereof, whether acting in an individual, fiduciary or other capacity.
h. Amendments. This Agreement may be amended or modified only by a written instrument signed by Buyer and Seller.
i. Drafts Not an Offer to Enter Into a Legally Binding Contract. The parties hereto agree that the submission of a draft of this Agreement by one party to another is not intended by either party to be an offer to enter into a legally binding contract with respect to the purchase and sale of the Property. The parties shall be legally bound with respect to the purchase and sale of the Property pursuant to the terms of this Agreement only if and when both Seller and Buyer have fully executed and delivered to each other a counterpart of this Agreement (or a copy by facsimile transmission).
j. No Partnership. The relationship of the parties hereto is solely that of Seller and Buyer with respect to the Property and no joint venture or other partnership exists between the parties hereto. Neither party has any fiduciary relationship hereunder to the other.
k. No Third Party Beneficiary. The provisions of this Agreement are not intended to benefit any third parties.

1. Survival. Except as expressly set forth to the contrary herein, no representations, warranties, covenants or agreements of Seller contained herein shall survive the Closing.
m. Invalidity and Waiver. If any portion of this Agreement is held invalid or inoperative, then so far as is reasonable and possible the remainder of this Agreement shall be deemed valid and operative, and effect shall be given to the intent manifested by the portion held invalid or inoperative. The failure by either party to enforce against the other any term or provision of this Agreement shall be deemed not to be a waiver of such party's right to enforce against the other party the same or any other such term or provision, unless made in writing.
n. Notices. All notices required or permitted hereunder shall be in writing and shall be served on the parties at the addresses set forth in Section 1. Any such notices shall be either (a) sent by overnight delivery using a nationally recognized overnight courier, in which case notice shall be deemed delivered one business day after deposit with such courier, (b) sent by telefax or electronic mail, in which case notice shall be deemed delivered upon confirmation of delivery if sent prior to 5:00 p.m. on a business day (otherwise, the next business day), or (c) sent by personal delivery, in which case notice shall be deemed delivered upon receipt. A party's address may be changed by written notice to the other party; provided, however, that no notice of a change of address shall be effective until actual receipt of such notice. Copies of notices are for informational purposes only, and a failure to give or receive copies of any notice shall not be deemed a failure to give notice. Notices given by counsel to the Buyer shall be deemed given by Buyer and notices given by counsel to the Seller shall be deemed given by Seller.
o. Calculation of Time Periods. Unless otherwise specified, in computing any period of time described herein, the day of the act or event after which the designated period of time begins to run is not to be included and the last day of the period so computed is to be included,
unless such last day is a Saturday, Sunday or legal holiday, in which event the period shall run until the end of the next day which is neither a Saturday, Sunday, or legal holiday. The last day of any period of time described herein shall be deemed to end at 5:00 p.m. California time.
p. Brokers. The parties represent and warrant to each other that no broker or finder was instrumental in arranging or bringing about this transaction.
q. Procedure for Indemnity. The following provisions govern actions for indemnity under this Agreement. Promptly after receipt by an indemnitee of notice of any claim, such indemnitee will, if a claim in respect thereof is to be made against the indemnitor, deliver to the indemnitor written notice thereof and the indemnitor shall have the right to participate in, and, if the indemnitor agrees in writing that it will be responsible for any costs, expenses, judgments, damages and losses incurred by the indemnitee with respect to such claim, to assume the defense thereof with counsel mutually satisfactory to the parties; provided, however, that an indemnitee shall have the right to retain its own counsel, with the fees and expenses to be paid by the indemnitor, if the indemnitee reasonably believes that representation of such indemnitee by the counsel retained by the indemnitor would be inappropriate due to actual or potential differing interests between such indemnitee and any other party represented by such counsel in such proceeding. The failure to deliver written notice to the indemnitor within a reasonable time of notice of any such claim shall relieve such indemnitor of any liability to the indemnitee under this indemnity only if and to the extent that such failure is prejudicial to its ability to defend such action, and the omission so to deliver written notice to the indemnitor will not relieve it of any liability that it may have to any indemnitee other than under this indemnity. If an indemnitee settles a claim without the prior written consent of the indemnitor, then the indemnitor shall be released from liability with respect to such claim unless the indemnitor has unreasonably withheld or delayed such consent.
r. Further Assurances. In addition to the acts and deeds recited herein and contemplated to be performed, executed and/or delivered by the parties hereto at Closing, Buyer and Seller each agree to perform, execute and deliver, but without any obligation to incur any additional liability or expense, on or after the Closing any further deliveries and assurances as may be reasonably necessary to consummate the transactions contemplated hereby.
s. Execution in Counterparts. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original, and all of such counterparts shall constitute one Agreement. To facilitate execution of this Agreement, the parties may execute and exchange by telephone facsimile counterparts of the signature pages.
t. Section 1031 Exchange. Either party may consummate the purchase or sale (as applicable) of the Property as part of a so-called like kind exchange (an "Exchange") pursuant to Section 1031 of the Internal Revenue Code of 1986, as amended (the "Code"), provided that: (a) the Closing shall not be delayed or affected by reason of the Exchange nor shall the consummation or accomplishment of an Exchange be a condition precedent or condition subsequent to the exchanging party's obligations under this Agreement; (b) the exchanging party shall effect its Exchange through an assignment of this Agreement, or its rights under this Agreement, to a qualified intermediary (c) neither party shall be required to take an assignment of the purchase
agreement for relinquished or replacement property or be required to acquire or hold title to any real property for purposes of consummating an Exchange desired by the other party; and (d) the exchanging party shall pay any additional costs that would not otherwise have been incurred by the non-exchanging party had the exchanging party not consummated the transaction through an Exchange. Neither party shall by this Agreement or, acquiescence to an Exchange desired by the other party, have its rights under this Agreement affected or diminished in any manner or be responsible for compliance with or be deemed to have warranted to the exchanging party that its Exchange in fact complies with Section 1031 of the Code.
u. Incorporation of Recitals/Exhibits. All recitals set forth herein above and the exhibits attached hereto and referred to herein are incorporated in this Agreement as though fully set forth herein.
v. Partial Invalidity. If any provision of this Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, the remainder of the Agreement shall continue in full force and effect and shall in no way be impaired or invalidated, and the parties agree to substitute for the invalid or unenforceable provision a valid and enforceable provision that most closely approximates the intent and economic effect of the invalid or unenforceable provision.
w. Waiver of Covenants, Conditions or Remedies. The waiver by one party of the performance of any covenant, condition or promise, or of the time for performing any act, under this Agreement shall not invalidate this Agreement nor shall it be considered a waiver by such party of any other covenant, condition or promise, or of the time for performing any other act required, under this Agreement. The exercise of any remedy provided in this Agreement shall not be a waiver of any consistent remedy provided by law, and the provisions of this Agreement for any remedy shall not exclude any other consistent remedies unless they are expressly excluded.
x. Legal Advice. Each party has received independently legal advice from its attorneys with respect to the advisability of executing this Agreement and the meaning of the provisions hereof. The provisions of this Agreement shall be construed as to the fair meaning and not for or against any party based upon any attribution of such party as the sole source of the language in question.
y. Memorandum of Agreement. Buyer and Seller shall execute and notarize the Memorandum of Agreement included herewith as Exhibit E, which Buyer may record with the county of San Diego, in its sole discretion.

## SIGNATURE PAGE FOLLOWS

## EXHIBIT M

 Darryl Cotton [indagrodarry!@gmail.com](mailto:indagrodarry!@gmail.com)
## Statement

Larry Geraci [Larry@tfcsd.net](mailto:Larry@tfcsd.net)
To: Darryl Cotton [darryl@inda-gro.com](mailto:darryl@inda-gro.com)

Thu, Mar 2, 2017 at 8:51 AM
$\qquad$
Dept C-73
Clk.

Best Regards,

Larry E. Geraci, EA

Tax \& Financial Center, Inc
5402 Ruffin Rd, Ste 200
San Diego, Ca 92123

Web: Larrygeraci.com
Bus: 858.576.1040
Fax: 858.630.3900

Cilcular 230 Disclaimer:

IRS regulations require us to advise you that. unless otherwise specifically noted, any federal tax advice in this communcation (including any attachments, enclosures, or other accompanying materials) was not intended or written to be used, and it cannot be used, by any taxpayer for the purpose of avoiding penalties. furthermore, this communication was not intended or written to support the promotion or markeling of any of the transactions or matters it addresses. This email is considered a confidential communication and is intended for the person or firm identified above. If you have received this in error, please contact us at (858)576-1040 and return this to us or destroy it immediately, if you are in possession of this confidential information and you are not the infended

 all attach

## 17-00227 Sidfe Agrement unsigmed:doex 35 K

## SIDE AGREEMENT

Dated as of March $\qquad$ , 2017

By and Among

## DARRYL COTTON

and

## 6176 FEDERAL BLVD TRUST

This Side Agreement ("Side Agreement") is made as of the $\qquad$ day of $\qquad$ 2017, by and between Darryl Cotton ("Seller") and 6176 Federal Blvd Trust ("Buyer"), a California trust. Buyer and Seller are sometimes referred to herein as a "Party" or collectively as the "Parties."

## RECITALS

WHEREAS, the Seller and Buyer desire to enter into a Purchase Agreement (the "Purchase Agreement"), dated of even date herewith, pursuant to which the Seller shall sell to Buyer, and Buyer shall purchase from the Seller, the property located at 6176 Federal Blvd., San Diego, California 92114 (the "Property"); and

WHEREAS, the purchase price for the Property is Four Hundred Thousand Dollars $(\$ 400,000)$; and

WHEREAS, a condition to the Purchase Agreement is that Buyer and Seller enter into this Side Agreement that addresses the terms under which Seller shall move his existing business located on the Property.

NOW THEREFORE, in consideration of the mutual promises and covenants set forth below, the parties hereto agree as follows:

## ARTICLE I

## 1. Terms of the Side Agreement

1.1. Buyer shall pay Four Hundred Thousand Dollars ( $\$ 400,000$ ) to cover Seller's expenses related to moving and re-establishing his business ("Payment Price").
1.2. The Payment Price is contingent on close of escrow pursuant to the Purchase Agreement.

## ARTICLE II

## 2. Closing Conditions

2.1. Within ten (10) business days from the close of escrow on the Property, Buyer shall pay the Payment Price by wire transfer to an account provided by the Seller (see section 2.3); and
2.2. A condition precedent to the payment of the Payment Price is receipt by the Buyer of Seller's written representation that Seller has relocated his business and vacated the Property; and
2.3. If escrow does not close on the Property, the Side Agreement shall terminate in accordance with the terms of the Purchase Agreement and no payment is due or owing from Buyer to Seller.

## ARTICLE III

## 3. General Provisions

3.1. This Side Agreement, together with the Purchase Agreement and any Exhibits and schedules hereto, contain all representations, warranties and covenants made by Buyer and Seller and constitutes the entire understanding between the parties hereto with respect to the subject matter hereof. Any prior correspondence, memoranda or agreements, in relation to this Side Agreement are replaced in total by this Side Agreement together with the Purchase Agreement, Exhibits and schedules hereto.
3.2. Time. Time is of the essence in the performance of each of the parties' respective obligations contained herein.
3.3. Wire Instructions. Buyer shall transmit Payment Price via wire transfer to the following account: $\qquad$ , with the routing number or swift code of: $\qquad$ , located at the following bank and address: $\qquad$
3.4. Attorneys' Fees. In the event of any action or proceeding brought by either party against the other under this Side Agreement, the prevailing party shall be entitled to recover all costs and expenses including its attorneys' fees in such action or proceeding in such amount as the court may adjudge reasonable. The prevailing party shall be determined by the court based upon an assessment of which party's major arguments made or positions taken in the proceedings could fairly be said to have prevailed over the other party's major arguments or positions on major disputed issues in the court's decision. If the party which shall have commenced or instituted the action, suit or proceeding shall dismiss or discontinue it without the concurrence of the other party, such other party shall be deemed the prevailing party.
3.5. Assignment. Buyer's rights and obligations hereunder shall be assignable without the prior consent of Seller.
3.6. Governing Law. This Side Agreement shall be governed by and construed in accordance with the laws of the State of California
3.7. Confidentiality and Return of Documents. Buyer and Seller shall each maintain as confidential any and all material obtained about the other or, in the case of Buyer, about the Property or its operations, this Side Agreement or the transactions contemplated hereby, and shall not disclose such information to any third party. Except as may be required by law, Buyer shall not divulge any such information to other persons or entities including, without limitation, appraisers, real estate brokers, or competitors of Seller. Notwithstanding the foregoing, Buyer shall have the right to disclose information with respect to the Property to its officers, directors, employees, attorneys, accountants, environmental auditors, engineers, potential lenders, and permitted assignees under this Side Agreement and other consultants to the extent necessary for Buyer to evaluate its acquisition of the Property provided that all such persons are told that such information is confidential and agree (in writing for any third party engineers, environmental auditors or other consultants) to keep such information confidential. If Buyer acquires the Property from Seller, either party shall have the right, subsequent to the Closing of such acquisition, to publicize the transaction (other than the parties to or the specific economics of the transaction) in whatever manner it deems appropriate; provided that any press release or other public disclosure regarding this Side Agreement or the transactions contemplated herein, and the wording of same, must be approved in advance by both parties, which approval shall not be unreasonably withheld. The provisions of this section shall survive the Closing or any termination of this Side Agreement. In the event the transaction contemplated by this Side Agreement does not close as provided herein, upon the request of Seller, Buyer shall promptly return to Seller all Property Information and all other documents, reports and records obtained by Buyer in connection with the investigation of the Property.
3.8. Interpretation of Side Agreement. The article, section and other headings of this Side Agreement are for convenience of reference only and shall not be construed to affect the meaning of any provision contained herein. Where the context so requires, the use of the singular shall include the plural and vice versa and the use of the masculine shall include the feminine and the neuter. The term "person" shall include any individual, partnership, joint venture, corporation, trust, unincorporated association, any other entity and any government or any department or agency thereof, whether acting in an individual, fiduciary or other capacity.
3.9. Amendments. This Side Agreement may be amended or modified only by a written instrument signed by Buyer and Seller.
3.10. Drafts Not an Offer to Enter Into a Legally Binding Contract. The parties hereto agree that the submission of a draft of this Side Agreement by one party to another is not intended by either party to be an offer to enter into a legally binding contract with respect to the purchase and sale of the Property. The parties shall be legally bound with respect to the purchase and sale of the Property pursuant to the terms of this Side Agreement only if and when both Seller and Buyer have fully executed and delivered to each other a counterpart of this Side Agreement (or a copy by facsimile transmission).
3.11. No Partnership. The relationship of the parties hereto is solely that of Seller and Buyer with respect to the Property and no joint venture or other partnership exists between the parties hereto. Neither party has any fiduciary relationship hereunder to the other.
3.12. No Third Party Beneficiary. The provisions of this Side Agreement are not intended to benefit any third parties.
3.13. Invalidity and Waiver. If any portion of this Side Agreement is held invalid or inoperative, then so far as is reasonable and possible the remainder of this Side Agreement shall be deemed valid and operative, and effect shall be given to the intent manifested by the portion held invalid or inoperative. The failure by either party to enforce against the other any term or provision of this Side Agreement shall be deemed not to be a waiver of such party's right to enforce against the other party the same or any other such term or provision, unless made in writing.
3.14. Notices. All notices required or permitted hereunder shall be in writing and shall be served on the parties at the following addresses:

## IF TO BUYER:

6176 Federal Blvd. Trust
6176 Federal Blyd.
San Diego, California 92114
Attn:
Fax No:
Phone No.:
with a copy to:
Austin Legal Group, APC
3990 Old Town Ave, A-112
San Diego, CA 92110

## IF TO SELLER:

Darryl Cotton
Address
City, State, Zip:
Attn:
Fax No.:
Phone No.:
Any such notices shall be either (a) sent by overnight delivery using a nationally recognized overnight courier, in which case notice shall be deemed delivered one business day after deposit with such courier, (b) sent by telefax or electronic mail, in which case notice shall be deemed delivered upon confirmation of delivery if sent prior to $5: 00 \mathrm{p} . \mathrm{m}$. on a business day (otherwise, the next business day), or (c) sent by personal delivery, in which case notice shall be deemed delivered upon receipt. A party's address may be changed by written notice to the other party; provided,
however, that no notice of a change of address shall be effective until actual receipt of such notice. Copies of notices are for informational purposes only, and a failure to give or receive copies of any notice shall not be deemed a failure to give notice. Notices given by counsel to the Buyer shall be deemed given by Buyer and notices given by counsel to the Seller shall be deemed given by Seller.
3.15. Calculation of Time Periods. Unless otherwise specified, in computing any period of time described herein, the day of the act or event after which the designated period of time begins to run is not to be included and the last day of the period so computed is to be included, unless such last day is a Saturday, Sunday or legal holiday, in which event the period shall run until the end of the next day which is neither a Saturday, Sunday, or legal holiday. The last day of any period of time described herein shall be deemed to end at 5:00 p.m. California time.
3.16. Brokers. The parties represent and warrant to each other that no broker or finder was instrumental in arranging or bringing about this transaction.
3.17. Further Assurances. In addition to the acts and deeds recited herein and contemplated to be performed, executed and/or delivered by the parties hereto at Closing, Buyer and Seller each agree to perform, execute and deliver, but without any obligation to incur any additional liability or expense, on or after the Closing any further deliveries and assurances as may be reasonably necessary to consummate the transactions contemplated hereby.
3.18. Execution in Counterparts. This Side Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original, and all of such counterparts shall constitute one Side Agreement. To facilitate execution of this Side Agreement, the parties may execute and exchange by telephone facsimile counterparts of the signature pages.
3.19. Incorporation of Recitals/Exhibits. All recitals set forth herein above and the exhibits attached hereto and referred to herein are incorporated in this Side Agreement as though fully set forth herein.
3.20. Waiver of Covenants, Conditions or Remedies. The waiver by one party of the performance of any covenant, condition or promise, or of the time for performing any act, under this Side Agreement shall not invalidate this Side Agreement nor shall it be considered a waiver by such party of any other covenant, condition or promise, or of the time for performing any other act required, under this Side Agreement. The exercise of any remedy provided in this Side Agreement shall not be a waiver of any consistent remedy provided by law, and the provisions of this Side Agreement for any remedy shall not exclude any other consistent remedies unless they are expressly excluded.
3.21. Legal Advice. Each party has independently received legal advice from its attorneys with respect to the advisability of executing this Side Agreement and the meaning of the provisions hereof. The provisions of this Side Agreement shall be construed as to the fair meaning and not for or against any party based upon any attribution of such party as the sole source of the language in question.

IN WITNESS WHEREOF, the parties hereto have executed this Side Agreement, in duplicate originals, by their respective officers hereunto duly authorized, the day and year herein written.

## BUYER:

6176 FEDERAL BLVD. TRUST

SELLER:
DARRYL COTTON:

By: $\qquad$
Printed: $\qquad$
Its: Trustee


[^0]:    Applicant's Signature: I certify that I have read this application and state that the above information is correct, and that I am the property owner, authorized agent of the property owner, or other person having a legal right, interest, or entitlement to the use of the property that is the subject of this application (Municipal Code Section 112.0102). I understand that the applicant is responsible for knowing and complying with the governing policies and regulations applicable to the proposed development or permit. The City is not liable for any damages or loss resulting from the actual or alleged failure to inform the applicant of any applicable laws or regulations, including before or during final inspections. City approval of a permit application, including all related plans and documents, is not a grant of approval to violate any applicable policy or regulation, nor does it constitute a waiver by the City to pursue any remedy, which may be available to enforce and correct violations of the applicable policies and regulations. I authorize representatives of the city to enter the above-identified property for inspection purposes. I have the authority and grant City staff and advisory bodies the right to make copies of any plans or reports submitted for review and/permit processing for the duration of this project.

[^1]:    PLAINTIFF/CROSS-DEFENDANT LARRY GERACI'S ANSWERS TO SPECIAL INTERROGATORIES, SET TWO, PROPOUNDED BY DEFENDANT/CROSSCOMPLAINANT DARRYL COTTON

[^2]:    For questions regarding the＇LDR－Engineering Review＇review，please call Loulis Schultz at（619）557－7908．Project Nbr， 520606 ／Cycle： 9

[^3]:    For questions regarding the＇LDR－Transportation Dev＇review，please call Carlos Novoa at（619）446－5493．Project Nbr： 520606 ／Cycle： 9

