

1 Jacob P. Austin [SBN 290303]  
2 The Law Office of Jacob Austin  
3 P. O. Box 231189  
4 San Diego, CA 92193  
5 Telephone: (619) 357-6850  
6 Facsimile: (888) 357-8501  
7 E-mail: [JPA@JacobAustinEsq.com](mailto:JPA@JacobAustinEsq.com)

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County of San Diego  
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8 Attorney for Defendant/Cross-Complainant DARRYL COTTON

9 **SUPERIOR COURT OF THE STATE OF CALIFORNIA**  
10 **COUNTY OF SAN DIEGO**

11 LARRY GERACI, an individual,  
12 Plaintiff,  
13 vs.  
14 DARRYL COTTON, an individual; and  
15 DOES 1 through 10, inclusive,  
16 Defendants.

) Case No. 37-2017-00010073-CU-BC-CTL  
) **DEFENDANT/CROSS-COMPLAINANT**  
) **DARRYL COTTON'S OPPOSITION TO**  
) **PLAINTIFF/CROSS-DEFENDANT'S MOTION**  
) **IN LIMINE NO. 12 TO EXCLUDE REFERENCE**  
) **TO THE "JOINT VENTURE AGREEMENT"**  
) **OR THE "JVA"**

17 \_\_\_\_\_  
18 AND RELATED CROSS-ACTION.  
19 \_\_\_\_\_  
20 \_\_\_\_\_

) Dept: C-73  
) Judge: The Hon. Joel R. Wohlfeil  
)  
)  
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22 Defendant/Cross-complainant Darryl Cotton ("Cotton), submits the following opposition to  
23 Plaintiff/Cross-defendant's motion in limine to exclude reference to the "Joint Venture Agreement" or  
24 the "JVA".

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1 **INTRODUCTION**

2 Plaintiff/Cross-defendants seeks to exclude reference to the “Joint Venture Agreement” or the  
3 “JVA”. Plaintiff/Cross-defendant’s motion should be denied for at least three reasons.

4 First, Mr. Cotton did plead a joint venture agreement, it is the heart of his entire case: that Mr.  
5 Geraci and him were to be partners in the Marijuana Outlet and he was to have a 10% equity position.

6 Second, a joint venture can be formed by oral agreement and proven by parol evidence, which  
7 would include Mr. Geraci’s writing specifically confirming Mr. Cotton he was providing Mr. Cotton an  
8 equity position.

9 **ARGUMENT**

10 **I. Mr. Cotton Did Plead A Joint Venture – A “10% Equity Position”**

11 “The law requires little formality in the creation of a joint venture. The relationship may be  
12 created by oral agreement. The relationship between the parties is not to be determined by the *label*  
13 which the pleader gives to an agreement; it is to be determined by the ultimate facts pleaded.” *Sadugor*  
14 *v. Holstein*, 199 Cal. App. 2d 477, 483 (citations omitted).

15 The heart of Mr. Cotton’s case is Mr. Geraci’s written confirmation that he would provide Mr.  
16 Cotton a 10% equity position in the contemplated Marijuana Outlet. That Mr. Cotton originally referred  
17 to the joint venture as a “10% equity position” in the contemplated business does not change the  
18 substance of his allegations in his cross-complaint or the relationship that he alleged with Mr. Geraci.  
19 Mr. Weinstein’s attempt to argue that Mr. Cotton’s failure to *label* the relationship as a “joint venture”  
20 is without legal justification.

21 **II. A joint venture can be formed by oral contract.**

22 “A joint venture or partnership may be formed orally [citations], or ‘assumed to have  
23 been organized from a reasonable deduction from the acts and declarations of the parties.’  
24 [Citation.]” *Weiner v. Fleischman* (1991) 54 Cal.3d 476, 482-483.

25 Mr. Cotton contends that Mr. Geraci and him entered into a joint venture agreement on  
26 November 2, 2016, and Mr. Geraci confirmed exactly that in writing on that day. Mr. Geraci’s position  
27 that he sent the written confirmation of the joint venture by accident because he only “intended” to  
28 respond to the first sentence of Mr. Cotton’s request for written confirmation of his bargained-for 10%


1 equity position is simply preposterous. Stated in other words, Mr. Weinstein’s attempt to exclude  
2 evidence and testimony regarding the existence of a joint venture is to effectively dismiss Mr. Cotton’s  
3 entire case.

4 **CONCLUSION**

5 For the foregoing reasons, the Court should deny Plaintiff/Cross-defendant’s motion in limine  
6 to exclude reference to the “Joint Venture Agreement” or the “JVA”.

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9 DATED: June 26, 2019

Respectfully submitted,

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Jacob Austin  
13 Attorney for Defendant/Cross-  
14 Complainant  
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